

CASE STUDY

Corporation Saves Over \$1M with BlueStar eDiscovery and Attorney Review Services



BlueStar Client Savings: \$1,155,049

The Challenges:

One of the world's largest steel producers had a litigation matter with an enormous amount of data and a fast approaching discovery deadline. The corporation's inside counsel required BlueStar's assistance. Because the case was in response to a government subpoena, sophisticated issue coding was necessary, along with responsiveness, privilege, and confidentiality analysis.

The Solution:

BlueStar consulted with the client to develop sophisticated key-word searches and was able to reduce the client's raw data down to 35% for a manageable review hosted on BlueStar servers. From this reduced dataset, 271,825 electronic documents were reviewed. BlueStar's attorney reviewers reviewed the documents at a pace of about 60 documents per hour, at a review cost of \$.87 per document.

The Benefits:

With our advanced workflow, project management, and BlueStar Certified attorney reviewers, the client realized significant savings over the costs they would have amassed with their outside counsel or other staffing agency performing the review. The comparison with the traditional staffing agency is clear – BlueStar attorney reviewers cut the per document review in half (\$.87 v. \$1.75 per document reviewed). The comparison of review costs between BlueStar and outside counsel is even more impressive. To have outside counsel associates review the documents (\$300 per hour), the total review would have cost the client approximately \$1.4 million, as opposed to the total \$236,576 it came to at BlueStar. By using BlueStar instead of outside counsel, the client saved 83% on the document review.

Value Added:

Since we offer many services beyond document review, BlueStar has the opportunity to save our clients more as well. BlueStar saved this client on monthly data hosting charges by discounting them by 75% during the pendency of the document review. The client also received approximately 20% off of BlueStar's competitive pricing for culling and processing where they had preferred pricing.

“BlueStar could not have been more responsive to our needs. (They) worked seamlessly with multiple internal and external parties and delivered top-notch service with a keen eye towards our budgetary constraints.”

*Garrett Phillips, General Counsel
Skyway Concession Company*



MOVING LITIGATION FORWARD >>