



THE SUMMIT

Wednesday, September 12, 2012

8:00 – 9:00 *Breakfast and Registration*

9:00 – 9:10 **WELCOME & INTRODUCTION**

9:10 – 9:45 *The Morning Keynote Address:*
OIL & GAS PRODUCTION IN OHIO TODAY
Thomas E. Stewart, Executive Vice President,
OHIO OIL & GAS ASSOCIATION

9:45 – 10:15 *Presentation*
THE STATE OF THE DOMESTIC OIL & GAS MARKET
Andrew Weissman, *Publisher & Editor-In-Chief*,
ENERGY MARKET OUTLOOK and MARKET QUICK TAKES

10:15 – 10:45 *Morning Networking Break*

10:45 – 11:15 *Presentation:*
LAND RUSH: CURRENT STATE OF LAND ACQUISITION IN OHIO FOR OIL & GAS EXPLORATION AND PRODUCTION
Eastern Ohio is seeing a land rush, as companies have been snapping up acreage to drill for oil and gas. Even though drilling is in the early stages, the rush to snap up leases has already created an economic boom in parts of the state. In this presentation, get a snapshot as to current leasing activity in the play and what's projected going forward.
Len Tesoro, *Director of Land Products*, DRILLING INFO, INC.

11:15– 12:15 *The Keynote Panel:*
PIPELINE PROJECTS: WHAT'S NEEDED, WHAT'S PLANNED, AND WHAT'S BEING BUILT?

- How is the ramping up of drilling in the Utica shale impacting midstream development in the region?

- What are the key hurdles to overcome?
- What is required to meet existing and future challenges regarding takeaway capacity?
- Where do pipeline companies need to reach out to other industry players?
- What is the projected impact of new pipeline projects?

Panelists:

Joseph A. Blount, Jr., *President & CEO*,

NISOURCE MIDSTREAM & MINERALS GROUP, LLC

Jack Lafield, *President & CEO*, CAIMAN ENERGY

Brian McKerlie, *Vice President, Business Development*,
SPECTRA ENERGY

Tim C. McNutt, *Director, Planning and Asset Utilization*, DOMINION
EAST OHIO

12:15 – 1:45 *Group Luncheon*

1:45 – 2:30 *The Afternoon Keynote Address:*

**WHAT E&P COMPANIES NEED TO SUPPORT DEVELOPMENT
OF THE UTICA SHALE IN OHIO**

Scott Rotruck, *Vice President of Corporate Development and State
Government Relations*, CHESAPEAKE ENERGY

2:30 – 3:15 *Special Presentation:*

THE OHIO PUC PERSPECTIVE ON UTICA SHALE

Todd Snitchler, *Chairman*,
THE PUBLIC UTILITIES COMMISSION OF OHIO

3:15 – 3:45 *Presentation:*

**THE IMPACT OF COMMODITY PRICES ON THE EXPANSION
OF SHALE PLAYS**

The “Shale Revolution” has brought a lot of optimism and growth potential to regions associated with new production, like the Utica Shale. What are the drivers of the expansion? How do these drivers, most notably price, impact the rate of expansion in these regional natural gas, crude oil and natural gas liquids plays? The key issues, shared in the context of historical data will be explored in this session.

Bob Broxson, *Managing Director, Houston Energy Group*,
FTI CONSULTING

3:45 – 4:00 *Afternoon Networking Break*

4:00 – 4:30 *Presentation:*

THE UTICA ECONOMIC ASSESSMENT STUDY

AND/OR

**MANUFACTURERS SESSION (Panel or Presentation) –
STEEL – THE SPINE OF OHIO’S RENAISSANCE**

- 4:30 – 5:00 *The Home State Perspective:*
**THE IMPACT OF INCREASED OIL & NGL PRODUCTION IN
EASTERN OHIO**
Terry Fleming, *Executive Director*, OHIO PETROLEUM COUNCIL
- 5:00 – 6:00 *Networking Reception*

Thursday, September 13, 2012

- 8:00 – 9:00 *Networking Breakfast*
- 9:00 – 9:05 **WELCOME & INTRODUCTION**
- 9:05 – 9:30 *Presentation:*
NEW PROCESSING PROJECTS IN THE OHIO REGION
Rusty Braziel, *President*, RBN ENERGY, INC.
- 9:30 – 10:30 *Panel:*
**TOP INVESTMENT OPPORTUNITIES IN THE REGION RELATED
TO UTICA DEVELOPMENT**
- Assessment of investment appetite in 2012 and 2013
 - Which potential infrastructure projects are considered the most attractive investment targets?
 - What investment returns are PE players and investors looking for in the Utica?
 - What is the market for joint ventures in Utica infrastructure development projects?
 - What factors and risks could limit deal making activity in the Utica?
 - What are some of the recent projects of note?
- Panelists:*
Edward M. Campana, *Principal*, COUNTRYSIDE VENTURES, LLP (Invited)
Mark Huhndorff, *Managing Director – Energy Investment Banking*,
RAYMOND JAMES & ASSOCIATES, INC.
Curt Schaefer, *Managing Director*, TPH PARTNERS
Jim Warren, *Managing Director*, SUN TRUST ROBINSON HUMPHREY
- 10:30 – 11:00 *Morning Networking Break*
- 11:00 – 12:00 *Panel:*
**INFRASTRUCTURE BUILD-OUT: ROAD, RAIL AND BARGE
SUPPORT FOR UTICA PRODUCTION**

- Trucking and road improvements: What's needed? What's being done?
- What are the needs of transporters to better serve the market?
- How is barging changing to accommodate increasing Utica production?
- What steps are railroad and trucking companies taking to meet the objectives of producers?
- What levels of cooperation are needed from federal, state and local government?

Panelists:

Jeffrey R. Brashares, DLP, *Senior Vice President, Sales and National Accounts*, TTS, LLC

Jonathan Chastek, *Manager – Economic & Industrial Development*,
WHEELING & LAKE ERIE RAILWAY COMPANY

Rob Robinson, *AVP Short Line Marketing & Commercial Development*,
NORFOLK SOUTHERN CORP.

John Tuttle, *Director of Marketing*, CSX CORPORATION

12:00: *The Summit Adjourns*
