

TOPGRADING CASE STUDIES

Topgrading methods enable companies to dramatically improve hiring for both management positions and entry-level jobs. In a recent case study, a retail company figured that by Topgrading the part-time stocker and checker jobs, 10% fewer employees needed to be hired companywide. With 10% fewer workers, they are finding that the energetic workers do more work and get better customer service ratings. The 10% savings annually will likely result in the stock price increasing 50% over its current price.

Below are case studies explaining the difference A-players in C-level positions made in the overall success of companies:

<http://www.topgrading.com/custom/index.cfm?id=212222>

<http://topgradingcasestudies.com/custom/index.cfm?id=212225>

<http://www.topgrading.com/custom/index.cfm?id=212192>