

Deltek First GovCon Essentials Plus

Use the power of the Cloud to provide everything a successful Government Contractor needs to be profitable and compliant.

Benefits

- Comprehensive accounting
- Job cost & project manager reporting
- Advanced time keeping and expense tracking
- Complete payroll solution
- Budgeting & planning
- Ad-hoc reporting
- Business intelligence & analytics

Deltek First GovCon Essentials Plus takes your fast-growing organization to the next level with a unique packaged offering that helps you manage your books, control costs, meet time keeping requirements, effectively budget and plan your project forecasts, and get the critical business intelligence you need to keep your projects on track.

With Deltek First GovCon Essentials Plus, you get:

- **Comprehensive accounting** – manage your books and solve complex project accounting challenges including indirect rates, cost pool management, automated contract billings, and revenue recognition. Easily “roll up” projects to a summary level or get detailed information with a detailed Work Breakdown Structure (WBS).
- **Job cost & project manager reporting** – get extensive job cost reporting, including job summary, T&M sales worksheets, cost and contract revenue and labor utilization and get a detailed summary view of every operational and project aspect.
- **Advanced time keeping and expense tracking** – easily track labor, payroll, billing activities by project and employee expenses by department, or other categories, and fully integrate timekeeping and expense reporting with the general ledger.

- **Complete payroll solution** – manage your company’s payroll functions in-house or integrate with leading payroll providers including ADP, Paychex, and Ceridian.
- **Budgeting & planning** – empower finance, organizational managers and project managers with the information they need to develop, adjust, audit, approve and re-forecast project budgets and annual operating plans.
- **Ad-hoc reporting** – standard canned reports and advanced ad-hoc reporting capabilities provide a complete view of your project, including projects, financials, people, and operations.
- **Business intelligence & analytics** – get actionable information on financial, project and resource metrics including Days Sales Outstanding, G&A unallowables, revenue, profitability, top/bottom performing contracts, and labor utilization.



Deltek First serves the complete project lifecycle needs for small and mid-sized organizations.

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Deltek First GovCon Essentials Plus deployment overview

Deltek First GovCon Essentials Plus is delivered through our own, Deltek-only cloud. Activating your next set of features is as easy as launching a web page.

Easy to buy, easy to use:

- Everything you need to be successful is available for one annual fee – software, maintenance, tax and other compliance updates, application management, cloud infrastructure, regular backup, and customer support.
- Start using and implementing Deltek First GovCon Essentials Plus within 24 hours of purchase. There is no hardware to buy, no software to install and configure, and no specialized IT skills needed to be up and running quickly.
- A dedicated team of professionals are devoted exclusively to ensuring your applications are available and up-to-date. You don't need to worry about managing or updating Deltek applications – we do all the work so you can focus on running your business.

Secure:

- Deltek's Cloud takes advantage of the most sophisticated physical, technical, and operational security available, including the most complete and current malware and anti-virus security available
- Data centers include 24/7 monitoring with complete physical security, UPS & diesel backups, and redundant data carriers on the DHS Critical Infrastructure
- SAS 70 Type II (SSAE 16) audits are completed semi-annually as well as semi-annual, third-party external web vulnerability testing

Available anywhere:

- Technical and operational infrastructure is designed to avoid any single point of failure; all infrastructure is shared to the benefit of all Deltek Essentials customers
- Applications and supporting infrastructure are monitored continuously and supported by 24/7 operational staff
- Backups are completed daily to a separate facility, with accounting data backed up in near real-time.
- Redundant data centers provide full failover capability in the unlikely event of disaster
- Hardware, software, networking, and storage technologies are refreshed, updated and expanded to provide maximum scalability and speed
- All applications are available securely through the public internet, from anywhere in the world; all traffic is encrypted to keep your information safe

As an affordable, secure solution that provides ease of use and near 24/7 uptime, Deltek First Essentials Plus is the obvious choice for small and mid-sized government contractors.

Visit deltek.com/first to see how Deltek First GovCon Essentials Plus can help you run your government contracting business.

Deltek (Nasdaq: PROJ) is the leading global provider of enterprise software and information solutions for professional services firms and government contractors. For decades, we have delivered actionable insight that empowers our customers to unlock their business potential. Over 15,000 organizations and 2 million users in over 80 countries around the world rely on Deltek to research and identify opportunities, win new business, optimize resources, streamline operations, and deliver more profitable projects. Deltek – Know more. Do more.® deltek.com