



PRESS RELEASE FOR IMMEDIATE RELEASE

COMPATIBLEONE AT CLOUD EXPO WEST, BOOTH #915

CompatibleOne and Cedexis join forces to develop comprehensive cloud solution for the hybrid enterprise

The jointly-developed solution will enable customers to manage their workloads across distributed and heterogeneous clouds including private, public and community platforms.

Santa Clara, CA, November 7, 2012 – OW2, the global open source infrastructure software community announces today at Cloud Expo West in Santa Clara, CA. that CompatibleOne, The Open Source Cloud Broker, and Cedexis, the global expert in multi-cloud strategies, are joining forces to offer a comprehensive and efficient end to end solution for the hybrid enterprise.

CompatibleOne is a new-generation cloud resource management and automatic provisioning software environment powered by service brokering capabilities. CompatibleOne helps deploy cloud applications on any cloud service provider platform to comply with customers' constraints in terms of technology, budget, geography, legal requirements, etc.

Cedexis collects and provides information, metrics and insights on cloud service provider abilities and performances, thereby enhancing the CompatibleOne platform with the information necessary to the appropriate placement of consumers' workloads while taking their constraints into account.

Jointly developed by CompatibleOne and Cedexis, the solution will enable customers to distribute their workloads on distributed and heterogeneous clouds including private, public and community platforms. These workloads will be automatically provisioned and deployed across different providers of cloud resources, depending on customers' requirements.

“Thanks to the load-balancing capacities provided by the mix of the CompatibleOne platform and Cedexis Radar and OpenMix, these workloads will benefit from the best available cloud services in terms of real time end-user performance, availability, security and control” says Julien Coulon, Cedexis co-founder and General Manager.

“The unique combination of CompatibleOne and Cedexis technologies offers unprecedented capabilities for the management of workloads on cloud infrastructures,” says Jean-Pierre Laisné, CompatibleOne Project Coordinator, “Being able to supply real time elastic provisioning, CompatibleOne and Cedexis can satisfy the most demanding of customers in terms of performance and high availability,” he adds.

CompatibleOne is an open project: its software will be made available to the global open source community through the OW2 Open Source Cloudware initiative (OSCi). The OSCi is the vehicle which enables participants from all over the world to join in the action.

Visit CompatibleOne at Cloud Expo West, booth #915 and attend the presentation “Next-Generation Cloud Management: The Cloud Service Broker” by Iain James Marshall & Jean-Pierre Laisné on Monday, November 5th, 4:25 - 5:05 pm.

About CompatibleOne

The CompatibleOne collaborative project develops the first industry-grade open source cloud broker. CompatibleOne was launched as a collaborative project to come up with ideas addressing the need for interoperability in the field of Cloud Computing. The project quickly evolved until it converged in developing a cloud computing broker. CompatibleOne is an open source collaborative project supported by 14 partners. Its technology is based on open standards and its approach fully leverages OCCI, the open cloud computing interface. CompatibleOne has defined a four-step fully functional manifest-to-service provisioning cycle of the

CompatibleOne broker. The CompatibleOne platform is aligned with the Cloud Computing Reference Architecture2 of the National Institute of Standards and Technology (NIST). Visit www.compatibleone.org

About Cedexis

Founded in 2009 by Marty Kagan and Julien Coulon, two veterans of web hosting and content delivery market, Cedexis optimizes web performance across data centers, delivery networks and clouds for companies that want to reach new global markets. With Cedexis, companies can comparatively assess worldwide cloud performance and availability for informed vendor selection and making cost-and-performance trade offs. Cedexis also provides adaptive automation for dynamically optimizing traffic across clouds, data centers and delivery networks to dynamically match the best-performing clouds with local demand. Since revenue conversions and brand experience are directly tied to on line performance, media, retail and consumer branded companies rely on Cedexis to ensure 100% availability, fast page loads, downloads and transactions to drive traffic and revenue at lower cost and risk. Cedexis is headquartered in Portland (OR) and Paris (EMEA) with offices in San Francisco (CA), London (UK) and sales representatives in Germany, Japan, Israel and Brazil. Visit

<http://www.cedexis.com/>

About OW2

OW2 is an independent industry community dedicated to developing open source code infrastructure (middleware and generic applications) and to fostering a vibrant community and business ecosystem. The OW2 Consortium hosts some one hundred technology projects, including ASM, Bonita, eXo Platform, JOnAS, JORAM, Orbeon Forms, Orchestra, Spagic, SpagoBI and XWiki. OW2 is an open source dissemination partner in a number of collaborative projects, such as CHOReOS, CompatibleOne, OpenCloudware and XLcloud. Visit

www.ow2.org

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