

2nd Commercial Farm Asia

11-12 Oct 2012 / Yangon, Myanmar
PARKROYAL Yangon



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Day 1 - 11 Oct, Thursday

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| <p>08:00 Registrations and Refreshment</p> <p>08:50 CMT's Welcome</p> <p>09:00 Opening Address : Top Official from Ministry of Agriculture & Irrigation, Myanmar</p> <p>09:15 Chairman's Remarks</p> <p>09:20 AGRICULTURE INVESTMENT OPPORTUNITY IN MYANMAR</p> <ul style="list-style-type: none"> • Mapping out suitable agro-industry for investment • What policies and incentives are in place to attract foreign investment • Economic land concession update <p><i>Invite: Senior Official
Ministry of Agriculture and Irrigation</i></p> <p>09:45 PROCEDURE & GUIDELINES OF SETTING UP COMMERCIAL FARM & RELATED BUSINESSES IN MYANMAR</p> <ul style="list-style-type: none"> • License & permit issues • Update on investment law <p><i>Name to be advised, Director
Directorate of Investment & Company Administration (DICA)
Ministry of National Planning and Economic Development</i></p> <p>10:15 ECONOMIC REFORM & DEVELOPMENT IN MYANMAR</p> <ul style="list-style-type: none"> • Investment, trade & finance reform to drive investment • Privatization concept of SOE in Myanmar • How will the global crisis impact on Myanmar's economic development? <p><i>(Tbc) Winston Set Aung
Presidential Economic Advisor
Office of the President,
Republic of the Union of Myanmar</i></p> | <p>10:45 Discussion followed by Networking Refreshment</p> <p>11:15 LATEST UPDATE ON FALLOW LAND LAW AND FARM LAND LAW IN MYANMAR</p> <ul style="list-style-type: none"> • Real Sense of "Ownership of Land" in Myanmar; • The State is the Ultimate Owner of All the Land; • Private lands can now be part of foreign investment, but how and to what extend; • New flexibilities on land laws in line with new laws of FDI. <p><i>U Than Maung
Senior Associate and Advocate
Kelvin Chia Yangon Ltd</i></p> <p>11:45 FINANCING FARMLAND INVESTMENT - ROLE OF IFC</p> <ul style="list-style-type: none"> • Role in ensuring global food security • Scaling up private investment in agriculture <p><i>German Vegarra
Global Head Agribusiness & Forestry
IFC</i></p> <p>12:15 FOOD SECURITY IN ASIA</p> <ul style="list-style-type: none"> • World food outlook & need for sustainable agriculture development • Sharing environmental best practices • Developing agricultural markets, including opportunities for small scale farmers • Development and adoption of new agricultural technologies and enabling regional food trade <p><i>Sumiter Broca, Policy/Program Office
FAO Regional Office for Asia and the Pacific</i></p> <p>12:45 Discussion followed by Networking Lunch</p> | <p>13:55 Afternoon Chairman's Introduction</p> <p>14:00 AGRIULTURE INVESTMENT IN MYANMAR – SPECIAL FOCUS ON OIL PALM & RUBBER</p> <p><i>U Hla Myint, Advisor
Myanmar Rubber Planters & Producers Association
Senior Consultant
Myanmar Plantation Management & Advisory Co. Ltd
Hishamuddin Koh, Chairman
Myanmar Plantation Management & Advisory Co. Ltd</i></p> <p>14.30 RUBBER PLANTATION INVESTMENT IN ASEAN</p> <ul style="list-style-type: none"> • Demand/supply projections & price trends • Comparison of investment in Laos, Cambodia & Thailand • Challenges and opportunities • Which business model works best? • Update on venture into Myanmar <p><i>Dr. Luckchai Kittipol, CEO & President
Thai Hua Rubber Public Co., Ltd</i></p> <p>15:00 COMMERCIAL INVESTMENT OF BIOFUEL CROPS IN MYANMAR</p> <ul style="list-style-type: none"> • Bioenergy demand/supply outlook • Prospect of Jatropha crops & update on commercial investment • Investment opportunities & challenges • Farm management issues - Business model evaluation, Skill labor management, Farm productivity management for maximum profits • Investment plans into other crops <p><i>Tin Htut Oo, Chief Operating Officer
Plantation Resources Pte Ltd</i></p> | <p>15:30 Discussion followed by Networking Refreshment</p> <p>16:00 PROSPECT OF AGRICULTURE INVESTMENT IN INDONESIA/ CAMBODIA</p> <p>16:30 PROSPECT OF AGRICULTURAL INVESTMENT IN LAOS</p> <ul style="list-style-type: none"> • What policies & incentives are in place to attract investment? • What is the duration required to proceed with a farming project? • Land concessions & labor issues • Sovereign guarantees & Export legislation • Key crops suitable for investment <p><i>Dr. Sengpaseuth, Deputy Director of Extension & Database Division
Dept of Agricultural Extension & Cooperatives
Ministry of Agriculture & Forestry, Laos</i></p> <p>17:00 LEGAL ISSUES FOR FARMLAND INVESTMENTS IN CAMBODIA/ MYANMAR & RESOLVING DISPUTES</p> <ul style="list-style-type: none"> • Overlapping claims • Acquiring land banks or existing farmland • Management of land settlement schemes • Structuring share holder ownership • When things don't work out - exiting the investment & pitfalls to avoid <p><i>Alessio Polastri, Managing Partner
P&A Asia- Legal & Tax Advisor</i></p> <p>17:30 Discussion followed by End of Day One</p> |
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17:45 – 18:45

Networking Reception
for all speakers and participants

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Day 2 - 12 Oct, Friday

09:00 Chairman's Introduction

09:05 GLOBAL OUTLOOK FOR PULSES

- Special reference to Myanmar
 - Role of pulses trade & industry in helping solve global food and nutritional crisis and reduce hunger
- Sudhakar Tomar, Managing Director
Hakan Agro DMCC
Honorary Chairperson (Communications)
International Pulses Trade & Industry Confederation*

09:35 REVIVING THE RICE INDUSTRY IN MYANMAR

- Rice output and plans for further paddy investment
 - Investment prospect for rice mills, warehouse and trading hub
 - Staying competitive in the world of rice trade
- U Ye Min Aung, Secretary General
Myanmar Rice Industry Association*

10:00 COMMODITIES TRADING IN MYANMAR – CHALLENGES & OPPORTUNITIES

*Aung Zaw Oo, Managing Director
Aung Naing Thitsar Co. Ltd*

10:30 Discussion followed by Networking Refreshment

11:00 ASIA'S ROLE IN GLOBAL FOOD SECURITY: IMPORTANCE OF BIOTECHNOLOGY, STEWARDSHIP AND EFFICIENT TRADE REGULATIONS

*Dr. Tan Siang Hee, Executive Director
CropLife Asia*

11:30 PROSPECT OF SUGARCANE INVESTMENT & DOWNSTREAM PROCESSING INDUSTRY IN MYANMAR

*U San Thein, Vice President
Myanmar Sugarcane & Sugar related Manufacturers & Traders Association
Former GM
Ministry of Agriculture and Irrigation*

12:00 FUND MANAGERS' PERSPECTIVE ON AGRICULTURE INVESTMENT IN FRONTIER MARKETS

- Risk/return profiles preferred by Asian private investors
 - What are the different strategies available?
 - Private equities investment opportunities and challenges
- Ken Stevens, Managing Partner
Leopard Capital*

12:30 Discussion followed by Networking Lunch

13:45 SCIENTIFIC INTERVENTION IN AGRICULTURE

- Scientific expertise in agriculture for productivity and sustainability (incl. soil improvement to gain optimum crop yield, seed QA, etc.).
- Dr. Sudhir Kumar
APAC Agricultural Vice President
SGS Group*

14:15 UPDATE & DEVELOPMENT OF HYBRID RICE

- Increasing yield and profitability potential
 - Regulation on rice seed import in SE Asia region
- Alex Merege, Global Head Rice Seed & Trait
Head of Seed Operation APAC
Bayer CropScience*

14:45 SUPPLYING AGRICULTURE INPUT MATERIALS IN MYANMAR

- Market outlook of fertilizer & agrochemicals
 - Local production and import requirements
 - Challenges of supplying into Myanmar
 - Prospect of organic fertilizer growth
- Dr. Sein Myint, President
Supreme Bio-Tech Group*

15:15 Discussion followed by Networking Refreshment

15:45 POST-HARVEST MANAGEMENT IN MYANMAR

- Logistics of moving produce from farm to market
 - Warehousing and storage facilities
 - Post-Harvest Technology and value addition of produce
- Senior Representative
Post-Harvest Technology Application Center (PTAC)
Ministry of Commerce*

16:15 WATER RESOURCE MANAGEMENT & SOLUTION FOR AGRI-INVESTMENT

- Drip irrigation and green house technology – the way to increase productivity and to reach sustainability
 - Advanced irrigation
 - Successful case study in South East Asia
- Gal Yarden, Managing Director
Netafim Mekong Region*

16:45 Final Discussion followed by End of Conference

You will network with key decision-makers from

- Farm & plantation investors/owners
- Asset management company
- Investment banks & agricultural funds company
- Fertilizer companies
- Seed suppliers
- Machinery companies
- Tax & legal firm
- Insurance companies & risk management consultant
- Agrochem & biotech companies
- Irrigation industry
- Government organization & investment board

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