

Day 1 - 12 Sept, Thursday

08:00 Registration & Coffee

09:00 Chairman's Welcome Remarks & Introduction
How to Make Vietnam a Regional Offshore Oil & Gas Hub
Oliver Massmann
International Attorney at Law
Duane Morris Vietnam LLC

09:15 **Vietnam Oil and Gas Development and E&P Market**

- Update on Licensing Round
- Developments in deepwater E&P
- Attracting foreign investors on oil & gas activities
- Opportunities and challenges

Dr. Phan Tien Vien
General Manager, Exploration Division
PetroVietnam (Vietnam National Oil & Gas Group)

09:45 **Asia Economic Outlook**

- Factors affecting global recovery and when will global economy pick up its pace?
- Economic forecast and key drivers to growth

Vo Tri Thanh, Vice President
Central Institute for Economic Management
Ministry of Planning and Investment

10:15 Discussion Followed by Networking Refreshment

10:45 **Vietnam LNG - Will Demand Meet with Gas Imports?**

- LNG demand and supply
- Opportunities in LNG import
- Re-gasification terminal to accommodate growing demand for gas

Tran Hung Hien, Vice President
PetroVietnam Gas Corporation

11:15 **Vietnam Model PSC 2013 and Protecting Energy Investment in Vietnam**

- Key Policy Directions for the new PSC Model
- Key Changes from the previous Model PSC (2005)
- How to best negotiate a new PSC under the Model 2013
- Recent changes in energy regulatory framework and implementation practices
- Dealing with regulatory controversies, audits, and investigations; and
- Managing potential investment disputes from day one

Luu Hoang Ha, Partner
VILAF

12:00 Discussion Followed by Lunch

13:40 Afternoon Chairman's Remarks

13:45 **Vietnam's Refining and Petrochemical Outlook**

14:15 **Myanmar Outlook for Oil and Gas Industry**

- Onshore and offshore blocks
- Deepwater exploration and project availability
- Negotiating the terms of the PSCs
- Quick overview of the environmental conservation rules

Alessio Polastri, Managing Partner
Polastri Wint & Partners

14:45 **Environmental Issues and Corporate Social Responsibility**
Hai Pham, General Director
Environmental Resources Management

15:15 Discussion Followed by Refreshment

15:45 **Thailand's Natural Gas Reserves and Investment Opportunities**

- Platong II project update - boosting production to feed growing demand

16:15 **Project Financing in Vietnam**

- Accessing the criteria and requirements for financing
- Expectations of lenders to investors
- Challenges & opportunities amid faltered economy

Luca Tonello, SVP - Investment Banking
Sumitomo Mitsui Banking Corporation
Valery Tubbx, First Vice President - Investment Banking - Financial Advisory
Sumitomo Mitsui Banking Corporation

16:45 **International Tax Structuring Issues for Vietnam Upstream Oil and Gas Operations**

- Tax implications of farm-in and farm-out
- Impact of changes to Vietnam's Double Taxation Agreements on holding structures for oil and gas interests
- Vietnam's revised Foreign Contractor Tax applicable to drilling operations
- Permanent establishment problems for oilfield service providers

Ta Hong Thai, Partner, Tax & Corporate Services
KPMG Limited

17:15 Discussion Followed by End of Day 1

Day 2 - 13 Sept, Friday

09:00 Chairman's Remarks

09:10 **Vietnam Energy Outlook and Development Plans**

- Power Master Plan VII and the implementation
- IPP Investment
- Vietnam's electrical energy mix

Oliver Massmann
International Attorney at Law
Duane Morris Vietnam LLC

09:40 **Latest Coal & CBM Development and the Driving Forces**

- Potential of CBM and supply in gas market

Henry D. Fahman, Chairman
PHI Group Inc

10:10 **How to Successfully Implement a Power Project in Vietnam**

- Notable legal issues in relation to the establishment of an IPP in Vietnam
- Advice for risks management when implementing an IPP in Vietnam

Lam Quynh Anh, Legal Professional / Consultant
Mayer Brown JSM

10:40 Discussion Followed by Refreshment

11:10 **Cambodia Capacity Expansion and Evolving Energy Sources**

11:40 **Bio-fuel Development in Vietnam**

- Mandatory roadmap of rate of mixing biofuels with conventional fuels in Vietnam

Nguyen Phu Cuong
Director, Dept of Science & Technology
Ministry of Industry and Trade (MOIT)

12:10 Final Discussion Followed by Closing Lunch

13:45 End of Conference

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