

ENNSTAL MILCH KG

MORE THAN MILK.



Ennstal Milch KG

KEY FACTS



International dairy

Innovative and flexible **copacker**

Acting under the umbrella of Ennstal State Cooperative

Employees: 150

Turnover: 66,8 Mio. Euro (2012)

Output capacity: 75 Mio. litres of milk

Our USP



- R&D of high-quality products with extended shelf-life for trading partners and top-labels
- Innovative, environmental friendly & flexible packaging solutions
- Flexibility & Customer Service as our fundamental basis for long-term relationships



Our philosophy

- an innovative, foresight partner
- for national and international private labels
- ensuring high quality standards (IFS, ISO)

We are partners.

We take a backseat in favour of your brand.

We manufacture products with high quality.



Our core competences

- Concentrated milk
- Soft cheese
- Yoghurt und deserts
- Ice-coffees / milk mixed drinks
- Spreads
- Functional drinks



*These products are also available
in organic origin!*



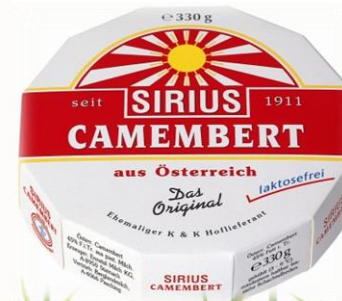
Our top quality soft cheese



ÖSTERKRON



DOLCE BIANCA



CAMEMBERT



Innovative Packaging Systems

- **CartoCan (market leader)**
 - flexible handling due to long durability of up to 12 months unchilled
 - high quality alternative to alu
 - climate- and und environmental-friendly production
- **Durable products in glas**
 - durability of up to 12 months un-chilled
 - new technology in 2014 (carbonated milk drinks)
- **Easy To-Go-Cup**
full aseptic filling guarantees:
 - product safety and
 - durability of up to 6 months unchilled
- **Partial aseptic filling**
 - curd-/yoghurt-deserts, spreads



cartocan[®] is...

- **unique** in Europe
- **environmental friendly** alternative to alu and PET
- completely aseptic filled
- **extended shelf-life** of up to 12 months unchilled



For natures sake...

↓ weight

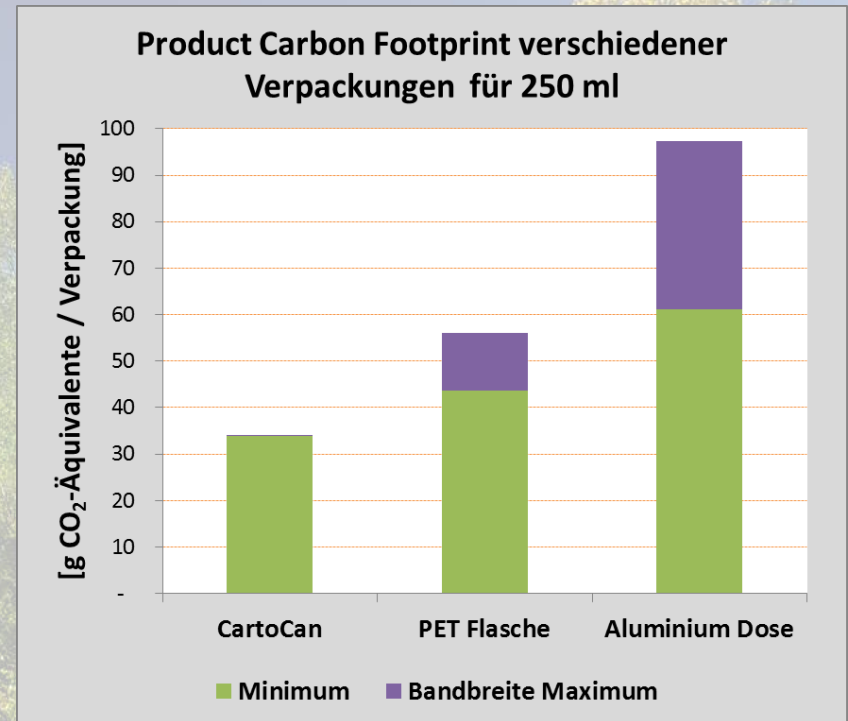
↓ energy

↓ glass house-emission

↓ carbon footprint

No red mud (Alu)

>60 % renewable material



eco-marketing strives for sustainable image building

for eco-minded customers!

www.cartocan.at

For forests sake...

All fibres used refer to exemplary farmed forests

FSC – Forest Stewardship Council

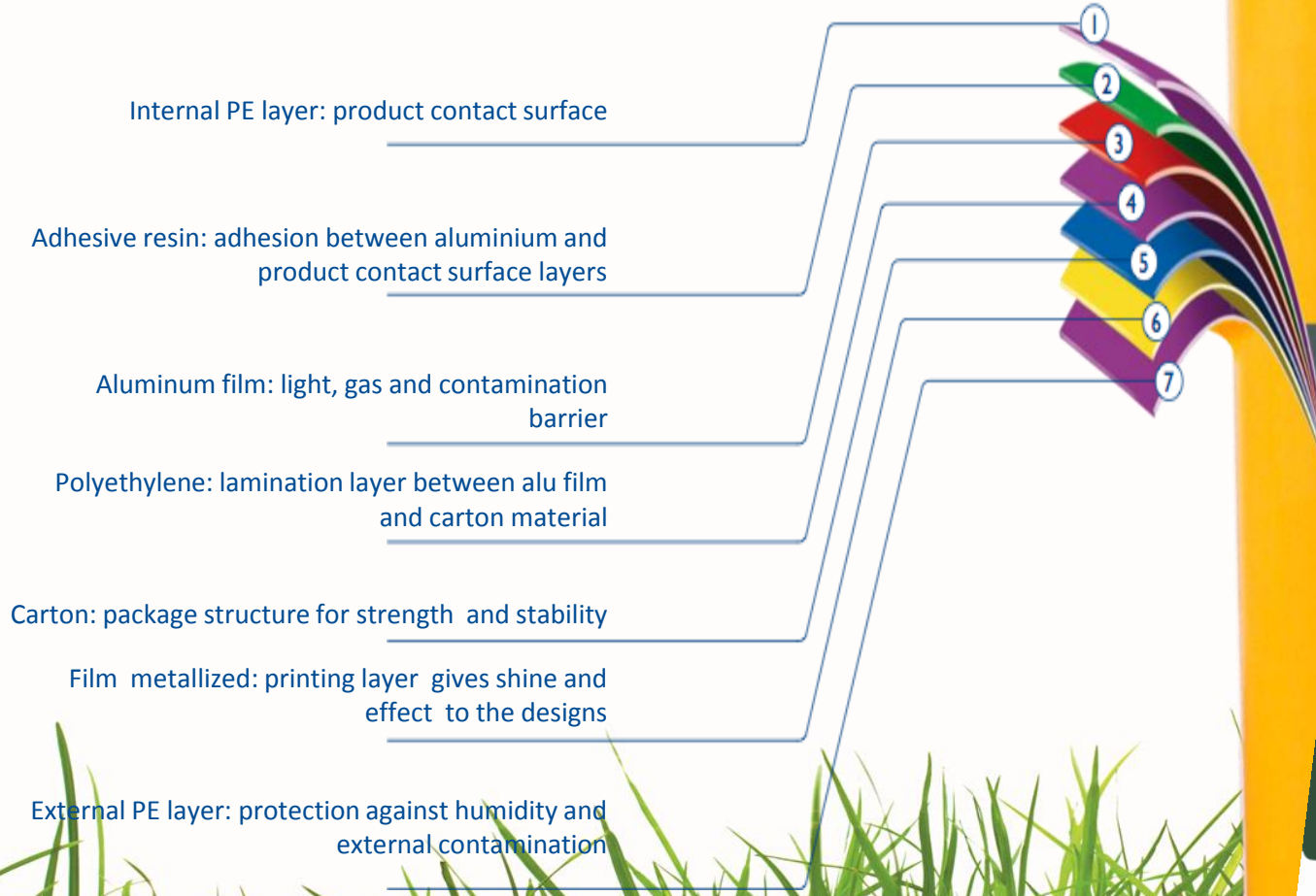
- internationally accepted label!
- sustainable forest management
- same amount of trees is planted as harvested



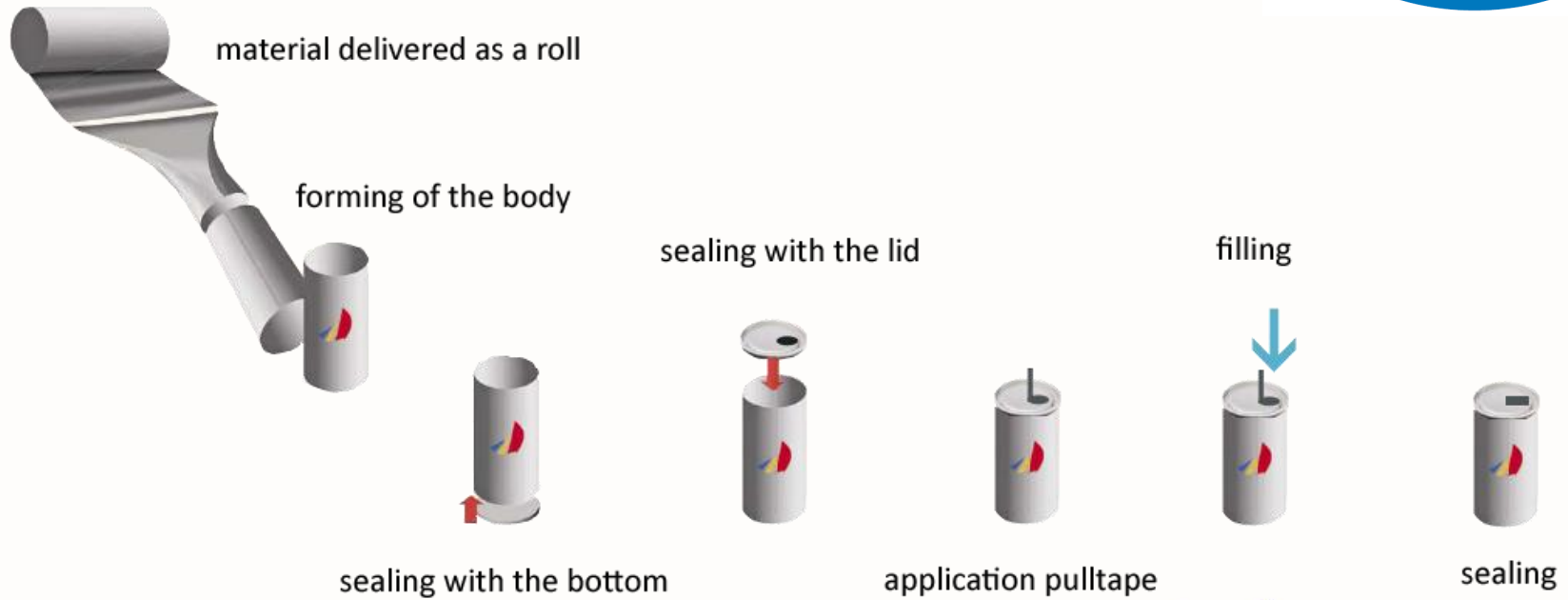
Our philosophy is the balance of
economical and ecological sustainability.

CARTOCAN MULTI-LAYER STRUCTURE

7 layers to protect the fruit of your work



Production of cartocan[®]



Packaging elements

closing



standard pulltape



cartoncap



reclosable lid

body

150 ml



250 ml

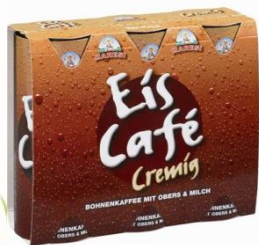
matt
finish



alu-optics

optional package-elements

multipack



drinking straw



6-pack



packaging options



12 tray



24 outer case

Strategic positioning of your products



- In particular for **exclusive** products - cocktails, cannabis ice tea, bio botanic energy...
- **Unique Selling Proposition** at the Point of Sale
- Extraordinary **haptic** – pleasant product feeling

CartoCan can be filled with



- Tea & coffee
- Wine & Cocktails
- Fruits & vegetables
- Energy & wellness
- Milk mix & yoghurt
- Water & Isotonic
- etc.



- Filling of drinks with $\text{pH} > 3 < 7$
no carbonated drinks
- 200 - 250 ml / 100 - 150 ml

Our Service for you



- Product development (if desired)
- Package development & –production
- Filling



Filling Conditions



- **Minimum annual amount:**
 - 500.000 units
 - Minimum filling amount / production run 40.000 units
- **pH-value > 3 < 7, no carbonized beverages**
- **Handling time for the first production:**
 - 10 weeks from approved formula and print image
- **package:**
 - Cardboard can with flexo-printage, max. printer's inks: 6
 - trays/outer case optional shrunken, tray printed or un-printed,
 - corrugated board, various designs, printing with flexo- or offsetprocess
- **Outer package: Euro pallet**
- **Delivery: ex works**





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