Local Market Update for August 2012

A Research Tool Provided by Florida REALTORS®



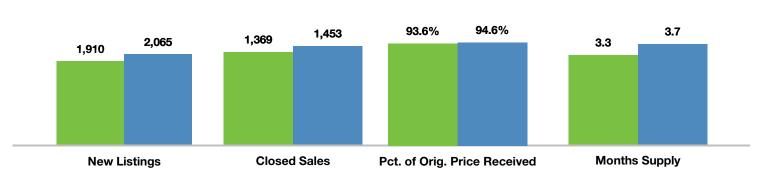
Broward County

	Single-Family			Townhouse-Condo			
Key Metrics	8-2011	8-2012	Percent Change	8-2011	8-2012	Percent Change	
New Listings	1,995	1,910	- 4.3%	2,153	2,065	- 4.1%	
Pending Sales	1,239	1,935	+ 56.2%	1,468	1,917	+ 30.6%	
Closed Sales	1,194	1,369	+ 14.7%	1,419	1,453	+ 2.4%	
Days on Market Until Sale	48	38	- 20.8%	51	39	- 23.5%	
Median Sales Price*	\$191,000	\$214,950	+ 12.5%	\$79,900	\$86,000	+ 7.6%	
Average Sales Price*	\$257,946	\$278,114	+ 7.8%	\$114,052	\$131,272	+ 15.1%	
Percent of Original List Price Received*	91.0%	93.6%	+ 2.9%	91.2%	94.6%	+ 3.7%	
Inventory of Homes for Sale	9,756	4,784	- 51.0%	11,000	6,150	- 44.1%	
Months Supply of Inventory	8.3	3.3	- 60.2%	6.8	3.7	- 45.6%	

^{*} Does not account for seller concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

August 2012

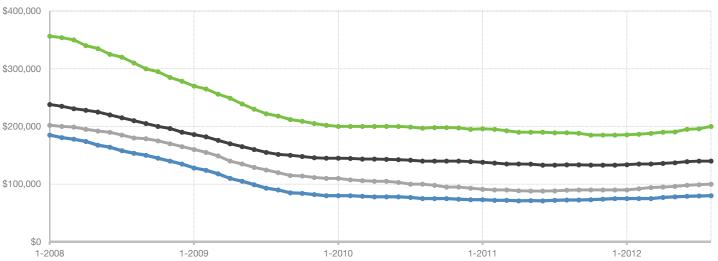




Historical Median Sales Price

Rolling 12-Month Calculation

- Broward County Single-Family —
- Broward County Townhouse-Condo
 - Statewide Single-Family —
 - Statewide Townhouse-Condo -



Lender-Mediated Overview for August 2012

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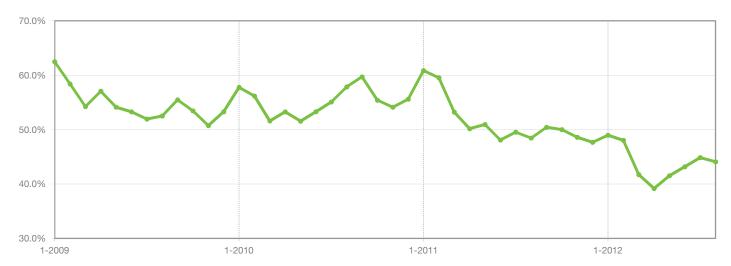


Broward County

	Closed Sales*			Median Sales Price**		
Sale Type	8-2011	8-2012	Percent Change	8-2011	8-2012	Percent Change
Traditional	1,347	1,578	+ 17.1%	\$156,500	\$175,000	+ 11.8%
Foreclosures	680	573	- 15.7%	\$80,000	\$89,000	+ 11.3%
Short Sales	588	671	+ 14.1%	\$100,000	\$107,000	+ 7.0%

Note: Activity for one month can sometimes look extreme due to small sample size. Lender-mediated properties are those marked in an MLS as "Foreclosure" or "Short Sale" for single-family properties, townhomes and condominiums. *The sum of Closed Sales for traditional, foreclosures and short sales may not be the same as the overall Closed Sales figure noted elsewhere as some lender-mediated homes are listed both as a foreclosure and short sale, or cannot be classified. **Does not account for sale concessions and/or down payment assistance.

Share of Closed Sales that were Lender-Mediated: 44.1%



Historical Median Sales Price by Sale Type → Traditional → Foreclosures → Short Sales

