

Mastery of Performance Coaching

Expanding Excellence in Coaching Education

Mastery of Performance Coaching provides three months of mastery-level coach training designed to successfully build a sustainable coaching business and be seen as a seasoned professional coach. Coaches who complete *Mastery of Performance Coaching* will receive the credential from *Source Point Training* of becoming a *Certified Professional Performance Coach (CPPC)*.

The Source Institute, a division of **Source Point Training** delivers recognized coach training and is led by senior-level facilitators and master coaches who have over 45 years of collective coach training experience. Working with faculty and coaches to achieve the *Mastery of Performance Coaching* skills will allow you to easily establish a well-defined niche, assisting you to be unique and well branded in this rapidly expanding industry.

The Source Institute's coach trainings are recognized by the International Coach Federation for 197.5 total CCE Units towards required coaching core competency development.

Attending Mastery of Performance Coaching will give you:

- Skills to master enrollment, obtaining clients committed to being coached
- Business planning tools to establish a successful coaching business
- New marketing tools and tips to define your niche and reach clients
- Strategies to set-up group coaching and increase your return on investment
- An extensive Coach Training Workbook and powerful live presentations

Program Details

Mastery of Performance Coaching builds a community of support with all coaches who attend. This community stays together as a professional coaching network, sharing resources and building success. **The Source Institute** is committed to providing not just coach training, but business opportunities for our coaches by working together and expanding our circle of influence.



Continuing Coaching Education
International Coach Federation

Mastery of Performance Coaching is approved by the International Coach Federation for 56.5 hours of CCE Units.

Skills Developed in Mastery of Performance Coaching include:

- Skills for coaching groups, as well as individuals
- Deeper listening skills with tools to open possibilities for change with your client
- Mastering the art of enrollment in a new way
- Gaining alignment with committed actions
- Preparing coaching plans and client contracts
- Branding your coaching business to be seen as unique and distinct
- Personal practices for masterful coaching



Included in *Mastery of Performance Coaching* are two weekends of training, as well as in-between mentor coaching, webinars and tele-calls. You will also receive the Coach Training Workbook, with business-based templates. Ask about tuition savings for attending *Fundamentals* and *Mastery of Performance Coaching* together.

Register today to become a *Certified Professional Performance Coach!*

The Source Institute is a division of

Source Point
TRAINING

To register or learn more, visit www.SourcePointTraining.com or call 800-217-5660.