

ePRO SUPPLIER ENABLEMENT

Maximize ROI
with Supplier
Enablement
Services by
ReactorNet

According to most benchmark studies, Supplier Enablement ranks as the number one challenge in electronic procurement. ReactorNet offers an array of Supplier Enablement Services geared to eliminate this challenge by focusing on your supplier base while IT focuses on its core business systems.

What is Supplier Enablement?

Supplier Enablement is the process of connecting suppliers to an electronic supply chain for the purpose of exchanging electronic business documents with a buyer's back-office systems. You can imagine the amount of work required when it comes to enabling each and every one of your suppliers. Now consider this: implementation is actually the easy part. The challenge is in the ongoing effort to make sure that suppliers stay compliant and that content is exchanged regularly and consistently.

“Enterprises using Internet-based solutions, such as catalog management tools, content syndication hubs, supplier networks and marketplaces, and Web-based supplier portals will enable more suppliers, lower their costs and burdens, and improve spend management and cost performance.”

- Aberdeen Group

The Challenges

According to a 2007 benchmarking survey by the Aberdeen Group, “Enterprises grossly underestimated the level of effort required to enable and manage supplier content and transactions.” This is due mostly to the fact that Supplier Enablement is not always what it seems. There are many challenges associated with this area of e-procurement and, when not addressing the challenge correctly, can lead to additional challenges in other areas such as User Adoption. Some of the challenge questions that must be addressed are:

- How do we minimize the burden of ongoing maintenance?
- What resources will be required for managing catalog content?
- What are risks to User Adoption?

The Solution

Let ReactorNet remove the burden of Supplier Enablement while you focus on your core initiatives. ReactorNet Technologies will work closely with your supplier to onboard them and give them the ability to interact with your ReactorNet solution.

Supplier Enablement Services

Through each of the following services, ReactorNet is able to provide you with a quick and reliable supplier enablement solution.

Content & Catalog Management

With Catalog Management Services from ReactorNet, you can be relieved of the burden of loading and maintaining electronic product catalogs as well as providing the customer service that suppliers depend on for managing the electronic invoices and credits.

ReactorNet works closely with your suppliers to make sure that the data that is being shared is exchanged regularly and with accuracy (compliant).

Supplier Portal

The ReactorNet E-Procurement System functions as both a buyer and supplier portal. The browser based tools available through the portal are critical to suppliers who lack technical capability.

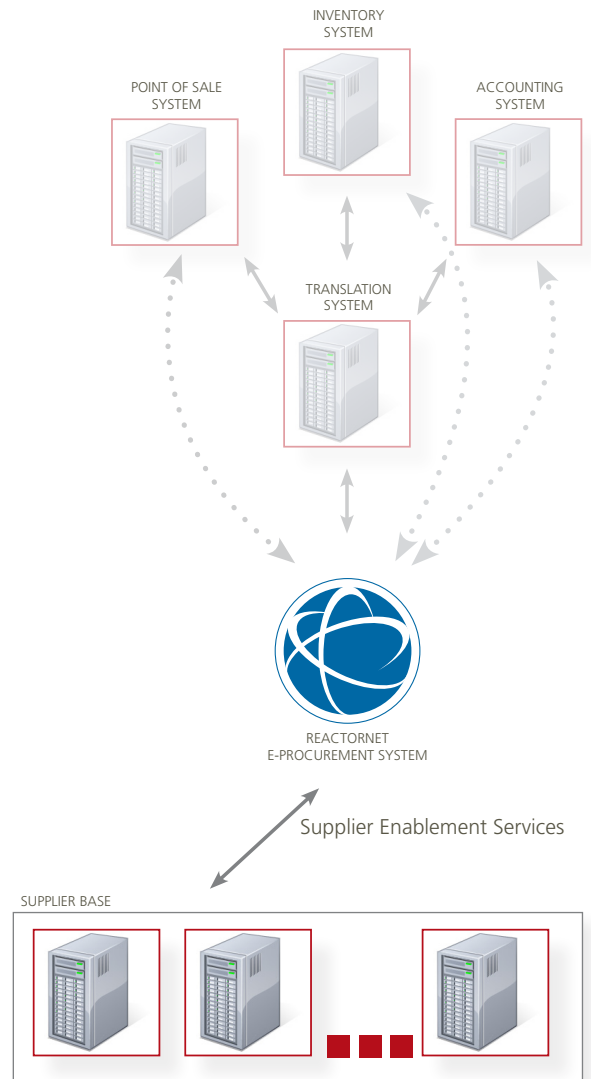
System Integration

ReactorNet will leverage their technical expertise to quickly implement new suppliers and bring them on board. Our team of developers has the experience to work with any supplier system you might come across.

For more information, see our brochure on System Integration.

Customer Service

Our team of customer service representatives are always prepared to assist in all aspects of supplier enablement. Whether it's loading new supplier catalogs or researching EDI documents for invoices and credit memos, our experience in e-Procurement allows us to get the task done quickly and accurately.



About ReactorNet Technologies

ReactorNet Technologies is a premier provider of hosted and managed Software-as-a-Service e-procurement solutions. The company's collaborative and customizable software drives greater productivity, spending control and compliance in customers' procurement operations, without incurring additional investments in hardware and software. ReactorNet Technologies supports over \$100 million in annual spend-under management for buyers and suppliers nationwide, enhancing profitability for companies of all sizes in virtually any industry. **For additional information, visit www.reactornet.com.**

ReactorNet Technologies
PO Box 591789
San Antonio, Texas 78259

www.reactornet.com
Tel: 888.636.0486
Fax: 210.223.2110

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