



For Immediate Release
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Spectrotel's David Sherman Receives Top Channel Manager Award
Channel Partners magazine honors 15 nationwide recipients at fall conference

NEPTUNE, NJ (September 12, 2012) – Spectrotel, Inc., a New Jersey-based Competitive Local Exchange Company (CLEC) serving customers throughout the United States, is proud to announce that David Sherman, Channel Manager at Spectrotel, received the “Top 15 Channel Manager” award from [Channel Partners](#) magazine, a leading resource for the telecommunications indirect sales channel. The award was presented today at the [Fall 2012 Channel Partners Conference & Expo](#) in Orlando, Florida.

Every year since 2007, Channel Partners magazine readers have voted for their top channel managers. Fifteen channel managers with the highest votes are presented with this prestigious award. “We are pleased to once again honor the year's top channel managers,” said Khali Henderson, editor-in-chief of Channel Partners. “Each one has earned the demonstrated respect and loyalty of their partners, and it's a pleasure to be able to recognize the winners for a sixth straight year.”

Mr. Sherman is one of eight winners new to the Channel Partners Top 15 Channel Managers lineup. All Top 15 Channel Manager recipients were honored during Wednesday’s general session at the Fall 2012 Channel Partners Conference & Expo in Orlando. Winners are also profiled in the October issue of Channel Partners magazine and online in the magazine’s exclusive award recipient photo gallery.

At Spectrotel, Mr. Sherman is a key contributor to the company’s nationwide service expansion and to its roll-out of increasingly sophisticated services such as Ethernet-based transport, Internet access, and SIP PRI services. “We are proud to see David recognized by our valued partners whom he works so hard to support,” said Ross Artale, Chief Operating Officer at Spectrotel. “David personifies Spectrotel’s value proposition by providing best-in-class service and support to our agents and their customers.”

“I was happy to be nominated, and I am greatly honored that our channel partners voted to recognize me with this award,” said David Sherman, Channel Manager at Spectrotel. “I truly enjoy assisting our agents by providing quick turnarounds and responsive support along with Spectrotel’s wide array of services to meet their customers’ needs.” Mr. Sherman joined Spectrotel four years ago and has fifteen years of experience in the telecommunications industry. He was Spectrotel’s first channel manager and is a major reason for the company’s double digit growth in recent years.

For a full rundown of the Top 15 Channel Manager results, visit <http://www.channelpartneronline.com/articles/2012/09/top-15-2012.aspx>.

About Spectrotel

Spectrotel, headquartered in Neptune, NJ, was founded in 1996 with a mission to bring quality, affordable, and personalized telecommunications services to customers of all sizes nationwide. From traditional voice and data services to leading edge IP-based solutions, Spectrotel’s “Simply

Better Service™ is geared to bring the best available underlying infrastructure with unparalleled solutions, service, and savings to its customers. For more information, visit <http://www.spectrotel.com/>.

About Channel Partners

For more than two decades, Channel Partners has been the leader in providing news and analysis to indirect sales channels serving the communications industry. It is the unrivaled resource for resellers, aggregators, agents, brokers, VARs, systems integrators, interconnects and dealers that provide network-based communications and computing services, associated CPE and applications as well as managed and professional services. Channel Partners is the official media of the Channel Partners Conference & Expo (www.channelpartnersconference.com).

About the Channel Partners Conference & Expo

Hosted by Channel Partners magazine, the Channel Partners Conference & Expo is the telecom industry's only event exclusively for the channel. The fall event is taking place this week in Orlando. The spring conference is set for Feb. 27-March 1, 2013, at The Venetian in Las Vegas. For more information, visit www.channelpartnersconference.com.

Contact:

Ellie Mondini
VP Marketing & Corporate Development
Spectrotel, Inc.
emondini@spectrotel.com
+1.732.345.7877

David Hurley
VIRGO
dhurley@vpico.com
+1.480.990.1101, ext. 1091