

LAUNCHING SOLUTIONS FOR AEC CLIENTS

At HingePoint we've been working on AEC systems for over 25 years. Our clients range from top hotel brands and restaurant chains to telecom, retail, and commercial real estate developers. From government agencies to cutting-edge, venture capital start-ups, we can help.

When optimizing your processes and integrating platforms, you deserve to work with highly skilled consultants who not only create innovative solutions but seek to help you maintain a thriving business moving forward. That's why we're here.



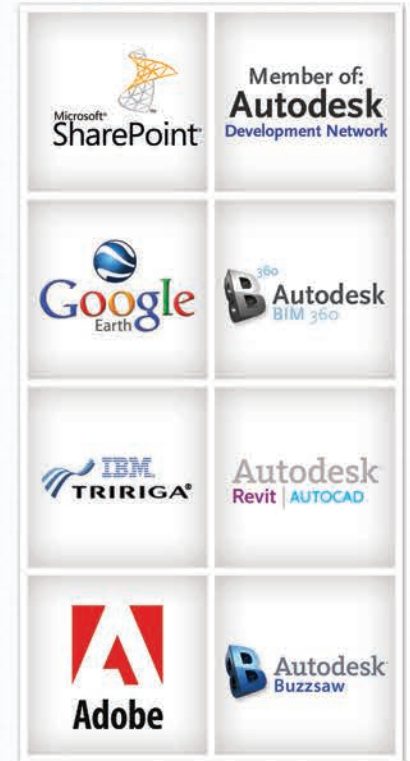
OUR PLATFORMS

Solutions are possible on any platform, and we're here to discover what they are so that you can get back to doing what you do best. Somewhere between your existing desktop tools, enterprise platforms and corporate business intelligence, are the ingredients we use to create tailor-fit solutions for your vision and requirements.

We're fluent in all of the listed platforms, and will recommend the perfect fit solution for your business regardless of what platform you currently use. From Autodesk Revit and Buzzsaw to SharePoint and Tririga, we've got you covered.

OUR RECENT SOLUTIONS

- **Reinvention of the Design Process with Building Information Modeling (BIM)**
Prototyping BIM capabilities to create a feasible, planned roll-out for BIM with an ROI.
- **Enhancement of Document Management and Buzzsaw Search with Google Earth Search**
Utilizing Google Earth to securely search Buzzsaw documents and other corporate data files.
- **Integration of Revit/CAD Drawings; Furniture, Fixtures & Equipment (FFE); Bill of Materials (BOM); Estimating, and Procurement Vendor Systems**
Designing the two-way integration of BOM (Bill of Materials) from Revit/CAD to Procurement Vendor Systems



CONSULTING

At HingePoint, we work best in relationship, creating solutions that will last the test of time and continue to provide you with maximum results. We work with you to create an ideal “wish-list” vision of your enterprise, identifying areas where AEC processes get bogged down and creating revolutionary, custom-fit solutions that increase functionality as well as save time, money and sanity.

While many platforms promise universal usability, many users experience common (and some not so common) roadblocks. Our team works with you, through Our Unique Process, to uncover new ways for existing platforms to work and work together with other platforms, enhancing the user experience and allowing you to operate optimally at every level. We often find simple ways to create tailored tools for your employees by leveraging the information and platforms that already run your business.

At HingePoint, our consulting services provide your business with the best possibly ally: an unbiased, perceptive third party to expertly and adeptly remove the roadblocks your team is experiencing and offer unique solutions that achieve your desired end results.



OUR CLIENTS

We specialize in serving clients deeply vested in the Architecture, Engineering and Construction (AEC) industry—providing solutions that deliver from the executive-level down by helping architects, designers, engineers, contractors, and construction teams succeed.

Our past clients include Top 100 global as well as national brands and AEC firms pursuing more effective processes as they seek to increase speed to market and implement aggressive brand rollouts and expansion.



OUR UNIQUE PROCESS

The Idea Lab

We collaborate with your team to understand your business-critical objectives and brainstorm ideal solutions to alleviate workarounds, remove roadblocks and achieve your desired end results.



The Solution Fitting

With results from our detective work, we go back to collaborations mode with your team to discuss the alternatives and whittle down the options until we have defined the solution with the perfect-fit.



The Data Detective

We work with your existing technologies to investigate origins of key data, going between platforms to develop integrated solutions that leverage all of your systems in a powerful way.



The Test Drive

We create a working prototype of the perfect-fit solution through working models and proof of concept designs, allowing your team to get behind the wheel in a testing environment where you can suggest enhancements before we move to build out.



The Hinge Point

After we stress-test the solution, we work with your team to train, launch, and observe the results. We are not satisfied until you are celebrating the launch success and experiencing the planned business results.



The Open Door

Long after the solution is in place, we are still here. As a firm, we work in relationship. We're always available for future enhancements, maintenance, and other custom-fit solutions moving forward.



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