

When He Speaks, Business Owners and Entrepreneurs Listen"

"We have had many keynote speakers at our meetings and events. By a unanimous polling, Mr. Tony Drexel Smith is one of best we have ever had speak. His presentations are lively, informative with specific elements to take with and his understanding of small business far exceeds anyone I have ever met. If he is available I highly recommend him as a Keynote Speaker for your organization."

> Martha Montova California Hispanic Chambers of Commerce Board Member, Access To Capital Chair

- President of Sumatici, a business incubator
- Written over 750 business plans
- → Capital raises \$300K to \$20 Million
- Strategic Marketing consultant to over 285 clients in various industries
- → Built multiple sales organizations to teams as large as 450.
- Relationships with numerous investors, equity/debt financers and capital funding sources
- Has held numerous licenses in support of helping entrepreneurs including SEC/FINRA Private Securities Broker Series 82 and CA DRE
- Keynote speaker for the State Hispanic Chambers, SF Economic Development, City of Los Angeles, Multiple colleges and Universities, associations, clubs, and corporate events
- Featured on ABC, NBC and various cable networks
- Author. His latest book is "The Essential Handbook for Small Business" due out 2nd quarter of 2012

## Keynote Topics

Small Business and the Economy

Raising Capital

Certified Business Plan

Strategic Marketing Plan Development

Essentials of Business Start Up & Growth

To Schedule Tony to speak at your | J.Michael Palka, Publicist organization or event or for additional 619-977-5022 information please contact JM@Mediainked.com