

Financial Strength

Sustained financial performance and stability

Insist on a partner that invests in success

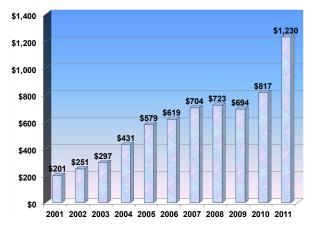
When choosing from the wide variety of technology vendors who provide hardware, software and professional services, one of the most important factors to consider is financial strength.

As a privately held company, Sirius is not required to produce an annual report. But we think it's important to share this financial information in order to demonstrate our sustained financial performance and stability. When combined with nearly three decades of experience in technology solutions, this growth is proof of the framework that has enabled our long-term success.



Joe Mertens President and CEO

SIRIUS REVENUES (MILLIONS)



Fiscal responsibility and a clear vision are imperative in this competitive marketplace. By focusing on our clients' IT challenges, providing excellent client service, and making sound financial decisions and investments, Sirius has consistently shown strong financial results. Sirius' strategy for continued success includes:

- Investments to strengthen our national presence
- Continued focus on industry partnerships
- Employee education and aggressive hiring plans to attract and retain the besttrained product specialists, account executives and technology consultants
- Potential acquisitions

With these strategies, Sirius will continue to demonstrate financial strength and stability, ensuring that we will deliver the best infrastructure solutions available, today and well into the future.

Sirius at a glance

- + Founded in 1980
- + Steady revenue growth
- Positive earnings and cash flow
- National sales and technical teams
- Over 4,500 professional sales and technical certifications

Partnerships with industry leaders

Sirius is actively partnering with leaders in all categories of hardware, storage, software, networking and security, including:

- Cisco Gold Partner
- Dell Certified Enterprise Architecture Partner
- HP Specialist Partner
- IBM Premier Business Partner
- Microsoft Gold Certified Partner
- NetApp Star Partner
- + Oracle Certified Partner
- Symantec Platinum Partner
- VMware Enterprise Partner

Sirius also has partnerships with Brocade, F5, Lenovo, Novell, Red Hat, Vision Solutions and many more.

A culture that encourages success

Our financial strength has allowed us to weather difficult economic periods as well as invest in strategic opportunities. Positive financial results are what give us the ability to serve our clients and are so important to us that it is one of our six corporate guiding principles:

- Respect for the individual
- High client satisfaction
- Excellence in everything we do
- True partnerships with our suppliers and partners
- Fiscal responsibility in all that we do
- Community service





SIRIUS TECHNOLOGY ENABLEMENT CENTERS (TECs)

At a Sirius Technology Enablement Center™ (TEC™) you can analyze your current business and IT processes, experiment with a range of hardware and software options, explore the potential of IT solutions, and identify opportunities for improving business performance. A customized briefing at a TEC brings you together with the talent and expertise of Sirius' top developers, architects, engineers and IT consultants to develop innovative technology solutions tailored to your business needs. There are eight TEC locations to serve you:

- Dallas, TX
- Des Moines, IA
- · Overland Park, KS

- Minneapolis, MN
- · Omaha, NE
- Portland, OR

- St. Louis, MO
- Salt Lake City, UT

SECURITY, NETWORKING AND VOICE: A DEDICATED PRACTICE FOR CRITICAL TECHNOLOGIES

Sirius has created a team of certified individuals specifically to support clients in these critical IT areas, with decades of experience and strategic relationships with the leading providers of IT security, networking and voice products.

SOFTWARE: NATIONWIDE CONSULTING AND SALES TEAMS

Sirius is absolutely committed to helping clients evaluate, acquire and implement the software solutions they need. We employ highly certified and specialized software solution architects, a dedicated software sales team, and our Software Consulting Services team of experts in seven distinct solution areas, including:

- Business Optimization & Modernization
- · Collaboration, Portals & Social Business
- Commerce
- Enterprise Content Management

- Asset, System and Endpoint Management
- Software Security and Compliance
- Information Management

SKILLS DEVELOPMENT: A FOCUS ON CERTIFICATIONS

Sirius account executives, sales managers and product specialists are required to have a minimum of three product certifications, and the company now has over 4,500 combined technical and professional certifications. Sirius provides formal education, conferences and exam fees, so we can offer the most talented technology professionals to all our clients.

OUR PEOPLE: CLIENT-FOCUSED AND CONTINUALLY IMPROVING

Sirius continuously invests in good people. We now have approximately 1,100 employees, more than 400 of whom work directly with our clients to design, implement and deliver technology solutions.

THE SIRIUS EXECUTIVE TEAM: EXPERIENCED, DEDICATED AND PASSIONATE

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