News Release



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Dresser & Associates Announces New Strategic Alliance with HR Consulting Firm to Provide HR Assessments

Sage HRMS Business Partner, Dresser & Associates, Expands Client Resources through Partnership with Neponset Valley Consulting Group

Scarborough, ME—**March 20, 2012**—Dresser & Associates, the leading Sage HRMS (formerly Sage Abra HRMS) business partner in the nation, today announced a new strategic alliance with the human capital, talent management, and technology solutions provider Neponset Valley Consulting Group (NVCG). The alliance will benefit Dresser & Associates' clients by providing them with access to valuable HR Assessment resources.

HR Assessments serve to review and analyze the state of a company's HR functions, identifying areas of expertise within a company, and identifying weaknesses or areas of concern. The results help organizations establish development plans that identify gaps, capitalize on employee strengths, and mitigate risks. "Each and every business will benefit from performing periodic HR Assessments," said Mark Dresser, president of Dresser & Associates. "They help organizations remain in compliance with state and federal regulations, ensure company policies and procedures are being followed, and keep organizations moving toward their larger goals."

Dresser & Associates has a history of forming alliances with other professional firms that offer expertise in particular areas, such as its partnership with the national labor and employment law firm, Constangy, Brooks & Smith, which provides customers with free access to a labor law hotline.

"It has always been our goal to offer services and resources to our clients that go far beyond our software offerings," added Dresser. "We call it the Dresser & Associates Total Care program, where each resource is chosen for its ability to extend the value of our HRMS offerings and to help HR professionals and the companies they support be more efficient, productive, and successful."

Dresser & Associates will be conducting a series of half-day free seminars in New England, Atlanta, and Florida with NVCG to educate employers about the importance of conducting regular HR Assessments. Dates and details for these seminars will be announced shortly.

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About Dresser & Associates

Dresser & Associates was founded in 1991 as a management consulting firm and became a Sage North America business partner in 1997. Headquartered in Scarborough, Maine, Dresser has regional offices in Georgia, Florida, and Pennsylvania. Dresser is one of the leading National Partners for Sage with customers in 38 states offering Sage HRMS (formerly Sage Abra HRMS), Abra HR and payroll software from Sage North America. They have been named to the Sage Chairman's Club for five consecutive years. Dresser also offers on-going human resource management services on a consultant or outsourced basis, providing consulting services to improve operational and management performance. Dresser is dedicated to the continuing professional success of its customers and business partners. Learn more at www.dresserassociates.com or by calling (866) 885-7212.