



Your Premium Linux Resource

Changing Technology

The **constant changes in technology** are evident every day as the **demands placed on you and your IT team grow and shift**. You already see the value of building your IT infrastructure on an open source platform: better quality, higher reliability, more flexibility, and lower cost. Now **you need top quality engineers** who can help you achieve the business goals of that infrastructure.

The SteelPivot Difference

A premium provider of Linux training, staffing and consulting services, SteelPivot is **focused on delivering the tools and resources you need** to successfully integrate open source network and security technologies into your existing IT infrastructure.

We understand your mission-critical needs because we ourselves are Linux engineers who clearly see the business goals of the real solutions we are developing for real companies every day.

SteelPivot was originally founded to meet the need for comprehensive Linux training offered in an actual production environment. We saw first-hand the problems caused by the lack of real-world education when **companies began hiring us to build the solutions their own IT teams were unable to deliver**.

Convinced that there had to be a better way, we set out to create the **fully immersive Linux training courses** that have become the cornerstone of our business. We quickly realized that **our staffing and consulting services go hand-in-hand with our training**, and deliver a well-rounded, business-focused solution for our clients.

We care about the success of your projects and the success of your team. When you train and/or work with us, we become an extension of your team. That means we're "in it" with you. Your goals become our goals, and your challenges become our challenges. **You can breathe easy knowing we've got your back** with our comprehensive training, staffing and consulting services.

Real-World Training Taught by Real-World Engineers

SteelPivot's unique learning methodology, **Full Immersion Training (FIT)**, is unlike any other in the industry. Our focus is on the complete engineer, not just the basics of Linux, how to use a particular vendor's product, or how to pass a certification test.

Based on the simple idea that the best way to learn is by doing, **our training classes are taught in a fully immersive, hands-on environment** that requires active participation. Classes are **limited to no more than eight (8) students and taught by two (2) instructors** who are also working senior Linux engineers employed full-time by SteelPivot. When they aren't teaching a class, our instructors are identifying and solving real client problems.

SteelPivot Staffing Services

SteelPivot's business is built exclusively around Linux and Cisco Network infrastructure training, staffing and consulting. From a staffing perspective, **we specialize in identifying the best Linux and Cisco Network engineers available**, from entry level to senior architects.

At SteelPivot, **we are IT experts**. We know what to look for in a candidate and how to see through any "camouflage" they might use on their resume. Before you even see a candidate's resume, **we conduct a thorough interview and screening process that includes more than ten (10) hours with each applicant**. This time investment guarantees that they have the technical skills, verified experience, and personality to succeed and fit well with your team.

SteelPivot Consulting Services

Over the past several years, the enterprise capabilities of Linux as a core technology platform have grown exponentially. Enterprise vendors like IBM, Oracle, and Dell are actively porting, deploying and promoting applications built on Linux. In addition, security vendors like Cisco and Check Point are using Linux as the base for their turnkey network appliances.

SteelPivot's **cross-functional approach** leverages our proven expertise in Linux, networking, systems administration, and project management to **help our clients achieve successful integration of Linux-based solutions** into their existing IT infrastructures.

Linux Distributions



SteelPivot Clients

