

# Newsletter

August 2013

## Aviation Regulatory Experts







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## Sofema Aviation Services to Deliver SMS Trainings in Istanbul

Sofema Aviation Services SAS is very pleased to announce that we are launching Aviation Regulatory Trainings in Istanbul from September 2013. Thanks to the support of Turkey based company Entropol, SAS is able to offer cost effective training in a top class facility in Florya region near the Kemal Ataturk Airport.

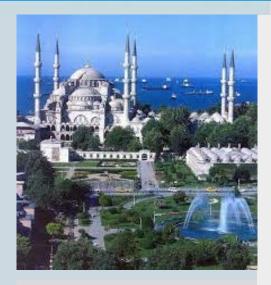
The initial series of Istanbul training commences on Monday 16th September with the following courses on offer:

- SMS Implementation, 3 Days Sept 16th
- Developing SMS Risk Assessment Strategies, 2 Days Sept 19th

Commented Steven Bentley MD of Sofema Aviation Services "This is our second series of training to be delivered in Turkey after a successful training session in 2011. We are very pleased to be offering regulatory trainings to the highest standard in Istanbul, and to have the support of such a renowned company as Entropol"

#### What do delegates say about Sofema Aviation Services Trainings

- "The Instructor graphically explain interconnections, add best practices in the discussions, outlines flaws in our current system."
- "Very experienced trainer and very professional approach"
- "Very helpful course! the instructor presented very good examples, he is an excellent speaker. He has huge background experience and knowledge."
- "All the aspects of the course were very useful and it will be very helpful in practice"
- "I am very satisfied by the trainer's knowledge on the subject and the fact he answered all the questions. Also positive was the clear language he used and the proper voice"



The core requirements for a successful SMS is an effective method of identifying and controlling risk. From the organisational point of view we have 2 challenges. The first is to ensure compliance with all obligations. The second is to drive genuine organisational benefit in terms of safety performance.

The courses are delivered by instructor with over 20 years experience in a commercial Aviation environment, together with specific competencies to deliver trainings.

#### Why should I take this Training?

- Because you recognize there is far more to an integrated SMS System than simply ticking the ICAO Box.
- Because you know that an effective SMS system can deliver Organisational efficiencies far in excess of basic compliance.
- The SMS upper boundary is set by the Organization not the CAA or ICAO. An effective



SMS is a most efficient management tool for optimizing performance and managing costs.

- Because you recognize that Organisations who embrace a fully integrated SMS benefit from this understanding.
- Finally because you do not see SMS as a tick the box compliance story or you wish to limit the potential effectiveness of your organizational SMS

Why should I take this Training?

#### What will the Training do for me?

- It will show you how to effectively implement an SMS within your organization.
- It will teach you the difference between Quality Compliance Auditing, Quality Performance Auditing and Safety Auditing.
- It will show you effective processes to classify and manage risk and exposure within the organization.

#### So what is different?

- The training and training methodology is focused 100% on real and practical solutions within the work place it is not entrenched in theory.
- Your instructor has over 20 years practical experience in the commercial aviation environment.



What will the Training do for me?

#### SMS Implementation, 3 Days - Sept 16th, Istanbul, Turkey

An effective SMS is an essential tool to raise the understanding that the organization faces in respect of the various risks affecting the business.

The SMS Implementation training develops a full understanding of the current position, identifies the organization focus and considers a road map and time line to achieve the stated objective.

For more information please click here or email office@sassofia.com



SMS Implementation, 3 Days - Sept 16th, Istanbul, Turkey

### **Developing SMS Risk Assessment Strategies, 2 Days - Sept 19th, Istanbul, Turkey**

The need to identify and control risk is key to protecting the organization and this one-day course will provide the delegates with an understanding of how to identify hazards within their own workplace and to evaluate these hazards to produce a risk assessment. For more information **please click here** or email office@sassofia.com



Developing SMS Risk Assessment Strategies, 2 Days - Sept 19th, Istanbul, Turkey



SAS Discount & Early Bird Program

#### **SAS Discount & Early Bird Program**

As a progressive regulatory Trainer Sofema Aviation Services offers a Multiple Discount Program:

- For 2 Delegates we offer 15% Discount for each Delegate
- For 3 Delegates we offer 25% Discount for each Delegate
- For 4 Delegates we offer 4 for the price of 3 special offer.

Also note that if you decide to come alone you will receive 15 pct discount if you join us on 2 trainings and 25 pct if you attend on 3 trainings.

Early Bird Discount Program , which is applicable for bookings taken and payment received more than 6 weeks before commencement of the training!

- For 1 person - 15 %

- For 2 persons, we will add additional 5 %
- For 3 persons, we will add also additional 5 %

For details of any training please visit www.sassofia.com or email office@sassofia.com

#### **Who are Sofema Aviation Services**

Based in Sofia Bulgaria, Sofema Aviation Services is a professional, airline, MRO and ground operations, support, consulting and training company with UK Qualified Trainers. Benefiting from a broad industry experience, our primary focus is on Quality. We continue to grow and offer cost effective solutions for regulatory training and operator and MRO Support Services. This year we celebrated our 5th anniversary and the addition of more staff to our growing team.



Sofema Aviation Services promotes international best practice. We are committed to our valued clients to help them to produce, innovative tailored solutions, regardless of the size or complexity of their organisation.

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