

Sourcing Service



VitrX is a multi-vendor, mixed technology support and professional services organisation.

Our sourcing service provides an industry leading insight to vendor relationships, driving highly competitive prices as well as straightforward quoting and ordering services for our corporate client base.

We will manage the technology specification changes between yourself and the vendor(s), from concept to sign off, driving value without loss of service. Our support and understanding of the industry will make us an integral strategic choice when it comes to the acquisition or updating of your IT equipment.

We can simplify technology acquisition and deployment. Whether it's competitive pricing, rapid sourcing or the provision of a bespoke online ordering system, just leave it to our specialists.

Independent Objective assistance

We are totally vendor-independent so you can trust our judgement. We can supply most technology related equipment including, but not limited to; Desktops and Laptops, Tablets and mobility, Servers and storage, fully converged communication solutions, Telecoms, audio visual and video conferencing.

We have the purchasing power to achieve special bid arrangements and discount structures. We also provide full value-added services such as configuration and installation.

What's our approach

Market expertise:

In-depth knowledge of all tier one vendors facilitates the sourcing of the best products and services.

Requirement assessment:

Best fit technology guarantees optimum performance, reliability and worth.

Vendor relationships:

Fostering key relationships, driving informed positioning for consistency and value.

Dedicated key account management:

Direct ownership ensures consistency, dedication and focus.