

STAFFING

**THE
PEOPLE
ISSUE**

Welcome to this year's **Staffing 100**. For the second time, we bring you the **100** most influential people in the staffing industry as nominated by you, our advisors and the **Staffing Industry Analysts** team.

Among the **100** there are strategists, entrepreneurs, reformers, researchers and businesspeople. But there's one thing they have in common: a love for people and placing them in jobs. Given the vicissitudes of the recession, this has been no easy task. These staffing professionals have experimented with staffing models and come up with ideas that have sparked dialogue and changed the world of work.

We are not ranking these individuals. The idea is to showcase those people who have made a difference not just to the industry but to the millions of people they have helped to find work.

Sheldon Arora



Sheldon Arora is CEO of Liquid-Agents Healthcare LLC and has more than 20 years of experience in the staffing industry. Liquid-Agents ranked on *Staffing Industry Review's* 2012 list of "Best Staffing Firms to Work For." The company also ranked on Staffing Industry Analysts' 2012 list of fastest-growing staffing firms.

David W. Barfield



David W. Barfield was named president, CEO and chairman of the Bartech Group this year. Barfield joined Bartech in 1995 and had served as the firm's chief operating officer since 2009. Bartech ranks as the 77th largest staffing firm in the U.S.

Patrick Beharelle



Patrick Beharelle is CEO for SeatonCorp, which operates under the PeopleScout, Staff Management and StudentScout brands. SeatonCorp has more than 25,000 employees. In 2011, *Inc.* magazine named SeatonCorp one of the top 10 private job creators. Chicago-based SeatonCorp ranks No. 28 on Staffing Industry Analysts' 2012 list of largest U.S. staffing firms.

Tom Bickes



Tom Bickes is president and CEO of EmployBridge Holding Co. He started his staffing career with Norrell Services Inc. After Norrell, Bickes joined Staffing Resources Inc., which combined its operations with Career Blazers in 1997. In 2000, Bickes led the management acquisition of Career Blazers' commercial staffing division, creating EmployBridge, which ranks No. 21 on Staffing Industry Analysts' 2012 list of largest U.S. staffing firms.

Joseph A. Boshart



Joseph A. Boshart has led Cross Country Healthcare Inc. as president and CEO since 1999; he served at predecessor companies of Cross Country since 1994. Cross Country, based in Boca Raton, Fla., ranks No. 4 on Staffing Industry Analysts' 2012 list of largest U.S. healthcare staffing firms. Boshart has served as a director of the board since July 1999 and was a board director of AllianceCare Inc. from 2004 to 2009.

Jeff Bowling



Jeff Bowling is CEO of Dallas-based healthcare staffing firm The Delta Companies. Under Bowling's leadership, The Delta Companies has been named a "Best Place to Work" eight times and has been on Staffing Industry Analysts' list of the fastest-



Sue Bhatia

Sue Bhatia founded Rose International in 1993 and the firm now provides staffing services throughout the country from 21 U.S. cities. The IT staffing firm ranks No. 35 on Staffing Industry Analysts' list of largest U.S. staffing firms, and Rose International ranks No. 5 on the list of fastest-growing staffing firms. Bhatia was named an Enterprising Woman of the Year by *Enterprising Women* magazine in 2012.

growing privately held staffing firms five times. Bowling is a frequent speaker at staffing and healthcare events, has been an Ernst & Young Entrepreneur of the Year finalist and also been included on a distinguished list of Dallas' "40 under 40."

Melissa Byington



Melissa Byington, president of CompHealth locum tenens, is the first female president at CompHealth locum tenens as well as the youngest, taking on the role at age 37. CompHealth's locum tenens division is the largest division of CHG Healthcare Services Inc. Byington started at CompHealth in 1997 as a recruiter. She is also a member of the National Association of Locum Tenens Organizations' ethics committee and serves on the executive council for the United Way Women's Philanthropic Network in Salt Lake City.

Rebecca Callahan



Rebecca Callahan is president, recruitment process outsourcing, at Randstad Source-right. Callahan is also the global chair of the Human Resources Outsourcing Association. Callahan previously served as president, Sourceright

Solutions, which subsequently became part of Randstad through the acquisition of SFN Group in 2011. She joined SFN Group in 2003 as vice president of the assessment group.

Carl T. Camden



Carl T. Camden is CEO of Kelly Services, the fifth-largest staffing firm in the world, according to Staffing Industry Analysts' 2012 list of largest global staffing firms. He has grown the company to an exalted position where it posted

\$5.55 billion in estimated global staffing revenue last year, making it the fifth-largest staffing firm in the world. A recipient of numerous awards throughout his career, Camden is a big supporter

of mandated health benefits for temporary workers. He is a member of The Business Roundtable and an executive committee member of the Committee for Economic Development.

Dan Campbell



Dan Campbell is CEO of Hire Dynamics, a Duluth, Ga.-based staffing provider. Hire Dynamics has appeared on *Staffing Industry Review* magazine's list of "Best Staffing Firms to Work For" each year since 2010. Campbell has also

served three terms as president of the Georgia Staffing Association, served on the board of directors of the American Staffing Association for six years, and is scheduled to be the ASA chairman next year.

Jay Cohen



Jay Cohen is founder and CEO of Signature Consultants LLC, a Fort Lauderdale, Fla.-based IT staffing firm. His "doing the right thing" mantra has helped the company grow to 16 offices across the

country. In its 16th year in business, the firm ranks No. 24 among the largest IT staffing firms in the U.S. with 2011 U.S. IT staffing revenue of \$147 million. The company ranked No. 1 among "Best Staffing Firms to Temp/Contract For" this year by *Staffing Industry Review* magazine, and was ranked No. 2 among "Best Staffing Firms to Work For," a category for which it had ranked No. 1 last year.

Kay Colson



Kay Colson is president of Resource Business Services, an Atlanta-based consulting partnership specializing in building a strategic workforce, designing more effective talent acquisition models

and developing/evaluating outsourced programs for deployment, all to better align with corporate strategic goals. While at Norrell/Spherion (now Randstad/SRS) she utilized her extensive business background with Hertz, Sysco and Ryder, as part of the executive team to engineer the RPO practice.

Teresa Creech

Teresa Creech is president, managed services provider and contingent workforce solutions, for Randstad Sourceright. In this role, she has overall responsibility for the strategy, operations and growth of the managed services and contingent workforce solutions practice in the U.S. Previously, Creech served as executive vice president of Randstad HR Solutions following vice president roles at both Kelly Services and WorkforceLogic.



Steven C. Cooper



Steven C. Cooper is president and CEO of TrueBlue Inc., No. 5 on Staffing Industry Analysts' 2012 list of largest U.S. industrial staffing providers. Cooper has led the expansion of TrueBlue through acquisitions that have broadened the company's ability to offer the full spectrum of blue-collar temporary labor to its clients. TrueBlue was named to *Forbes* magazine's 2012 and 2011 lists of the 100 Most Trustworthy Companies in America.

Tom Daley



Tom Daley has been at Volt Information Sciences for 32 years and presently serves as president of Volt Workforce Solutions, the staffing business of Volt. He began his career as an accounting manager in Los Angeles and has been a Volt executive officer since 2001. Daley has also been on the board of the American Staffing Association since 2002 and has served as an ASA officer since 2011.

Peter T. Dameris



Peter T. Dameris joined On Assignment Inc. in 2003. Dameris received the 2012 Ernst & Young Entrepreneur of the Year Award in the services category for Greater Los Angeles. The company has grown from \$200 million to 2012 projected revenue exceeding \$1.5 billion under his leadership. Recently, On Assignment acquired Apex Systems, one of the largest and fastest-growing U.S. IT staffing firms.

Joan Davison



Joan Davison is the president and chief operating officer for Staff Management | SMX. Davison has led the company to more than 50 percent growth and significant international expansion since being appointed COO in 2006. Staff Management | SMX received the "Gold Stevie Award" in the business services category at the American Business Awards this year.

Patrick De Maeseneire



Patrick De Maeseneire is CEO of Adecco, the world's largest staffing firm. De Maeseneire first joined Adecco in 1998, holding several leading positions until 2002, when he left to lead chocolatier Barry Callebaut. He returned to take the helm of Adecco in 2009 and has overseen several large-profile acquisitions, including U.S.-based MPS Group and Drake Beam Morin. He was granted the title of Baron by King Albert II of Belgium.

David L. Dunkel



David L. Dunkel is chairman and CEO of Kforce. Dunkel has been with Kforce for most of his professional career, serving at the helm of the firm for more than 30 years. The company now ranks No. 14 on Staffing Industry Analysts' 2012 list of largest U.S. staffing firms. Dunkel also serves as a board member of C12 Group, a Christian business leadership organization.

Paulett Eberhart



Paulett Eberhart is president, CEO and director of CDI Corporation. After ascending to her current post in January 2011, Eberhart led the company to the No. 48 spot on Staffing Industry Analysts' list of largest global staffing firms with estimated global staffing revenue of \$749 million.

Janet S. Elkin



Janet S. Elkin is the president and CEO of Supplemental Health Care, a U.S. healthcare workforce solutions provider based in Park City, Utah. Elkin held several leadership roles before being appointed to her current role in 2010. Elkin has led Supplemental Health Care's successful efforts to grow its existing operations in the nursing and therapy industries, while also expanding in growth markets such as locum tenens and health information management to enhance its service offerings.

Mark S. Elwood



Mark S. Elwood serves as CEO of Elwood Staffing. The Columbus, Ind.-based staffing firm ranks No. 44 on Staffing Industry Analysts' 2012 list of largest U.S. staffing firms. Elwood started at the firm in 1985 as a part-time sales representative; he took on the role of CEO in 2000 when the company was still known as Elwood Consulting. The company has 60 offices across several states.

Robert A. Funk



Robert A. Funk is chairman, CEO and co-founder of Express Employment Professionals. The firm has more than 550 franchises in the U.S., Canada and South Africa and is the eighth-largest U.S. firm with estimated U.S. staffing revenue of \$2.0 billion in 2011. Launched in 1983, Express was recognized as one of the best staffing firms to work for in 2011 and 2012 by Staffing Industry Analysts.

Linda Galipeau



Linda Galipeau was appointed CEO and executive board member for Randstad, North America in March 2012. Galipeau also served as president of Randstad US' staffing division for four years. She joined the company in 1995 as a district manager in Memphis, Tenn. Galipeau launched Randstad's Canadian operations in 1997 with an office in Montreal, Quebec.

Aaron Green



Aaron Green is president and founder of Professional Staffing Group and PSG Global Solutions. He's also the chairman of the American Staffing Association's Board of Directors. In addition, he is past president of the Massachusetts Staffing Association. Green pioneered the use of voice-based offshore recruiters.



Daniel J. Foley

Daniel J. Foley serves as president of Randstad US, Professionals. Foley has served in the post since 2008 and oversees the company's professional staffing segments, including IT, engineering, finance & accounting, healthcare, managed services and others. Foley has also spearheaded charitable partnerships with Randstad, and was named the FDR Humanitarian of the Year in 2011 by the March of Dimes.

Jim Halling



Jim Halling is founder and president of Workforce Insights, a workforce strategy consulting firm with specialties in workforce planning, management, measurement, analytics and reporting. He began his career as a certified public accountant and spent more than 18 years with Norrell/Spherion. Halling's unique experiences and perspectives on the integration of what he calls "the employed and supplied workforces" make him a strategic and forward-thinking contributor to the staffing industry.

Jeff Harris



Jeff Harris is CEO and founding partner of IT staffing firm ettain group. Harris is also a founder and member of the National Staffing Alliance as well as a member of the Large Staffing Firm Roundtable. Ettain was founded in 1996 and is based in Charlotte, N.C. The company projects revenue to exceed \$100 million in 2012.

Ralph Henderson



Ralph Henderson joined AMN Healthcare Services Inc. in 2007, and has served as president of its healthcare staffing division since February 2012. The firm is a national provider of travel nurses, locum tenens physicians and allied staffing. With estimated 2011 U.S. healthcare staffing revenue of \$848 million, AMN is the largest U.S. healthcare staffing firm.

Robert Herrera



Robert Herrera is president of Populus Group LLC, the Troy, Mich.-based IT, engineering and design firm that he co-founded in 2002. Populus Group achieved a compound annual growth rate of 39 percent in revenue from 2007 to 2011, making it the 17th-fastest growing staffing firm in the U.S.

Randy Holloran



Randy Holloran is a long-time veteran of the staffing industry and now serves as president of Cirrus Medical Staffing. Holloran took on the role of president at Cirrus, based in Charlotte, N.C., in June 2011. The company has a travel nurse and an allied healthcare staffing division. Holloran's accomplishments also include creating healthcare community websites NurseTogether.com and Putmebacktogether.com.

Janice Bryant Howroyd



Janice Bryant Howroyd is the founder and CEO of Act-1 Group and has been honored by the Congressional Black Caucus for her achievements in corporate leadership. Act-1 is the 16th-largest U.S. staffing firm with revenue of \$730 million and was recognized as the third-fastest growing black-owned industrial service company by *Black Enterprise*.

R. Shane Jackson



R. Shane Jackson serves as executive vice president of Jackson Healthcare and president of LocumTenens.com. Jackson Healthcare ranks as the third-largest healthcare staffing firm in the U.S., the largest provider of allied healthcare staffing and the third-largest provider of locum tenens staffing. Jackson also serves on the board of directors of both the Georgia Chamber of Commerce and the North Fulton Chamber of Commerce.

Richard L. Jackson



Richard L. Jackson is chairman and CEO of Jackson Healthcare, the third-largest healthcare staffing firm in the U.S. The company also ranks No. 27 on Staffing Industry Analysts' 2012 list of largest staffing firms, which covers all categories of staffing firms.

Jackson began his staffing career by founding Jackson & Coker in 1978. Jackson & Coker is now a division of Jackson Healthcare.

Jeffrey A. Joerres



Jeffrey A. Joerres has been ManpowerGroup CEO since 1999, and in 2001 was named chairman of the board. ManpowerGroup ranks as the world's third-largest staffing firm. Joerres received the inaugural *Corporate Responsibility*

magazine's "Lifetime Achievement Award" in 2011. Joerres was asked to co-chair the B20 Task Force on Employment in 2012, which began with chairing a track of discussions at the 2012 World Economic Forum annual meeting.

Cheryl Jones



Led by chairman Cheryl Jones since 2009, Impellam Group plc is the 19th-largest global staffing firm with estimated global staffing revenue of \$1.8 billion. The diverse, Luton, England-based firm primarily operates in the U.K. and the U.S. with smaller operations in Australia, Ireland, New Zealand and mainland Europe.

Martin E. Judge Jr.



Martin E. Judge Jr. founded The Judge Group in 1970 using \$2,000 he borrowed from his father. Judge is now CEO of the firm, which ranks No. 17 on Staffing Industry Analysts' 2012 list of largest U.S. information technology staffing

firms. In addition to IT staffing, the company provides technology consulting and corporate training.

Cynthia Kinnas



Cynthia Kinnas founded Randstad's travel nurse staffing company (formerly known as Clinical One). Today, Kinnas oversees nursing, advanced practice, case management and allied health staffing

divisions. Kinnas, a founding board member of the National Association of Travel Healthcare Organizations, is the 2012 vice chairman of the American Staffing Association Healthcare Policy Council.

Chad Lane



Chad Lane is president of Allegis Group Services, a managed services program supplier that is part of the Allegis Group. Allegis Group Services ranks as the largest MSP in terms of temp/contract

vendor-neutral spend in the "2012 VMS and MSP Supplier Competitive Landscape" report by Staffing Industry Analysts. It also ranks second in MSP statement-of-work spend. The company received the General Motors' Supplier of the Year Award for 2011.

Jim Lanzalotto



Jim Lanzalotto is a marketing guru specializing in driving staffing brands and business growth. He is the founder and principal of Scanlon.Louis, a strategy and marketing outsourcing firm,

and Evalú8, a digital media buying and social networking company. Lanzalotto has spoken frequently on topics ranging from customer relationships to marketing integration to using social media effectively via a variety of media outlets. He is also a frequent contributor to Staffing Industry Analysts' publications.



Doug Leeby

Doug Leeby is president of Beeline VMS, a division of Adecco Group. Beeline ranks as the third-largest VMS in terms of total temp/contract spend among VMS providers measured in the “2012 VMS and MSP Supplier Competitive Landscape” report published by Staffing Industry Analysts. Beeline is headquartered in Jacksonville, Fla.

Edward A. Lenz



Edward A. Lenz is the staffing industry’s chief legal advocate and a leading authority on the legal and public policy aspects of staffing. As senior vice president for legal and public affairs at the American Staffing Association, Lenz has testified before Congress, state legislatures and regulatory agencies. He has also written books and spoken widely on industry issues.

Robert Livonius



Robert Livonius is president of strategic workforce solutions at San Diego-based AMN Healthcare Services Inc., which is the largest healthcare staffing firm in the U.S. Livonius frequently comments on healthcare labor trends through media outlets including National Public Radio, Associated Press and Modern Healthcare. He also serves on the board of directors for the American Staffing Association.

David MacKeen Jr.



Eliassen Group grew to \$153.7 million in revenue in 2011 from \$27 million in 2002 under David MacKeen Jr.’s leadership, first as CFO and then president. The growth included four acquisitions and two private equity recapitalizations. Eliassen Group now ranks No. 27 on the list of largest U.S. IT staffing firms. MacKeen also serves as president of the New England Chapter of the TechServe Alliance.

Sue Marks



Sue Marks is the CEO of Pinstripe, a recruitment process outsourcing provider based in Brookfield, Wis. Marks is among the early movers in the RPO industry. Marks has been recognized as an Ernst & Young Entrepreneur of the Year in the service business category. Marks is also the winner of the Marquette University College of Business Administration’s alumni award for entrepreneurship.

John F. Martin



John F. Martin has driven innovation in the VMS industry as the chief technology officer of IQNavigator for the past 10 years, continually pursuing “market first” VMS technology advances. Martin hails from Stanford and MIT and recently took over the company’s international strategy as CEO of emerging markets. The company ranks as the second-largest VMS provider for temp/contract spend in the “2012 VMS and MSP Supplier Competitive Landscape” report by Staffing Industry Analysts.

Scott A. Mayer



Scott A. Mayer started QPS Employment Group in his parents’ basement in 1985 when he was 19 years old. Since its inception, QPS has grown from a two-person operation to a company with 250 employees and more than 30 locations throughout the Midwest. QPS works with 1,300 clients weekly.

Sandy Mazur



Sandy Mazur serves as president, franchise and license, for Spherion Staffing Services, a division of Randstad. Mazur is responsible for strategic leadership and support of Spherion franchise offices and licensees as well as for expanding the franchise program into new U.S. markets.

Brittany McKinney



Brittany McKinney serves as president and CEO of Analysts International Inc. She took on the role in March 2011 after serving as interim president and CEO. McKinney's leadership brought Analysts International its first profitable year since 2004. Analysts International is a Minneapolis-based IT staffing provider.

Steve McMahan



Steve McMahan serves as executive vice president of corporate services at Randstad US, Professionals. McMahan leads Randstad's corporate service groups, including IT, legal, real estate and procurement. He also oversees the company's enterprise solutions group and Randstad's healthcare, finance/accounting and human resources operating companies.

Dan McNulty



Dan McNulty is QPS Employment Group's chief operating officer. QPS, a provider of industrial staffing, ranks No. 90 on Staffing Industry Analysts' 2012 list of largest U.S. staffing firms. McNulty has been with QPS since 1989 and has opened 21 branches for the company.

Tim McPherson



Tim McPherson has led Nesco Resource as president and chief operating officer since 2009. Nesco has since opened more than 15 new offices and completed four strategic acquisitions. Nesco Resource ranks No. 58 on Staffing Industry Analysts' 2012 list of largest U.S. staffing firms.

Robin Mee



Robin Mee is founder, president and managing executive recruiter at Mee Derby & Company, a search firm exclusively specializing in staffing and workforce solutions. Mee is a nationally recognized expert in the staffing industry who presents regularly at industry events. She serves on the board of directors of the Capital Area Staffing Association as past president and program chair.

Vic Melfa



Vic Melfa is CEO of The Training Associates, a firm he formed in 1994 to provide trainers. The firm now has more than 25,000 trainers registered. The Training Associates ranks on Staffing Industry Analysts' 2012 list of fastest-growing U.S. staffing firms. The Training Associates is based in Westborough, Mass.

David J. Melville



David J. Melville is founder and chairman of Winter, Wyman, a Waltham, Mass.-based recruitment firm. Melville began the firm in 1972. The firm was named by the *Boston Business Journal* as one of the largest executive search firms (based on retained and contingency revenue in Massachusetts) and one of the largest temporary placement firms based on average number of temporary workers supplied daily in Massachusetts.

Harold “Max” Messmer Jr.



Harold “Max” Messmer Jr. is best known for taking Robert Half International Inc. from a small franchisor in 1986 to the ninth-largest staffing firm in the world based on 2011 estimated global staffing revenue. Messmer was the first to take the concept of professional level temporary staffing and successfully apply it to accounting, finance and information technology. Numerous accolades continue to roll in for this CEO, who was named the winner of Staffing Industry Analysts’ Peter Yessne Staffing Innovator Award in 2011.

Harold Mills

Harold Mills revolutionized the world of staffing with his open book accounting and eContractor innovations. As CEO of ZeroChaos, he has grown the company into a multibillion dollar enterprise with operations in more than 18 countries. Prior to ZeroChaos, his career involved working for Fortune 500 corporations leading new product and business re-engineering initiatives. He’s won numerous awards ranging from Entrepreneur of the Year recognition from Ernst & Young, to being named the inaugural winner of Staffing Industry Analysts’ Peter Yessne Staffing Innovator Award.



Fred Minturn



Fred Minturn has been focused on the continued global expansion of MSX International since becoming president and CEO of the company in 2009. The Warren, Mich.-based company has more than 4,500 industry experts in 48 countries.

MSX has provided a managed service provider solution since 1998 when the company acquired Geometric Results Inc. from Ford. Geometric Results developed what some recognize as the original MSP model in 1992.

Todd Mohr



Todd Mohr is president of Aerotek Inc., an operating company of Allegis Group. Mohr took on the role in January 2012. He started as a technical recruiter at Aerotek in 1995. Aerotek has more than 200 offices in North America and Europe, and it ranks No. 1 on

Staffing Industry Analysts’ 2012 U.S. lists of largest engineering staffing firms and largest clinical/scientific staffing firms and No. 2 on both the 2012 lists of largest industrial and largest office/clerical staffing firms.

Hitoshi Motohara



Hitoshi Motohara is the senior corporate executive officer of Recruit Co. Ltd. Motohara is responsible for developing and executing strategies to expand Recruit’s business internationally.

He led the acquisitions of The CSI Companies Inc. in 2010, Staffmark in 2011 and Advantage Resourcing in 2012. Recruit ranks among the largest staffing firms in the world. It is based in Tokyo.

Craig S. Nelson



Craig S. Nelson has been CEO of Nelson since January 2012. He first joined the company in 2001 as general counsel after having spent seven years with the Criminal Division of the California Department of Justice. Founded in 1970,

Nelson has locations throughout the West Coast, Southwest and Northeast.

Ben Noteboom



Ben Noteboom is CEO and chairman at Randstad Holding nv, the world's second-largest staffing firm. Noteboom joined the Netherlands-based firm in 1993. He was appointed to the executive board

in 2001 and appointed as CEO and chairman in 2003. Noteboom has guided the company through several acquisitions, including that of SFN Group Inc. in 2011 and Vedior nv in 2008.

Leigh Ann Pagnard



Leigh Ann Pagnard is senior vice president of Belcan Corporation, the parent company of Belcan Staffing Solutions and Belcan TechServices. The company ranks No. 37 on the list of largest U.S.

staffing firms. Pagnard joined Belcan in 1993 as a temporary employee. Under her leadership as vice president, then president of Belcan Staffing Solutions, the division grew by more than 160 percent, added 19 locations in nine states and acquired the assets of four staffing companies.

Greg Palmer



Greg Palmer formed the consulting firm G. Palmer & Associates in 2006 after guiding the sale of Remedy Temp Inc. to Select Staffing Services. Palmer has been a featured speaker at numerous

conferences around the country. Palmer is lead director at Sperry Van Ness, a commercial real-estate brokerage, and sits on several public and private company boards

Amar Panchal



Amar Panchal is the CEO and co-founder of Akraya, a Sunnyvale, Calif.-based provider of IT staffing. Under his leadership, Akraya landed on Staffing Industry Analysts' list

of fastest-growing U.S. staffing firms four years running (ranked No. 50 in 2012) and appeared on *Staffing Industry Review's* list of "Best Staffing Firms to Work For."

Cynthia J. Pasky



Cynthia J. Pasky is the founder, president and CEO of Strategic Staffing Solutions, a Detroit-based information and business services company that ranks No. 57 on Staffing Industry Analysts' 2012 list of largest U.S. staffing firms.

She serves on the boards of several Detroit-area community groups and has spearheaded a homeless outreach program.

Hiten Patel



Hiten Patel is co-founder and chairman of Collabera, which ranks No. 9 on the list of largest U.S. IT staffing firms on revenue of \$361 million. Collabera, ranked as the best large staffing firm to work

for in 2012 by *Staffing Industry Review* magazine, has been recognized as one of the top IT service companies by *Inc.* magazine.

Ranjini Poddar



Ranjini Poddar is president of Artech Information Systems LLC, a diversity supplier of workforce solutions, IT consulting and IT project services. Artech was ranked No. 10 on Staffing Industry Analysts' list of largest IT staffing firms in the U.S., and was also the 40th-fastest growing U.S. staffing firm on revenue of \$337 million.

Jonas Prising



Jonas Prising oversees all aspects of ManpowerGroup Inc.'s \$5 billion business in North, Central and South America. Prising joined ManpowerGroup in 1999 and has served as managing director of Manpower Italy; director of Manpower Global Accounts — Europe, Middle East and Africa; and president, North America. Prising also serves as chairman for Junior Achievement USA and on the board of directors for Junior Achievement Worldwide and Junior Achievement of Wisconsin Inc.

George Reardon



George Reardon devotes his law practice at Littler Mendelson to all aspects of the contingent workforce, especially the threats and opportunities presented by the healthcare reform law. He speaks and writes frequently about how laws and regulations affect the staffing industry. Reardon has been general counsel of Adecco North America, Kelly Services, Talent Tree and Snelling Temporaries. He served on the American Staffing Association's board and executive committee for 12 years.

Mark Rivard



Mark Rivard serves as division president, west region, for Randstad US, Staffing. Rivard leads all Randstad staffing branch operations in the western U.S. as well as inhouse services. Rivard co-founded a staffing firm called Placement Pros in 1991. He grew the company to \$165 million in revenue and the business was sold to Vedior North America in 1996. Vedior was later acquired by Randstad.

Mark Roberts



Mark Roberts joined TechServe Alliance in 1999 and was appointed CEO in 2003. He is an authority on issues and trends affecting the information technology services industry and writes and speaks frequently on industry topics. Roberts also served for four years in the Washington, D.C., office of U.S. Congressman Benjamin A. Gilman (R-N.Y.).

Fabio Rosati

Fabio Rosati is president and CEO of Elance Inc., a Mountain View, Calif.-based firm that connects buyers with independent contractors in the cloud. Prior to Elance, Rosati served in various leadership roles for Gemini Consulting, which in 2000 merged with Ernst and Young Consulting into Capgemini.



Ben Roth



Ben Roth is founder and CEO of Roth Staffing Companies. He was an Ernst & Young Entrepreneur of the Year for business services in 1999. The company was also ranked among the “Best Staffing Firms to Work For” by *Staffing*

Industry Review magazine in 2011 and 2012 and among the “Best Staffing Firms to Temp For” in 2012. It is also the only staffing company to have topped the *Inc.* 500 list.

Joyce Russell



Joyce Russell is executive vice president and president of Adecco Staffing USA. Russell is a member of the Committee of 200, a group whose mission is to advance women’s leadership in business.

Russell won the 2006 Highest Leaf Award from the Women’s Venture Fund, which supports women entrepreneurs. She is a board director for the Chief Diversity Officer’s Roundtable at Cornell University.

Michael W. Salandra



Michael W. Salandra is CEO of Allegis Group. The privately held company is the largest U.S. staffing firm and the fourth-largest global firm. Allegis division TEKsystems is the largest IT staffing provider in

the U.S.; Allegis’ Aerotek division is the largest U.S. engineering/design staffing provider.

Susan R. Salka



With more than 20 years’ experience in the healthcare industry, Susan R. Salka has led AMN Healthcare Services Inc., the nation’s largest healthcare staffing company, since 2005. Salka takes

an active role in promoting the value of women in leadership positions, and in 2003 was recognized as one of the top “Women Who Mean Business” by the *San Diego Business Journal*. She has been recognized as one of San Diego’s most admired public company CEOs.

Rafe Sanson



Rafe Sanson was named CEO of The CSI Companies in November 2011. Sanson joined CSI in 2005 as CFO and oversaw financial operations at the firm as it grew from \$40 million in revenue to approximately \$120 million in 2011. The CSI Companies, based

in Jacksonville, Fla., was acquired by Recruit Co. Ltd. in 2010.

Hemin Shah



Hemin Shah is co-founder and executive vice president of Collabera, where he oversees the relationships and service delivery for the firm’s largest clients. Collabera, ranked as the best large staffing

firm to work for by *Staffing Industry Review* magazine in 2012, was also the ninth-largest IT staffing firm with estimated U.S. IT staffing revenue of \$361 million.

Jai Shekhawat



Jai Shekhawat is founder and CEO of Fieldglass, the largest VMS provider with spend of \$21.5 billion for 159 customers in 2011. Famed for making the VMS more palatable to staffing firms, Shekhawat's numerous contributions to the staffing industry earned him the Staffing Industry Analysts' Peter Yessne Staffing Innovator Award in 2012.

D. Stephen "Steve" Sorensen



D. Stephen "Steve" Sorensen became chairman and CEO of the Select Family of Staffing Companies in 1999. Sorensen rose up the ranks from a branch manager to the corporation's top spot, and was named Ernst & Young's Entrepreneur of the Year in 2003 in recognition of Select's rapid growth. Select ranks No. 10 on Staffing Industry Analysts' 2012 list of largest U.S. staffing firms.

Mark Stagen

Mark Stagen is founder and CEO of Emerald Health Services and is a founder and president of the National Association of Travel Healthcare Organizations. Stagen received the Ernst & Young Entrepreneur of the Year award for the Greater Los Angeles region and was a national finalist. Stagen was a founding board member of New Millennium Secondary School, a charter school serving economically disadvantaged children in Los Angeles.



Don Stallard



Don Stallard, CEO and founder of The Reserves Network, has been in human resources and staffing for more than 40 years. His career first began in the U.S. Air Force where he was a decorated Vietnam veteran and acquired personnel management skills. He then joined the private sector where he worked in human resources in the oil industry. Stallard founded The Reserves Network in 1984. The company has since grown to more than 35 offices in nine states.

Scott Stenclik



Scott Stenclik is president, Superior Technical Resources Inc., part of Superior Group, a Buffalo, N.Y.-based provider of staffing and other services. Superior Group ranks No. 30 on Staffing Industry Analysts' 2012 list of largest U.S. staffing firms. Superior provides contract and direct staff augmentation services; managed staffing programs; and business, human resources and recruitment process outsourcing.

William H. Stoller



William H. Stoller is vice chairman and a member of the executive committee of Express Employment Professionals. Additionally, he is president of The Stoller Group, which owns 23 Express offices. He also owns Xenium, a PEO, and ESM Group Inc., a staffing management company. Express is the eighth-largest U.S. staffing firm.

Gary Swart



Gary Swart is CEO of oDesk, a service that connects staffing buyers and workers online. Since 2007, oDesk has experienced an annual growth rate of more than 100 percent. It has been recognized for its unique business model and rapid growth by *Inc.*, the *Silicon Valley Business Journal* and the *San Francisco Business Times*.

Thomas Tisdale



Thomas Tisdale is senior vice president, contingent solutions, at Peoplefluent. Peoplefluent ranks as the second-largest VMS in terms of statement-of-work spend in the “2012 VMS and MSP Supplier

Competitive Landscape” report published by Staffing Industry Analysts. Tisdale was part of the founding team of Peopleclick, one of three firms that combined to make up Peoplefluent.

Nina Vaca-Humrichouse



Nina Vaca-Humrichouse is chairman and CEO of Pinnacle Technical Resources, the 60th-largest U.S. staffing firm with U.S. staffing revenue of \$207 million. In 2012, the *Dallas Business Journal* ranked Pinnacle as the fifth-largest

woman-owned company, and the third-largest Hispanic-owned business in the North Texas region. Last year, Pinnacle acquired VMS provider ProVade Inc.

JoAnn W. Wagner



Forty years after getting her start by managing a Welcome Wagon business that greeted new arrivals, JoAnn W. Wagner now serves as chairman and CEO of SOS Employment Group, a Salt Lake City-based staffing firm that

ranked No. 32 on Staffing Industry Analysts’ 2012 list of largest U.S. Staffing firms. Under Wagner’s leadership, SOS has received “Best Employer” awards in Colorado, Oregon, Utah, Washington and Wyoming.

Richard A. Wahlquist



As president and CEO of the American Staffing Association, Richard A. Wahlquist is responsible for the overall direction and performance of the association. He was recognized by *Human Resources*

Outsourcing Today as one of the “100 Superstars of HR Outsourcing” and by *Recruiter* magazine as one of the 100 most influential individuals in the staffing and recruiting industry.

Michael Weinholtz



Michael Weinholtz is CEO of CHG Healthcare Services Inc., a role he took on in 1998. CHG ranks as the second-largest U.S. healthcare staffing firm and the 18th-largest U.S. staffing firm overall. This year

the company also ranked among the top five best staffing firms to work for among large firms in *Staffing Industry Review*’s “Best Staffing Firms to Work For” list. Weinholtz also serves on the board of the American Staffing Association.

Jack Wellman



Jack Wellman is president and chief operating officer of Joulé Inc., a collection of niche staffing and recruiting businesses. Joulé posted revenue of \$102 million, making it the 100th-largest firm in

the U.S. In 2011, the firm was recognized by *NJBiz* as one of New Jersey’s top 100 privately held companies.

Michael T. Willis



Michael T. Willis is chairman of Willis Group, a privately owned staffing firm based in Houston. Willis has a history of more than 40 years in the staffing industry and over his career has founded and managed several staffing firms including Talent Tree, Weststaff, COMSYS and CORE-Staff. Willis Group, founded in 2006, is currently ranked No. 11 on Staffing Industry Analysts' 2012 list of fastest-growing U.S. staffing firms.

Scott Wintrip



Since founding StaffingU and the Wintrip Consulting Group in 1999, Scott Wintrip has served as president of the firm, which provides staffing industry-specific consulting, coaching and training services and products. Wintrip has trained, coached and consulted with more than 35,000 staffing professionals around the world.

Kip Wright



Kip Wright is vice president and general manager of TAPFIN, an MSP owned and operated by ManpowerGroup Solutions. He oversees strategic planning, sales, operations, solutions design and development and related support functions. ManpowerGroup is the third-largest staffing firm in the world, posting annual revenue of \$22.62 billion.

William Yoh



William Yoh joined Yoh Group in 1993, and became chairman in 2003. He is also chief customer officer for Yoh's parent company, Day & Zimmermann. Yoh began his career at CSC Index, where he specialized in process re-engineering. He later served in a variety of senior management capacities for Day & Zimmermann, in addition to chairing the American Staffing Association's board of directors.

Gene Zaino



Gene Zaino is president and CEO of MBO Partners Inc., which he launched in 1986 in order to re-invent the way independent consultants and organizations work together. He has collaborated with other industry leaders to further the education, ethics and industry best practices for contract talent management.

Edward Zetusky



Edward Zetusky is global vice president for staffing services at CDI Corporation and oversees service delivery operations for all of CDI's aggregated staffing groups. Zetusky recently returned to the U.S. after serving in a leadership role as managing director of CDI's U.K. division, Ander-sElite, for two years. Prior to leaving for the U.K., Zetusky managed the CDI-Talent Management Division.

Scott Zirbel



Scott Zirbel is president of Synergy Services, a Denver-based company that provides payrolling, independent contractor compliance and vendor compliance services. Synergy ranks No. 22 on Staffing Industry Analysts' 2012 list of the fastest-growing U.S. staffing firms. Synergy has also been recognized as one of the top 50 largest private companies in Colorado by *ColoradoBiz* magazine. ■

2012 Staffing 100 at a Glance

Sheldon Arora	CEO	LiquidAgents Healthcare LLC
David W. Barfield	President, CEO and Chairman	The Bartech Group
Patrick Beharelle	CEO	SeatonCorp
Sue Bhatia	CEO	Rose International
Tom Bickes	President and CEO	EmployBridge Holding Co.
Joseph A. Boshart	President and CEO	Cross Country Healthcare Inc.
Jeff Bowling	CEO	The Delta Companies
Melissa Byington	President	CompHealth locum tenens
Rebecca Callahan	President, Recruitment Process Outsourcing	Randstad Sourceright
Carl T. Camden	CEO	Kelly Services Inc.
Dan Campbell	CEO	Hire Dynamics
Jay Cohen	Founder and CEO	Signature Consultants
Kay Colson	President	Resource Business Services
Steven C. Cooper	President and CEO	TrueBlue Inc.
Teresa Creech	President, Managed Services Provider and Contingent Workforce Solutions	Randstad Sourceright
Tom Daley	President	Volt Workforce Solutions
Peter Dameris	President and CEO	On Assignment Inc.
Joan Davison	President and COO	Staff Management SMX
Patrick De Maeseneire	CEO	Adecco
David L. Dunkel	Chairman and CEO	Kforce Inc.
Paulett Eberhart	President, CEO and Director	CDI Corporation
Janet S. Elkin	President and CEO	Supplemental Health Care
Mark S. Elwood	CEO	Elwood Staffing
Daniel J. Foley	President	Randstad US, Professionals
Robert A. Funk	Co-Founder, Chairman and CEO	Express Employment Professionals
Linda Galipeau	CEO and Executive Board Member	Randstad, North America
Aaron Green	Founder and President	Professional Staffing Group
Jim Halling	Founder and President	Workforce Insights
Jeff Harris	CEO and Founding Partner	ettain group
Ralph Henderson	President, Healthcare Staffing	AMN Healthcare Services Inc.
Robert Herrera	President	Populus Group
Randy Holloran	President	Cirrus Staffing
Janice Bryant Howroyd	Founder and CEO	Act-1 Group
R. Shane Jackson	Executive VP; President of LocumTenens.com	Jackson Healthcare
Richard L. Jackson	Chairman and CEO	Jackson Healthcare
Jeffrey A. Joerres	Chairman and CEO	ManpowerGroup Inc.
Cheryl Jones	Chairman	Impellam Group plc
Martin E. Judge Jr.	Founder and CEO	The Judge Group
Cynthia Kinnas	President	Randstad Healthcare
Chad Lane	President	Allegis Group Services
Jim Lanzalotto	Founder and Principal	Scanlon.Louis
Doug Leeby	President	Beeline VMS
Edward A. Lenz	Senior VP for Legal and Public Affairs	American Staffing Association
Robert Livonius	President, Strategic Workforce Solutions	AMN Healthcare Services Inc.
David MacKeen Jr.	CEO	Eliassen Group
Sue Marks	CEO	Pinstripe
John F. Martin	CEO, Emerging Markets and CTO	IQNavigator
Scott A. Mayer	Founder, President and CEO	QPS Employment Group
Sandy Mazur	President, Franchise & License	Spherion Staffing Services

Brittany McKinney	President and CEO	Analysts International Corporation
Steve McMahan	Executive VP, Corporate Services	Randstad US, Professionals
Dan McNulty	COO	QPS Employment Group
Tim McPherson	President and COO	Nesco Resource
Robin Mee	Founder, President and Managing Executive Recruiter	Mee Derby & Company
Vic Melfa	CEO	The Training Associates
David J. Melville	Founder and Chairman	The Winter, Wyman Companies
Harold "Max" Messmer Jr.	Chairman and CEO	Robert Half International Inc.
Harold Mills	CEO	ZeroChaos
Fred Minturn	President and CEO	MSX International
Todd Mohr	President	Aerotek Inc.
Hitoshi Motohara	Senior Corporate Executive Officer	Recruit Co. Ltd.
Craig S. Nelson	CEO	Nelson
Ben Noteboom	Chairman and CEO	Randstad Holding NV
Leigh Ann Pagnard	Senior VP	Belcan Corporation
Greg Palmer	Founder and Managing Director	G. Palmer and Associates
Amar Panchal	Co-Founder and CEO	Akraya
Cynthia J. Pasky	Founder, President and CEO	Strategic Staffing Solutions
Hiten Patel	Co-Founder and Chairman	Collabera
Ranjini Poddar	President	Artech Information Systems LLC
Jonas Prising	President of the Americas; Executive VP	ManpowerGroup Inc.
George Reardon	Special Counsel	Littler Mendelson
Mark Rivard	Division President, West Region	Randstad US, Staffing
Mark Roberts	CEO	TechServe Alliance
Fabio Rosati	President and CEO	E lance Inc.
Ben Roth	Founder and CEO	Roth Staffing Companies
Joyce Russell	President, Adecco Staffing USA; Executive VP	Adecco
Michael W. Salandra	CEO	Allegis Group
Susan R. Salka	President, Director and CEO	AMN Healthcare Services Inc.
Rafe Sanson	CEO	The CSI Companies
Hemin Shah	Co-Founder and Executive VP	Collabera
Jai Shekhawat	Founder and CEO	Fieldglass
D. Stephen "Steve" Sorensen	Chairman and CEO	The Select Family of Companies
Mark Stagen	Founder and CEO	Emerald Health Services
Don Stallard	Founder and CEO	The Reserves Network
Scott Stenclik	President	Superior Technical Resources Inc.
William H. Stoller	Vice Chairman, Executive Committee Member	Express Employment Professionals
Gary Swart	CEO	oDesk
Thomas Tisdale	Senior VP, Contingent Solutions	Peoplefluent
Nina Vaca-Humrichouse	Chairman and CEO	Pinnacle Technical Resources
JoAnn W. Wagner	Chairman and CEO	SOS Employment Group
Richard A. Wahlquist	President and CEO	American Staffing Association
Michael Weinholtz	CEO	CHG Healthcare Services Inc.
Jack Wellman	President and COO	Joulé Inc.
Michael T. Willis	Chairman	Willis Group
Scott Wintrip	Founder and President	Wintrip Consulting Group
Kip Wright	VP and General Manager	TAPFIN
William Yoh	Chairman	Yoh
Gene Zaino	President and CEO	MBO Partners Inc.
Edward Zetusky	Global VP, staffing services	CDI Corporation
Scott Zirbel	President	Synergy Services