



WHO "THE TRADER GUY" IS

I am not some kind of self-described guru. In fact, I am just like you. I am not some superman when it comes to trading, but rather someone who has a talent for explaining things in a precise and simple format. See, the Forex world is full of "gurus" that are willing to sell you the latest and greatest gizmos and systems in order to make you a millionaire. Of course, one thing that has always made me wonder was why these "secrets that the banks don't want you to know" would cost a mere \$99, when it made the creator millions. If you think you understand that, by all means - explain it to the rest of us.

When I started trading Forex in 2006 and went the usual route of the newbie trader. I found internet "radio stations" that talked about Forex, forums that basically were a collection of various levels of traders, and even joined a private group for a time. I found that there were various webinars available to attend, and some of them were even free! But the one thing that kept nagging at me was the fact that everyone seemed to think they knew the "secret" to trading success. The funny thing is, they didn't seem to have the live trades to back that claim up. Funny how that kind of thing works. I remember spending 16 hours a day at the computer, trying to "figure this thing out." I felt like if I didn't pay attention to the markets at all times, I could "miss out" on the next move. The markets became a focus of my attention for far too much of the day. I would think about them all day at work, and even went out and bought a phone that I could hook up my MetaTrader 4 account to. With this device I could check the markets all the time. I had what a lot of traders refer to as "drive", but over time, I began to see it for what it really was: unrealistic expectations.

As time wore on, the real world came knocking on my door to remind me about what is important. I remember having what I thought was a heart attack, watching the birth of my second son, and losing my mother to ovarian cancer within a short two month time span. Because of this very difficult time, I think Forex got put in it's proper place. You see, trading should add to your life, not take from it. I began to look at things a lot differently after this period of my life. I started to see how fleeting things like wealth can be. All of the sudden, the fears that come with placing a trade were suddenly gone. I mean seriously, there are worse things that can happen to you than having a losing trade. In some sense, it was by letting go that I learned how to become a successful trader.

After some time, I was asked to become a "Senior Member" of the trading educational group I belonged to. It turns out that it was one of the greatest things to happen to me involving the Forex markets. I was giving live webinars, answering questions, and generally being challenged as a mentor by various people. As my time as this "pseudo-instructor" continued, I really started to enjoy the "work" I was doing. Granted,

If you would like Chris to be your trading mentor,

Please contact support@caesartrade.com or chris@thetraderguy.com





it was someone else's group and site, and I was only "Middle Management" as it were, but I truly enjoyed my time there. Being someone who has been self-employed most of my life, it was probably only a matter of time before I made the obvious jump. I eventually decided to go on my own, and I started a private trading educational group called *Forex Fantasies*. I named it that because of all of the fantasies that are sold to the new trader. I was hoping to dispel the myths that are out there, and causing mass destruction to wealth and dreams. This group is now completely private, and I will not be accepting new members anymore as this site will certainly take up far too much time for me to be able to keep up with any additional members that may want to join.

One of the biggest issues I see in the forums around the world is the lack of clear information that is out there. Sure, things like technical analysis are openly available around the net, but the truth is that it is hard to get it all in one spot. The main reason is that it *doesn't pay to give away too much information*. What I mean by that is that if you understand "everything" you need to know about trading - why would you stick around to buy more? (Time, videos, DVDs, or anything else they may be selling.) The whole scheme is about upselling. I always hated trying to upsell, I unfortunately have a bit of a conscience - something that is terminal in the world of sales.

After thinking about it, I began to understand that there had to be a better way to learn how to trade. I wondered if there would ever be an open and honest place to learn how to trade in a practical manner. Yes, there are some good sites out there, but they tend to be "static", and some of us learn quicker by using video. Video certainly is the way to go in the long run, as it is the 21st century! Knowing that traders come from all over the planet, it shouldn't be expensive as the various countries that the readers come from will have wildly differing standards of living. That is when it hit me that it could be free! Advertising can pay for it, and allow traders to learn in a safe environment without the associated costs that can come with this type of training. It then becomes self-paced, and a lot more relaxed. In fact - I think it's the only way to go. So if you see an advertisement on the forums that intrigues you - by all means check it out. It's the decent thing to do since they are paying for all of this.

Thank you for stopping by!

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