

Adobe® EchoSign® for Microsoft Dynamics® CRM and Microsoft SharePoint®

Send a contract for signature directly from Microsoft Dynamics CRM or Microsoft SharePoint

Adobe EchoSign, the leading electronic signature and web contracting solution is now integrated with Microsoft Dynamics® CRM 2011 and Microsoft SharePoint® 2010! This solution enhances the capabilities in Microsoft Dynamics CRM and SharePoint with a more efficient, effective cloud-based contracting process and improved customer experience; automating the signature process from the request for signature to the distribution and filing of the executed agreement.

Adobe EchoSign is the only electronic signature solution certified for Microsoft Dynamics CRM.

Optimize Your Business Productivity!

Sending agreements from Microsoft Dynamics CRM or Microsoft SharePoint for signature is as easy as sending an email. Send any type of document for legally binding electronic signatures and auto-associate with any CRM entity. Set-up templates that merge data from your document stored within CRM or SharePoint and simplify your sending with advanced workflow capabilities. View real-time contract history - when the agreement has been sent, viewed, and signed. Adobe EchoSign lets you:

- **Simplify** signing with electronic signatures
- **Track** and manage contract status across the organization – sales, legal, finance
- **Analyze** and know when contracts are signed – real-time dashboards and activity feeds
- **Streamline** and decrease post sales administration
- **Accelerate** efficient communication with customers – cc's, reminders and executed contracts centrally stored and emailed to all parties
- **Dramatically** improve your customer's signing experience – signing in more than 20 languages

