



Fpweb.net Channel Partner Program



Start out small



Earn unlimited profit



Free pre-sales support

Fpweb.net's Partner Program provides all the tools, resources and support you need to increase your profitability and advance your business. Our focus is on: developing mutually beneficial partnerships through opportunity development, incentives for long term partner relationships, increased ease of business process, creating customers demand and engagement through marketing and solution innovation.

Together, we succeed

Fpweb.net's Partner Program helps you build, sell, deploy and support solutions based on our partner platform. This helps you and your customers succeed, and it helps you achieve higher sales results by incorporating and selling Fpweb.net's proven solutions in your product offerings. By becoming a Partner you gain access to several benefits including: technical and sales training, special partner commissions, pre-sales support, and much more.

Ways to Partner

We offer a few ways to become a partner. We have the affiliate track and the reseller track for earning commissions. Also, you can become a services partner or a technology partner. Both are focused on partner enablement and success. Our goal is to ensure that all partners are trained, fully equipped to sell and deliver the highest quality to their customers. Our Channel Manager can assist you in choosing the program that is best for your current needs.

Program benefits

The Channel Partner Program offers two partnership levels: Affiliate and Reseller, and benefits are available at both levels. In some cases the benefits are included as part of that level, in other cases it is necessary to qualify to take advantage of a specific benefit. The chart below shows the partner benefits for both levels.

Affiliate Benefits

Partners who introduce us to leads

Silver - 3 Month Term Minimum

They buy this plan	You earn 10% (initial sale)
ex: SharePoint plan - \$4,000	\$400

Gold - 6 Month Term Minimum

They buy this plan	You earn 12% (initial sale)
ex: SharePoint plan - \$6,000	\$720

Platinum - 12 Month Term Minimum

They buy this plan	You earn 15% (initial sale)
ex: SharePoint plan - \$8,000	\$1,200

Reseller Benefits

Partners who hold Fpweb.net contracts for their customers

Silver - 3 Month Term Minimum

They buy this plan	Plan discounted 10%
ex: SharePoint plan - \$4,000	\$400

Gold - 6 Month Term Minimum

They buy this plan	Plan discounted 12%
ex: SharePoint plan - \$6,000	\$720

Platinum - 12 Month Term Minimum

They buy this plan	Plan discounted 15%
ex: SharePoint plan - \$8,000	\$1,200