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PRESSKIT

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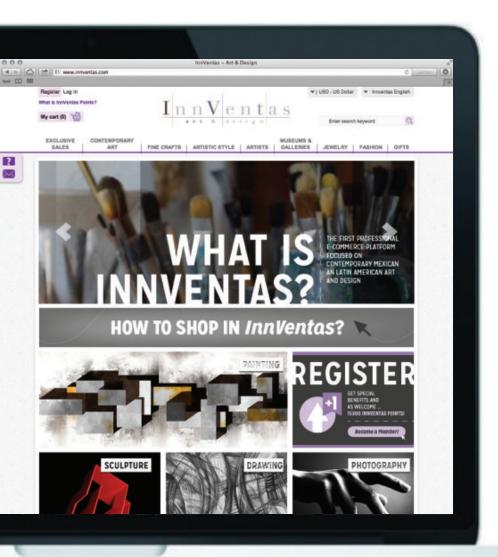
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InnVentas is the first professional e-commerce platform focused on contemporary Mexican and Latin American art and design in Latin America, we seek to expand the market and appreciation of the original and certified work by talented contemporary Mexican and Latin American artists selected by expert curators.

**HISTORY** 



The *InnVentas* idea was born in a place specially known for its innovative development, a college dorm. The room 527B in Village at Centennial Square at San Francisco State University is the place where InnVentas emerges as an e-commerce entrepreneurship project, inspired by a San Francisco and Silicon Valley culture of business innovation and technology coupled with long visits to the Stanford University Business School Library. Subsequently, the InnVentas idea matures with a focus on art, design and style in the room

G11 in Eliot House at Harvard University, the place where InnVentas begins to take shape as an innovative project related to Mexican and Latin American contemporary art.

*InnVentos* is a project that was born with the idea to democratize and revolutionize the art market and the luxury market in Mexico. We want to be a platform that is an ally of artists, designers and galleries. We want to support and strengthen the artistic talent through the dissemination and commercialization of art and design. Furthermore we want to show that e-commerce is strong, that it is the present and certainly the future.

### LEADERSHIP



**Rodrigo Blanco** is an entrepreneur, passionate about art and technology. He is the founder and CEO of InnVentas, first professional e-commerce platform focused on contemporary Mexican and Latin American art and design in Latin America, as well as Founder and CEO of Blan-Corporation.

As an entrepreneur, his knowledge and experience in e-commerce and technology led him to develop targeted strategies to improve the economy of his country. He also likes to build relationships and partnerships that stimulate creative production and the diffussion of Mexican and Latin American contemporary art.

Rodrigo holds a bachelors degree in Business Administration and Information Systems from San Francisco State University and has attended Harvard University as a graduate student. In addition to closely follow trends in the Internet industry to boost e-commerce initiatives in Mexico even beyond art, his commitment is to promote the Internet industry and the Latin American entrepreneurship ecosystem.

#### **STATISTICS**

Mexico is one of the top 10 countries in the world that have the highest cultural offer and diversity.



**36%** of art buyers are in the largest cities: Mexico City, Monterrey and Guadalajara.

The remaining **64%** is out of them.



45.1 million
Internet users in Mexico (2012)
-AMIPCI



34.5 Billion USD Total E-Commerce expenditure in LATAM - America Economia







InnVentas
estimates the art
market in
Mexico represents
\$ 132 million
dollars



#### 2 million

Monthly searches related to art in Mexico (Google)



22.6 million Monthly searches in spanish related to Art

26% Directly related to sale / purchase of Art





**117 million** people interested in Art and Design in Mexico, LATAM, North America, Europe and Asia.



**\$ 5,000 million USD** Mexico exports of creative goods, especially contemporary art. -United Nations Conference on Trade and Development.

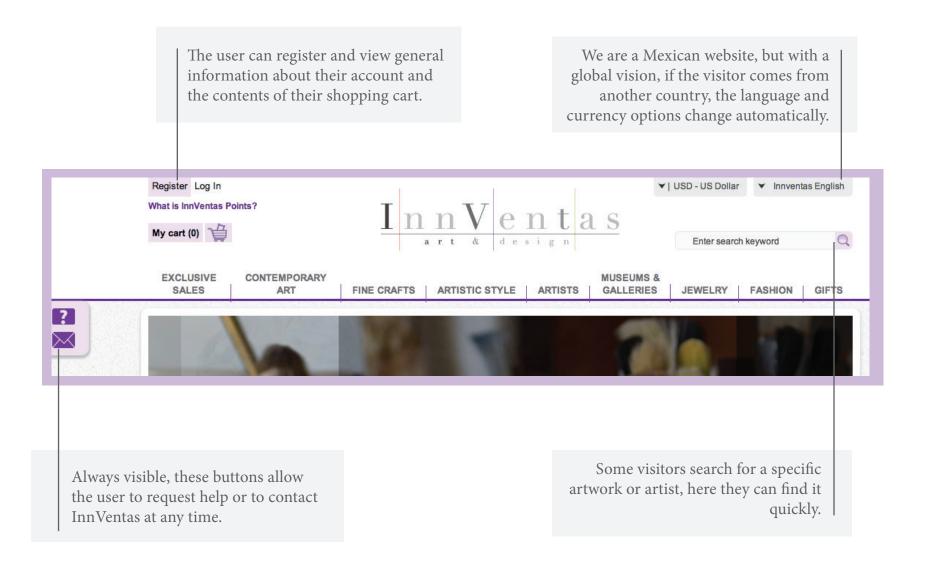


People more interested in buying art: entrepreneurs, doctors, lawyers, engineers and people that have nothing to do with art -CNN Mexico



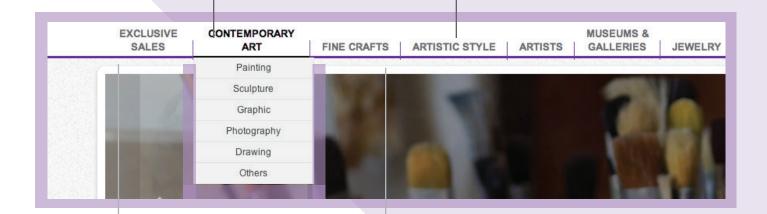
7.2 million Potential art market consumers in Mexico

# **INNVENTAS QUICK GUIDE**



MENU

Our essence, here are the artworks of different Mexican and Latin American contemporary artists, a catalog that is constantly growing and divided into ... Collectors and investors who like a particular art style or are fans of an artist, can find all the work divided by these criteria, through these sections. We make it easy to find what interests you, and we offer various options to achieve this.



Besides having special sales for registered users, clients will also be able to participate in special benefit sales organized by InnVentas to support charitable causes.

InnVentas is also a space for the talent of Mexican and Latin American artisans, and users can find it in this section.

InnVentas is also a space for design, in this section you can find exclusive works of mexican artists and designers that you can wear and carry around.



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InnVentas is an ally of traditional museums and galleries, because we offer their artwork to all Mexico and the world, here you can see the pieces offered through our site.

Art is appreciated, and it is also an investment, that makes it an excellent gift, whether it is for a friend, family member or a co-worker, without leaving behind corporate gift packages.

In one minutes we show how easy it is to buy in InnVentas.



Enter straight to appreciate artwork for its category as artistic expression.

Registered users have access to special sales and to the InnVentas loyalty program in which you accumulate points that can be used like cash in InnVentas or to support charitable causes.

InnVentas is secure, we have implemented technologies to protect the data of our users, we have safe payment certificates with the best e-commerce standards.

Our users are looking for original and certified artwors, InnVentas guarantees each of the works we sell, and most are carefully selected by an expert team of curators. INNVENTAS SALES VALUES AND WARRANTY



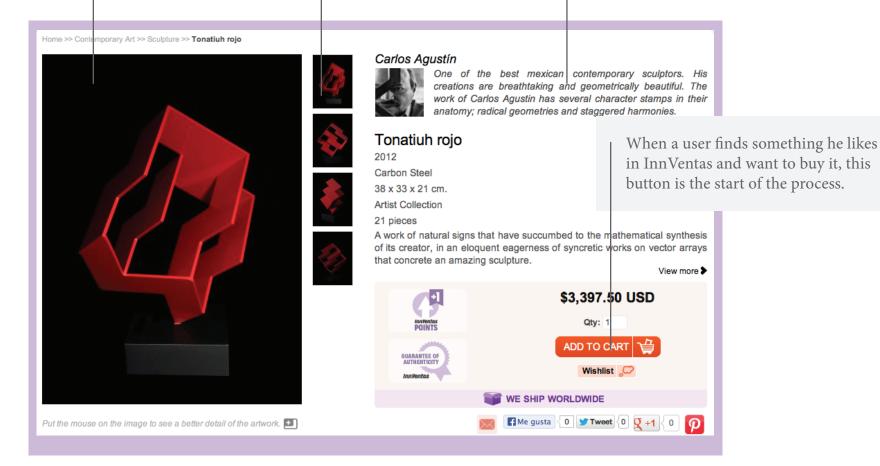
We also have a blog! Where we seek to create a space that promotes appreciation and investment in mexican and If our clients need help selecting an artwork, questions about art styles or want personal attention, we have the InnVentas consierge to assist them.

The main image viewer allows to view the complete artwork and zoom to appreciate extra details.

Each additional image allows to appreciate different angles and details of each piece, some even include videos that provide an opportunity to learn more about the work.

ARTWORK DETAIL

Brief profile of the author of the artwork for sale.



## HOW TO BUY IN INNVENTAS?



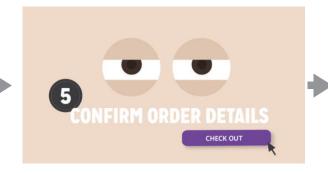


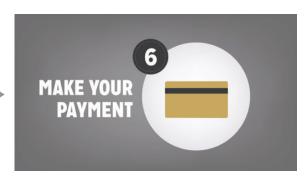














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