



The Concrete Benefits of Microsoft Dynamics NAV from the CLOUD



Security, Scalability, Flexibility, Accessibility

The only constant in business is that it's always changing—seasonal revenues, periods of rapid growth and decline, mutable and escalating threats, turmoil in the overall economic climate... the variables are virtually endless.

But when you put Dynamics NAV in the Cloud with SaaSPlaza, adapting to the shifting winds is a breeze.

SECURITY: For most every business, the issue is *always* data and systems security. No wonder: security is a constant battle against myriad international forces and elements in which most in-house teams are overmatched. But with SaaSPlaza's Cloud platform, security is assured.

Your NAV solution will run within a Tier 3 data center where information and infrastructure are physically and digitally protected and preserved in the best possible way, with extensive intrusion checks, as well as back-ups made and delivered daily. Data is simply more secure in the Cloud—safeguarded around-the-clock by security-dedicated experts—than when it's with the likely-already-overburdened staff working in your IT department.

FLEXIBILITY: The Cloud = true flexibility. There are no restrictions on how you would customize your solution. And there are no restrictions on how many or how few users. There are no restrictions, period.

SCALABILITY: When your NAV solution is in the Cloud, business scalability is guaranteed. You can add and subtract seats monthly (start with as little as one user for one month!), and transform IT from a capital expenditure into an operating cost.

ACCESSIBILITY: Being able to access your ERP solution from anywhere and any device has quickly moved from being a luxury to being a necessity. With the Cloud, accessibility requires only a web connection. Log-in, and you're "home."



The Pricing Secret—and Added Value—of the Cloud

Part of the value SaaSPlaza and the Cloud offer is simplicity in its scalable pricing. Not only can you transform IT capital expenditures into efficient, predictable operating expenses, you also ensure you're paying only for what you use, and not for software sitting on a shelf somewhere.

SaaSPlaza's Cloud pricing includes all infrastructure, services, and maintenance required to support your solution, with both perpetual and subscription licenses supported, as well as current versions (NAV 2013) or older versions of NAV (e.g., 2009, version 5, all SP).

NAV users also enjoy added value through a unique menu of services and solutions tailored for specific business needs, all done in cooperation with Microsoft Dynamics Software vendors. There are no limits on customizing NAV in the Cloud; you don't have to compromise.

Run the numbers against any on-premise offering and you'll find NAV from the Cloud with SaaSPlaza practically guarantees a lower TCO.

Support & Service, Guaranteed

By connecting to end-users exclusively through its Partners, SaaSPlaza can focus on what it does best: delivering the most reliable and secure Cloud service available. And the Cloud is absolutely a service offering. Which means SaaSPlaza does its utmost to keep Partners and their customers consistently and completely satisfied, because if a customer is unsatisfied, they can walk in a month (no cost, take their data, do what they want).

A big part of service is support, and SaaSPlaza delivers, 24/7. You'll get an unparalleled Service Level Agreement with a 99.9% up-time guarantee for your NAV Cloud solution—in writing, and with financial penalties in place. Your solution is available, or you're compensated: it's that simple.

Who Is SaaSPlaza?

SaaSPlaza is an international provider of Cloud platforms and services—#1 in Dynamics Cloud computing—with hundreds of Partners, more than 450 Microsoft Dynamics Cloud solutions, and thousands of end-users globally. SaaSPlaza has earned numerous accolades and awards, such as Microsoft's first-ever ERP Hosting Partner of the Year award (2011).

The Cloud SaaSPlaza offers is built on the strongest foundation there is—the complete Microsoft Stack—and is supported by 100 engineers, and an international team that's available every day.

SaaSPlaza undergoes rigorous security and availability audits and reports (ISAE-3402 and SSAE-16) to help ensure your solution is both secure and reliable. Its systems, and even its employees, are audited and vetted annually. With SaaSPlaza, security isn't an afterthought; it's a mindset.

With its SLAs and documentation, its rock-solid Microsoft foundation, and its people, SaaSPlaza keeps your Dynamics NAV solution optimal and operational, and makes sure that your business needs are supported.

According to Gartner, 46% of all acquired software ends as "shelfware" (i.e., a waste of money).



*The Cloud =
True Flexibility
True Scalability
Lower TCO*