

NEW Myanmar Investment Summit 2012

(Foreign Investment Law Amendment Bill)

20-21 June / Yangon
ParkRoyal Yangon



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Day 1 – 20 June 2012, Wednesday

08:00 Registration & Coffee

08:45 Chairman's Welcome Remarks & Introduction

09:00 **Opening Address by Top Ministry Official New Investment Law & Its Opportunities for Foreign Investors**

09:30 **Legal Impact of the New Foreign Investment Law on the Key Sectors**

- Industry-specific legal overview: Impact of the New Foreign Investment Law on the key sectors
 - Understanding the new regulatory liberalizations and how it will impact foreign businesses
 - Remitting profits out of Myanmar for foreign investors - procedures to note under the new foreign investment law
- James Finch, Legal Counsel, DFDL Mekong Group / Myanmar Thanlwin Legal Services*

10:10 Networking Coffee

10:40 **Financing, Foreign Loans and Guarantees**
U Soe Win, Managing Director, Myanmar Vigour

11:15 **Land Rights in Myanmar**

- Land Rights for Foreign Investment in
 - Industrial Parks/Special Economic Zones
 - Commercial and Residential Developments
 - Hotels
 - Agriculture
 - Mining
 - (Including an overview of the New Fallow Land Law)
 - Buy, sell, transfer, sub-lease and mortgage?
 - Formalities, searches, registration and stamping
- Cheah Swee Gim, Director and Foreign Consulting Attorney, Kelvin Chia Yangon Ltd*

12:00 **Agriculture & Plantation Investment Outlook**

Aung Zaw Oo, Managing Director Aung Naing Thitsar Co., Ltd

12:35 Discussion followed by Networking Lunch

14:10 Afternoon Chairman's Remarks

14:15 **New Banking & Currency Reforms**

U Than Lwin, Deputy Chairman 2 Kanbawza Bank Ltd

15:00 **Latest Developments in Myanmar's Oil & Gas Investment**

U Htin Aung, Director General, Energy Planning-Ministry of Energy

15:45 Discussion followed by Networking Tea

16:15 **Investment in Myanmar's Power Sector – Opportunities & Challenges**

17:00 **Financiers' Outlook: Infrastructure Investment & Funding**

- Forecasting Myanmar's infrastructure demand and growth potential
 - Investing in infrastructure projects (power, ports, airports & railway) that offer attractive value propositions
 - Mobilising funds and scaling up private and public sector investment & financing for infrastructure projects
- Moderator: Jeremy Kloiser-Jones, CEO, Bagan Capital Limited*
Nobuyuki Higashi, Regional Executive Officer- Asia Pacific, Japan Bank for International Cooperation

17:40 Discussion followed by End of Day 1

Day 2 – 21 June 2012, Thursday

08:30 Chairman's Remarks

08:35 **Myanmar – One Giant Leap for Real Estate – The Next Four Years**

- No vacancies - How the hospitality industry can deal with the supply squeeze

- USD 150 per square metre coming soon - How new wave of investment is likely to impact the office sector
 - The Next Industrial Revolution - Japan, Korea, Thailand, Vietnam and now Myanmar - The industrial market awakens
 - A real hardship posting - About to get worse before it gets better - Rental properties, hospitals and roads
- Tony Picon, Associate Director- Research Colliers International Thailand*

09:35 **Commercial & Legal Aspects of Mining Ventures**

10:05 Discussion followed by Networking Coffee

10:35 **New Employment Law Reforms and Updates**

U Nyein Kyaw, Partner NK Legal Myanmar

11:05 **Key Tax Considerations for Budgetary & Forecasting for Investors**

- Myanmar passed host of Tax clauses end of April
- Tax rates
- Commercial Issues
- Resident & Non Resident clauses

11:45 **Perspective of Myanmar Partner in a JV for the Oil and Gas Industry**

12:15 **Panel Discussion: Role of Local Partner in Ensuring Successful JVs**

12:45 Final Discussion followed by Closing Lunch

13:30 End of Conference

| Per Person Fee for Conference: | (USD) |
|--------------------------------|---------|
| Regular Fee for 1 | 1495.00 |
| Group Fee for 3 or more | 1295.00 |

| Workshop : 21 June | (USD) |
|--------------------|--------|
| 1 person | 395.00 |

| Online Payment Discount (per person) | (USD) |
|---|---------|
| Pay Online By 20 May with VISA / MasterCard | -100.00 |

3 Ways To Register

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Tel: (65) 6346 9132

Optional - Separately Bookable

Post-Conference Workshop:
(Only for Conference Participants)

“Structuring JVs & Other Business Dealings under the New Investment Law”

13:50- 17:00 on 21 June

Led by experienced regional legal attorney

In this workshop we will provide an in-depth overview of joint venture agreements and partnership structures between domestic and international investors in Myanmar.

We will go on to cover the relevant documentation and its specific clauses in order to protect the foreign investments in Myanmar in term of capital and know-how.

We will draw on general experience that we have advising on these types of transactions, including the Dawei Deep Sea Port Project and others, though we will not be able to go into any specifics on those projects because of confidentiality restrictions.

Workshop facilitated by:

Alessio Polastri, Managing Partner of P&A Asia; and U Nyein Kyaw, Partner of P&A Asia, Yangon office.

Agenda of workshop

- 1. What is a joint-venture agreement?**
 - What is a joint-venture agreement?
 - Why in Myanmar a joint-venture is so important?
 - When to do a joint-venture in Myanmar.
- 2. Finding the right partner**
 - How to choose the right partner;
 - How to make sure it is the right partner.
- 3. Ordinary and extraordinary clauses in a joint-venture agreement**
 - Duration
 - Directors
 - Management decision
 - Dividend policy
 - Governing law
 - Share capital
 - Voting mechanism
 - Transferability of shares
 - Winding up
- 4. Protection of know-how**
 - Corporate finance
 - Project finance
- 5. Protecting from your local partner**
 - Minimising the risk and protecting the investment from the local partner
- 6. Protecting from your international partner**
 - IPOs

Program details published herein are confirmed as at 15/05/2012.
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