

Yikes! WORKSHOP™

Are you tired of riding
online and offline
networking roller coasters?

Get more business in less time
after attending Phil & Rick's
workshop!

Contact Rick Itzkowich to
bring the Yikes! WORKSHOP™
to your company, city or
conference.

If you go to networking events,
you have to attend!

\$147 Tuesday, Nov. 13 — 1:00 to 5:00 p.m.
At Vision Pulse, San Diego

Thursday, Nov. 15 — 1:00 to 5:00 p.m.
At Hilton Houston NASA Clear Lake, Houston



Phil Berg
International Speaker, Author & Trainer
Reach Your Goals Motivational & Training
BNI Assistant National Director, UK & Ireland
BNI Executive Director, London, North East

Phil specializes in the areas of helping companies worldwide, and individuals increase their profits by converting more inquiries into closed business. He makes sure they understand how to effectively network. He has received International recognition in America, Holland, Germany, Switzerland, Israel, Dubai, India and Kuala Lumpur, to name but a few. Contact Phil at 01442 264655 or info@reachyourgoals.co.uk

Yikes! WORKSHOP KICK OFF

Is not for everyone . . . just people who want to make the time they spend in online and face-to-face networking count — **BIG** time!

With Phil's juice you will:

- > Realize a bigger income is achievable!
- > Learn how to fish in the right pond.
- > Get more business from existing clients.
- > Walk away with proven easy referral marketing strategies.

With Rick's lightning bolts you will:

- > Assess whether your networking is effective and efficient.
- > Gain a global understanding of what LinkedIn does.
- > Get insider information on leveraging the synergy between face-to-face networking and LinkedIn.
- > Take away easy actions to generate more business in less time.



Rick Itzkowich
aka Rick I - The LinkedIn Guy!
International Speaker, Author & Trainer
Former 2X President of BNI Del Mar
Chapter San Diego, California

Rick is a genuine people connector. He understands and practices networking like few others. He creates turnkey tools that meet today's demand to increase referrals and sales. His informative and entertaining live presentations, along with articles and interviews, on adding LinkedIn to a company's marketing are in high demand. Rick earned the 2011 Best Speaker Award at the Dubai "You Learn Twit Face" International Social Media conference. And, just this year Rick has presented in Dubai, the UK and India. Contact Rick at (858) 456-7653 or rick@rickitzkowich.com



"Phil's quality training has been instrumental in helping BNI members take their networking to the next level. I would highly recommend you take advantage of his workshops."

Dr. Ivan Misner New York Times Bestselling Author
Founder & Chairman BNI and Referral Institute

Register Today!
www.yikesworkshop.com