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A RESEARCH TOOL FROM THE  
MINNEAPOLIS AREA ASSOCIATION OF REALTORS®  
BROUGHT TO YOU BY THE UNIQUE DATA-SHARING  
TRADITIONS OF THE REALTOR® COMMUNITY

For Week Ending March 30, 2013

## Quick Facts

Publish Date: April 8, 2013 • All comparisons are to 2012  
- 12.1% + 12.0%

# Weekly Market Activity Report

- 29.6%

Change in  
Pending Sales  
Change in  
Inventory of Homes for Sale  
Change in  
Days on Market Until Sale  
Change in  
Median Sales Price

The housing market continues to assert itself, often changing the hearts and minds of housing bears, skeptical politicians, curmudgeonly economists and

### Metrics by Week

New Listings

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Pending Sales

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Inventory of Homes for Sale

4

Metrics by Month

Days on Market Until Sale

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Median Sales Price

6

Percent of Original List Price Received

7

Housing Affordability Index

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Months Supply of Inventory

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All data from NorthstarMLS. Provided by the  
Minneapolis Area Association of REALTORS®.  
Created by iQ Research and Marketing.  
Click on a metric to view the trend page.

## New Listings

A count of the properties that have been  
newly listed on the market in a given week.

For the  
Pending Sales  
Week Ending

Quarter

Buyers and sellers alike. Over the past six to eighteen months, we've seen real estate stabilize, turn around and even start to recover. But it can sometimes feel like we're moving target. With diminished inventory levels, cheap finance options, strong sales and rising prices, the prudent market participant will remain vigilant in his or her local real estate activity. That should be an easy task; start by simply clicking the page!

In the Twin Cities region, for the week ending March 30:

• New Listings decreased 12.1% to 1,349

• Pending Sales increased 12.0% to 1,210

• Inventory decreased 29.6% to 12,909

For the month of March:

• Median Sales Price increased 17.4% to \$176,000

• Days on Market decreased 24.3% to 109

• Percent of Original List Price Received increased 3.1% to 95.0%

• Months Supply of Inventory decreased 40.0% to 3.0

1,317 - 6.6%

2/16/2013 1,197

1,258 - 4.8%

2/23/2013 1,174

1,253 - 6.3%

3/2/2013 1,425

1,410 + 1.1%

3/9/2013 1,364  
 1,449 - 5.9%  
 3/16/2013 1,473  
 1,406 + 4.8%  
 3/23/2013 1,454  
 1,414 + 2.8%  
 400  
 600  
 800  
 1,000  
 1,200  
 1,400  
 1,600  
 1,800

### Last Three Months

Current Activity  
 One Year Ago  
 3/30/2013 1,349  
 1,535 - 12.1%

3-Month Total 15,860 16,957 - 6.5%

All data from NorthstarMLS. Provided by the  
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200  
 1/5/13 1/12/13 1/19/13 1/26/13 2/2/13 2/9/13 2/16/  
 13 2/23/13 3/2/13 3/9/13 3/16/13 3/23/13 3/30/13  
 0  
 500  
 1,000  
 1,500  
 2,000  
 2,500  
 3,000  
 3,500  
 1-2006 1-2007 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013

### Historical New Listings







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