



## BCS Global and Telemed Ventures Partner to Deliver Cloud-Based Managed Visual Collaboration Services to Walmart's Retail Clinics

*Innovative video collaboration solution delivers an immersive and reliable video consultation experience for both patients and doctors, through a secure video network*

**London, United Kingdom – May 31, 2012: BCS Global Networks Limited**, a leading worldwide provider of managed videoconferencing, telepresence, and visual collaboration services, announced today that it has partnered with **Telemed Ventures, LLC** to deliver an innovative managed visual collaboration solution to Walmart's Retail Medical Clinics, operated by Telemed Ventures LLC under the retail brand **Smart Care Doc™**.

BCS Global's managed visual collaboration solution enables remote video consultations between a patient and doctor through a life-like, virtual face-to-face video interface, over a secure video network. The service enables Telemed to provide a reliable and secure visual collaboration platform for patients, nurses, doctors and healthcare providers. Users of the service have the ability to conduct telepresence-quality face-to-face interactions over the internet using existing laptops, smartphones or tablets - making it a very affordable solution for patients, doctors and healthcare providers.

Patients receive all the benefits of a traditional doctor's visit that they have come to expect: the ability to see a doctor instead of a less experienced practitioner, engaging the doctor in a face-to-face dialogue about medical issues, predictable/transparent pricing options, and the accurate acquisition of vitals and health information.

"My focus has always been to improve quality, enhance access, and lower cost of healthcare delivery by leveraging technology," said **Telemed Ventures, LLC Founder and CEO, Dr. Raj Shah**. "The cost of healthcare has been spiraling in the U.S., yet we rank 19th in the world in healthcare outcomes. Our Smart Care Doc™ retail locations deliver an office visit for 40-50% less than the fee for traditional office visits by integrating diagnostic medical devices with a world class video network."

"We are very excited to partner with Telemed to deliver our managed, cloud-based, visual collaboration solution to Walmart's Retail Medical Clinics," said **Clive Sawkins, CEO of BCS Global**. "Video technology continues to evolve exponentially; technology that came to market 12-18 months ago is now primetime. Surpassing the underlying technology that powered the legacy video systems of yesterday, is a newer, more intelligent technology that enables us to bring to Walmart's Retail Medical Clinics, a cost-effective solution, and an improved user experience."

Clive added, "Video stations setup within the clinics enable patients to virtually conduct interactive doctor and specialist visits. The service is designed to promote the effective utilization of healthcare resources in a cost-effective manner and increase patients' access to healthcare professionals. This innovative service eliminates the patient's burden of having to travel to out-of-the-way clinics, or sit in waiting rooms anticipating whether their name will be called next. Especially important, given next-generation healthcare, this solution enables timely access to healthcare providers, increasing the quality of healthcare service for an aging population. We are pleased to be a part of this visual collaboration initiative with Telemed and Walmart; together, supporting this evolution within the healthcare sector."

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## About Telemed Ventures, LLC

Telemed Ventures LLC was established by Dr. Raj Shah, a renowned practicing cardiologist with over 30 years of experience and a vision of a new landscape of technology-integrated healthcare delivery that lowers the cost of care, increases convenience, access, and improves quality. The Telemed Ventures team consists of experts in a wide variety of fields including medicine, technology, business, finance, health insurance, supply-chain and implementation. With a unified goal and thorough insight into the different components of medical care, Telemed Ventures created a unique telemedicine platform that serves as a comprehensive and complete healthcare delivery system, and offers retail Telemedicine services under the Smart Care Doc™ brand.

For more information about Telemed Ventures or Smart Care Doc™, visit [www.telemedvisit.com](http://www.telemedvisit.com), [www.smartcaredoc.com](http://www.smartcaredoc.com), or connect with Smart Care Doc™ on Facebook or Twitter.

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## About BCS Global

BCS Global Networks Limited is a leading worldwide provider of managed videoconferencing, telepresence and visual collaboration services. BCS Global's innovative videoconferencing and telepresence solutions enable interactive video collaboration with a superior user experience, allowing participants to connect seamlessly from their telepresence suites, boardroom systems, desktops, laptops, smartphones or tablets.

The company owns a fully deployed Global B2B Video Exchange, and is a proud founding member of the Open Visual Communications Consortium (OVCC), an exciting initiative of service providers working in collaboration to accelerate the adoption of visual communication in the marketplace. In addition to this, BCS Global has interconnects with various providers globally to provide seamless inter-connectivity and inter-operability for both intra and inter-company video collaboration to their users across the world regardless of their video system, network provider or type of connection.

BCS Global offers a fully managed video service that includes a 24x7x365 global help desk, and comprehensive self-serve and assisted video services. The company's end-to-end managed solution covers all services related to user support, video networks, video endpoints and video infrastructure.

Headquartered in the UK, with offices in New York City, Toronto, Shanghai and Hong Kong, BCS Global provides end-to-end managed video collaboration services to its customers across the globe in over 85 countries across different industry verticals, and major telecom carriers and their customers globally.

For more information, please visit [www.bcsglobal.com](http://www.bcsglobal.com) or connect with BCS Global on [YouTube](https://www.youtube.com), [LinkedIn](https://www.linkedin.com), and [@BCSGlobal](https://twitter.com/BCSGlobal) on Twitter.

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