

# PASSION FOR TESTING

## TRICENTIS Overview

TRICENTIS



### Who We Are

Since 1997, TRICENTIS has offered cross-industry expertise in all aspects of software testing and software quality assurance. Our flagship product TOSCA Testsuite enables companies to develop, test, deploy, assess and modernize business-critical enterprise applications. TOSCA is ideal for industries with workflow business processes, many operating engines, browsers and smart devices such as in Banking, Insurance, Financial Services, High Tech, Telecom, Manufacturing, Retail, Healthcare, Utilities, Public Sector and other leading industries requiring the highest quality of software testing.

TRICENTIS addresses the market need for a next-generation, cost effective software testing and quality assurance solution. Based on its flagship product TOSCA Testsuite, TRICENTIS empowers organizations to easily test business-critical enterprise applications, leveraging non-technical testers with Business Analyst skills, to achieve the highest level of coverage and at low costs previously unheard-of. TOSCA's market proven technology enables two unprecedented paradigm shifts:

- 1.) Technology-enabled testing methods that massively reduce the number of test cases while increasing test coverage and
- 2.) a unique model-based approach to software test automation, enabling automated test cases in plain English.

This eliminates the massive maintenance requirements of conventional script based test automation, thereby reducing redundant testing efforts with lower costs and improved time to market. With a strong footprint in the banking insurance, and enterprise sectors, TRICENTIS has revolutionized software testing for many of its regional and global customers.

In 2012, TRICENTIS announced the completion of multi-million Euro growth financing led by ViewPoint Capital Partners. The investment will primarily be used to strengthen sales and marketing efforts worldwide and accelerate market reach in new territories. Building on a strong customer base and vastly increasing market demand, TRICENTIS will expand its presence in Europe, the US and in Asia Pacific.

### Why We're Different

TOSCA's OneView<sup>SM</sup> Technology delivers a robust, cost effective, and scalable solution that sets TOSCA apart from its competitors. Linear Q<sup>SM</sup> is TRICENTIS' unique, comprehensive test methodology, embedded throughout TOSCA Testsuite, that optimizes the effectiveness and efficiency of software testing and makes it possible to achieve the maximum test quality at minimal cost with less effort and reduced risk.

### TRICENTIS FACTS

**Established in:** 1997

**Managing Partners:**

Wolfgang Platz, Franz Fuchsberger

**Offices:**

Headquarters North America:	New York
Headquarters Europe:	Vienna
Headquarters Asia Pacific:	Sydney
Germany:	Hamburg
Switzerland:	Zurich
United Kingdom:	London
Netherlands:	Amsterdam

**Industry Recognized**

TRICENTIS is a Gartner Cool Vendor and represented as a visionary in Gartner's Magic Quadrant for Software Quality Suites.

- Winner of Best in Test Award, 2012
- ASP Award, "The Year's Ten Best Web Support Sites", 2012
- Test Automation Honors, Finalist, SAP Testing, 2012-2013
- Ross Report 2012
- Winner of R.E.C.S.S. (Recognition of Excellence in Customer Support and Service), 2011
- Test Engineer of the Year, 2013



## Services & Education

TRICENTIS offers a complete solution, business and technical, including strategy, integration, extension and infrastructure. From the initial installation of TOSCA Testsuite to its implementation into your project and system environment, we support you with technical and business solutions as well as best practices.

We provide a comprehensive, multi-stage training and Get Certified program for customers and partners. The content of our training courses will be tailored to your requirements.

The packages we offer:

- TOSCA Certified User Foundation Level (TCUFL)
- TOSCA Certified User Advanced Level (TCUAL)
- TOSCA Certified Administrator (TCA)
- TOSCA Certified Quality Designer (TCQD)
- TOSCA Certified Implementation Partner (TCIP)

## Support

Reliable, quick and competent: These are our goals which we have been putting into practice for many years. In addition to free telephone and e-mail support, ticketing system and telephone conferences we provide a Live Chat, which is available for customers, prospects and partners.

- Constant first level solution rate above 88%
- 95% of calls are answered within 5 seconds
- 99% availability during appointed support times
- Qualified first answer within 4 hours
- 99% of our customers prolong their service agreement

## Customers Include

Allianz Suisse, ARZ, ASB, Berenberg Bank, BMW Group, Commerz Real, DB Schenker, Drei-Banken-EDV, EVN, GBST, Gematik, Huk-Coburg, Imtech, itSV, keynote, Landesamt für Finanzen (Regional Financial Authority), MA14, Metzler IT-Services, New Zealand Customs Service, Das Land Niederösterreich (Lower Austria), Otto, Payback, Raiffeisen Capital Management, Roads and Maritime Services, RP Data, Schufa, Siemens, SIT Solutions, SWM, SwissLife, Tecan, Tegel, Trax, TVNZ-Television New Zealand, Vienna Insurance Group, voestalpine, VR Leasing, Wellington City Council, WGKK

## Partners

### TCIP (TOSCA Certified Implementation Partners)

Accenture, AiM, Akros, Anecon, C1 Solutions, Cognizant, Com-Tec-Co, Infometis, Levada Consulting, Metafinanz, QiQ Qcentris, Soranus AG, Tesnet, Vega

### Other Partners

Autom8, CompuTest, FeRox, Infosys, Keynote DeviceAnywhere, Planit, Predicate Partners, Squerist, SwissQ, The Testing Consultancy

[www.tricentis.com/company/partner](http://www.tricentis.com/company/partner)

## TOSCA makes it easy

- Achieve test coverage of up to 95%
- Increase test automation up to 90%
- Reduce costs by 50% or more
- Reduce your time-to market
- Outsource yet keep control over quality



- ✓ Model-Based, Next Generation Approach
- ✓ End-to-End Testing Solution
- ✓ Business Dynamic Steering
- ✓ Empowers Non-Technical Users
- ✓ Quickly Create Automated Business Test Cases in Plain English
- ✓ Configure One Test Case for Multiple Operating Systems, Browsers and Smart Devices
- ✓ Reuse One Test Case for Different Technologies and Platforms such as GUI, Non-GUI, JAVA, .NET
- ✓ Certified Integration with SAP®
- ✓ Integration with popular Application Lifecycle Management (ALM) Solutions, Defect Tracking, and other Testing Solutions