



# Connect<sup>with</sup> Sage **200** Suite

## How Sage 200 helps keep your finances in check

Do you need to understand costs across the whole of your business? Understand when sales will be invoiced so that you can make forecasts more accurately? Do you need to make sure that you have robust data to accurately plan and forecast?

The Sage 200 Suite brings together financial management, Customer Relationship Management and Business Intelligence software so you can share data easily throughout your business. It's designed to grow with your business and can be customised to suit your specific needs.

### A few words about Business Intelligence and workspaces

The Sage 200 Suite includes Business Intelligence. Quite simply, it means you can view your business data from across different departments and divisions in the format that suits you. It shapes that data into meaningful information so you can use it to make informed strategic and business critical decisions.

- Capture details of your financial status and use that to make intelligent decisions.
- Analyse your data the way you want to – by product, sales region or line of business.
- Track profitability with tools to analyse individual cost centres and departments.
- Compare actual revenues against forecasted performance, so you can see what's profitable and what's not and monitor your cash flow.
- Easily view information from different angles, allowing you to identify and interpret trends.
- Bring business data to life by adding charts, graphs and visuals to reports and presentations.
- Get a snapshot of the information you need on a regular basis with tailored financial dashboards.

## Connect with your data

- Get better insight into your business with out-of-the-box reports and templates based on the information you're likely to need.
- Quickly and easily build or amend standard reports to reflect the information that's important to your business.
- Customise your financial statements to display the information you need.
- Up to the minute reports available, so you know you're looking at the latest information.
- Get a view of your business as a whole and merge data from separate companies for simple financial reporting.
- Trade in an unlimited number of currencies and keep track of rates.
- Save time by automating regular processes including direct debits and standing orders.
- Enter and authorise timesheets and expenses online. Our new application's so easy to use.
- Support decision making by sharing vital financial and commercial information with every area of your business.

## Connect with your business

- Draw data from various areas of your business including finances, orders and purchase history.
- Identify sales and purchasing trends by managing customer and supplier data.
- Get the right data to the right people so they see what they need to see, without being distracted by too much information.
- Control who sees what with restricted access and permissions to keep information secure.
- Improve service and encourage sales by using customer data intelligently.
- Track sales and profitability with marketing analysis tools.
- Give teams based out of the office access to financial and customer data via mobile devices including BlackBerry and iPhone.

## Additional modules for:

- in-depth project accounting
- commercials
- construction
- manufacturing
- bill of materials
- wholesale and retail

**Sage 200** lets us concentrate on our business. We now have a powerful, flexible system that will stand the test of time, firmly embedded within the business.

Jane Kent, Financial Director,  
ASE Corporate  
Eyecare Ltd

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