



*zephyr*

Zephyr Monthly M&A Report  
Western Europe, August 2013

The following report details mergers and acquisitions activity in Western Europe in August 2013 using data from the Zephyr database.

It focuses on deal activity by target company.

Click [here](#) to access the raw data in an Excel spreadsheet.

## M&A value weakens to same level a year ago

There were 1,089 mergers and acquisitions (M&A) targeting companies based in Western Europe in August worth a combined EUR 21,586 million, as the traditionally quieter holiday month brought a three-quarters decline in deal value from EUR 85,565 million in July.

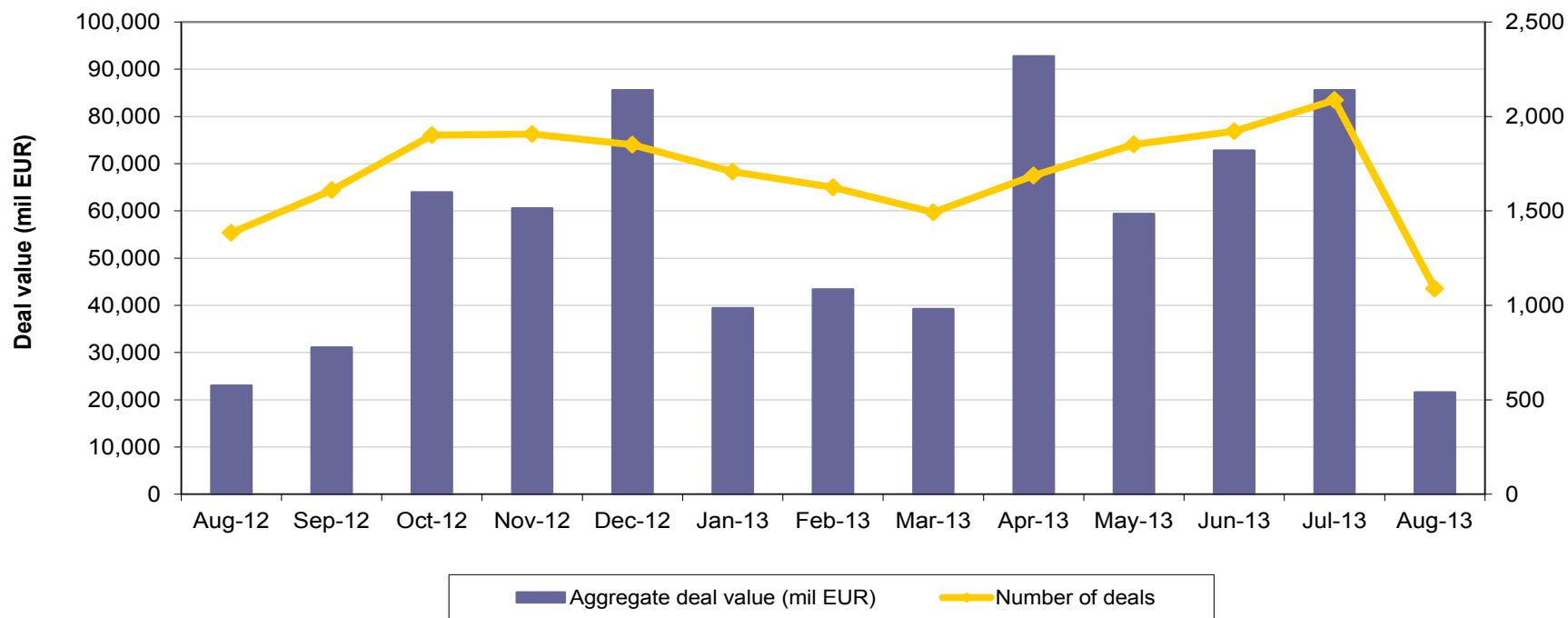
In monetary terms the result was the lowest so far in 2013, but, taking a wider view, it was roughly similar to the same time a year ago when EUR 22,984 million was recorded, emphasising the traditional summer slowdown.

Just two transactions were worth more than EUR 1,000 million during August and collectively represented 15 per cent of total value for the region.

## Deals by volume and value

Announced date	No of deals	Total deal value (mil EUR)
Aug-13	1,089	21,586
Jul-13	2,087	85,565
Jun-13	1,922	72,803
May-13	1,852	59,342
Apr-13	1,687	92,743
Mar-13	1,493	39,232
Feb-13	1,625	43,360
Jan-13	1,708	39,377
Dec-12	1,850	85,562
Nov-12	1,907	60,543
Oct-12	1,901	63,968
Sep-12	1,609	31,094
Aug-12	1,384	22,984

Deals by volume and value



Expanded EU of 27 countries deals by volume and value

Announced date	No of deals	Total deal value (mil EUR)
Aug-13	1,278	21,027
Jul-13	2,396	83,237
Jun-13	2,078	66,951
May-13	1,890	55,930
Apr-13	1,810	92,540
Mar-13	1,613	41,433
Feb-13	1,667	43,148
Jan-13	1,806	39,965
Dec-12	1,901	84,089
Nov-12	1,975	56,376
Oct-12	1,999	63,054
Sep-12	1,739	31,060
Aug-12	1,480	22,693

## Germany's property sector props up Western Europe value

The highest M&A transaction by value announced in August was worth EUR 2,061 million and involved two German real estate companies. Residential landlord Deutsche Wohnen proposed an all-stock merger with its rival GSW Immobilien to create one of the country's leading property groups, positioning it to take advantage of the booming housing market in Berlin.

There was a degree of overseas investment in Western European companies, with one of the largest such transactions involving Australian investor Hastings Fund Management buying Carmel Capital II, which holds UK utility Phoenix Natural Gas, for EUR 801 million. Acquirors were also based in the US, Azerbaijan and Bermuda.

## UK still top of the rankings

M&A activity favoured the UK in August, with companies based in the country featuring in seven of the top 20 M&A deals by value for the month.

The UK was the most frequently targeted and the most important Western European country over the four weeks with a total of 422 M&A deals worth a combined EUR 6,250 million.

Interestingly, two of the top deals involving UK targets were private equity-backed: the buyout of household appliance insurer Domestic & General, and the aforementioned Phoenix Natural Gas transaction.

## CVC Capital backs largest PE deal in August

CVC Capital Partners backed the largest private equity and venture capital deal by value in August, being the institutional buyout of UK home appliance insurer Domestic and General Group from Advent International for EUR 872 million, which accounted for 19 per cent of the month's total private equity and venture capital investment (EUR 4,674 million).

This was one of two top 20 deals by value in August which involved CVC Capital Partners as a buyer, the other of which was the acquisition of a 75 per cent stake of UK digital payments platform operator Skrill Holdings for EUR 600 million.

There were only three top 20 deals by value which were worth more than EUR 500 million in August and together they accounted 49 per cent of the month's total private equity and venture capital investment by value.

While institutional buyouts and acquisitions dominated the top 20 private equity and venture capitals by value in August, there were eight minority stake deals, the largest of which involved Patron Capital investing EUR 150 million in UK hostel operator Generator Hostels.

## Top 20 deals by value

	Deal value (mil EUR)	Deal type	Target	Target country	Acquiror	Acquiror country	Deal status
1.	2,061	Acquisition 100%	GSW Immobilien AG	DE	Deutsche Wohnen AG	DE	Pending
2.	1,280	Minority stake 2%	Industria de Diseño Textil SA	ES			Completed
3.	872	IBO 100%	Domestic & General Group Ltd	GB	Management		Pending
4.	801	IBO 100%	Carmel Capital II Sàrl	LU	Hastings Funds Management Ltd	AU	Completed
5.	713	Minority stake 3%	Koninklijke Philips NV	NL	BlackRock Inc.	US	Completed
6.	661	Minority stake 9%	International Consolidated Airlines Group SA	ES			Completed
7.	600	IBO 75%	Skrill Holdings Ltd	GB	CVC Capital Partners Ltd	GB	Pending
8.	526	Minority stake 10%	Rexel SA	FR	Institutional Investors		Completed
9.	517	Minority stake 2%	Société Générale	FR	Institutional Investors		Completed
10.	497	Acquisition 100%	The Colomer Group Spain SL	ES	Revlon Consumer Products Corporation	US	Pending
11.	445	Acquisition increased 10% to 100%	London Luton Airport Group Ltd	GB	AXA Investment Managers Private Equity Europe SA	FR	Pending
12.	431	Minority stake	McCarthy & Stone Retirement Lifestyles Ltd	GB	Shareholders		Completed
13.	400	Acquisition 66%	Public Gas Corporation of Greece SA	GR	Azarbaycan Respublikasi Dowlat Neft Sirkati	AZ	Pending
14.	337	Minority stake 20%	Indra Sistemas SA	ES	Sociedad Estatal de Participaciones Industriales de España	ES	Completed
15.	307	Acquisition 100%	Cathedral Capital Ltd	GB	Lancashire Holdings Ltd	BM	Pending
16.	300	IBO 100%	Heidelberger Lebensversicherung AG	DE	Hannover Rückversicherungs AG	DE	Pending
17.	269	IBO 100%	Ideal Stelrad Ltd	GB	Bregal Capital LLP	GB	Completed
18.	259	Acquisition 100%	Thornton & Ross Ltd	GB	STADA Arzneimittel AG	DE	Completed
19.	250	Acquisition 100%	Endosense SA	CH	St Jude Medical Inc.	US	Completed
20.	245	Minority stake 18%	Gildemeister AG	DE		US	Announced

## Top 20 private equity deals by value

	Deal value (mil EUR)	Deal type	Target	Target country	Equity provider	Deal status
1.	872	IBO 100%	Domestic & General Group Ltd	GB	CVC Capital Partners Ltd	Pending
2.	801	IBO 100%	Carmel Capital II Sàrl	LU	Hastings Funds Management Ltd	Completed
3.	600	IBO 75%	Skrill Holdings Ltd	GB	CVC Capital Partners Ltd	Pending
4.	497	Acquisition 100%	The Colomer Group Spain SL	ES	Citigroup Inc.	Pending
5.	445	Acquisition increased 10% to 100%	London Luton Airport Group Ltd	GB	AXA Investment Managers Private Equity Europe SA	Pending
6.	300	IBO 100%	Heidelberger Lebensversicherung AG	DE	Cinven Group Ltd	Pending
7.	269	IBO 100%	Ideal Stelrad Ltd	GB	Bregal Capital LLP	Completed
8.	180	IBO 100%	Alloheim Senioren-Residenzen GmbH	DE	Carlyle Group LP	Completed
9.	150	Minority stake	Generator Hostels Ltd	GB	Patron Capital Advisers LLP	Completed
10.	103	Minority stake 14%	Ruffini Partecipazioni Srl	IT	Tamburi Investment Partners SpA	Completed
11.	100	IBO 100%	Alpine-Energie Holding AG	AT	Triton Beteiligungsberatung GmbH	Pending
12.	87	Minority stake 1%	International Consolidated Airlines Group SA	ES	Lansdowne Partners Limited Partnership	Completed
13.	40	IBO 100%	Johnson Workplace Management Ltd	GB	Lyceum Capital Partners LLP	Completed
14.	36	Minority stake	SWISS SMILE SCHWEIZ AG	CH	EQT Partners AB	Completed
15.	30	Minority stake	Giochi Preziosi SpA	IT	Hamilton Lane Advisors Inc.; Clessidra SGR SpA; IDEA Capital Funds SGR SpA	Announced
16.	27	IBO 24%	Infratek ASA	NO	Triton Advisers Ltd	Pending
17.	14	Minority stake 9%	Neep Roma Holding SpA	IT	Raptor Capital Management LP	Announced
18.	10	Minority stake	TVP Solar SA	CH	Undisclosed private equity companies	Completed
19.	10	Minority stake 1%	Save SpA	IT	Amber Capital UK LLP	Completed
20.	10	IBO 67%	Drillcon AB	SE	Traction AB	Announced



### PE volume and value slip in August

There were 114 private equity and venture capital investments targeting companies in Western Europe worth a combined EUR 4,674 million in August 2013 as the typically quiet holiday month brought a 51 per cent decline in volume from 232 deals in July 2013, representing the lowest recorded for the 12 month period.

The value of investment in the region remained fairly level, falling back just 2 per cent over the four week period from EUR 4,763 million. Value was up 7 per cent year-on-year, outperforming the EUR 4,360 million recorded in August 2012.

### Private equity deals by volume and value

Announced date	No of deals	Total deal value (mil EUR)
Aug-13	114	4,674
Jul-13	232	4,763
Jun-13	241	11,009
May-13	203	6,338
Apr-13	224	18,536
Mar-13	170	2,636
Feb-13	171	2,269
Jan-13	224	4,521
Dec-12	221	12,382
Nov-12	207	8,207
Oct-12	247	6,266
Sep-12	190	1,252
Aug-12	137	4,360



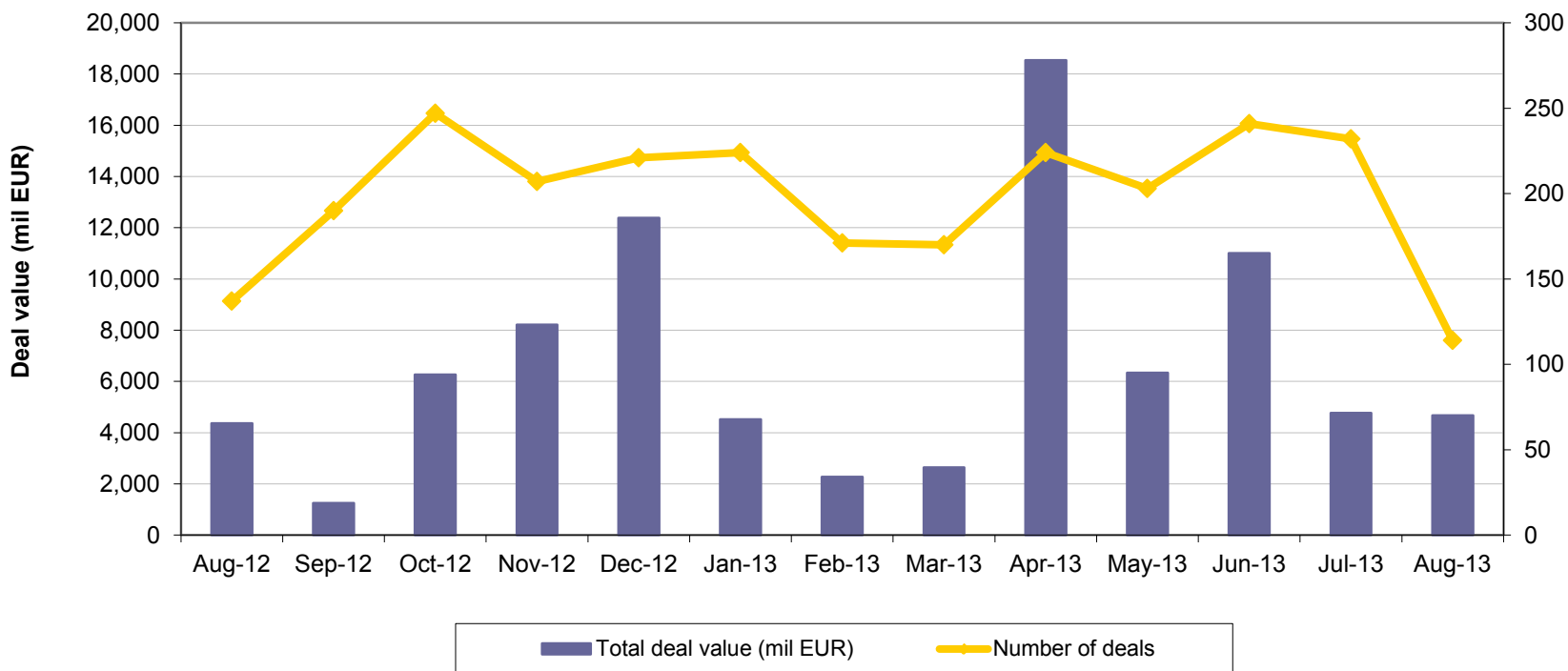
## Private equity deals as a percentage of total volume

Announced date	Private equity volume	Total volume	Percentage
Aug-13	114	1,089	10
Jul-13	223	2,087	11
Aug-12	137	1,384	10

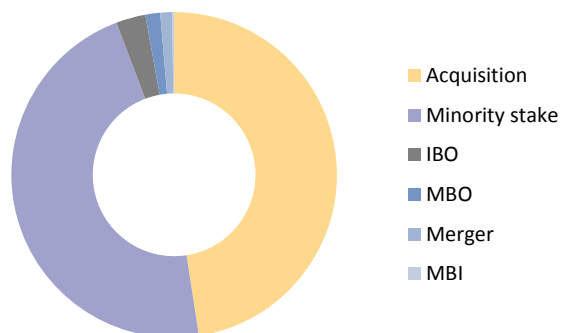
## Private equity deals as a percentage of total value

Announced date	Private equity value (mil EUR)	Total value (mil EUR)	Percentage
Aug-13	5,674	21,586	26
Jul-13	4,763	85,565	6
Aug-12	4,360	22,984	19

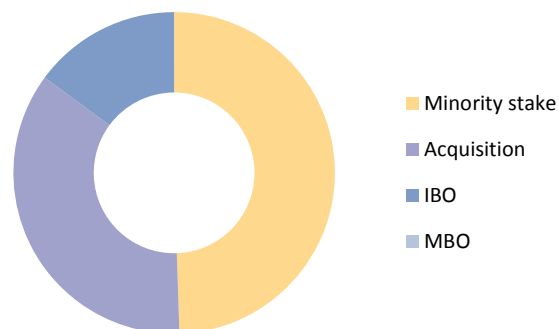
Private equity deals by volume and value



### Deal types by volume in August



### Deal types by value in August



### Deal types by volume

Deal type	Aug-12	Jul-13	Aug-13
Acquisition	749	1,138	519
Minority stake	557	834	509
IBO	38	54	32
MBO	10	32	16
Merger	29	27	13
MBI	2	1	2

### Deal types by value

Deal type	Aug-12 (mil EUR)	Jul-13 (mil EUR)	Aug-13 (mil EUR)
Minority stake	10,915	44,019	10,680
Acquisition	9,934	37,621	7,690
IBO	2,136	3,780	3,215
MBO	1	0	2

## Target sectors by volume

Target sector	Aug-12	Jul-13	Aug-13
Other services	510	875	430
Machinery, equipment, furniture, recycling	139	208	98
Wholesale & retail trade	155	200	98
Banks	81	154	81
Chemicals, rubber, plastics	71	83	52
Food, beverages, tobacco	43	66	47
Construction	56	89	39
Hotels & restaurants	34	51	38
Publishing, printing	36	54	36
Transport	35	67	36
Education, health	47	59	33
Metals & metal products	74	63	25
Gas, water, electricity	33	46	22
Insurance companies	22	22	18
Primary sector	27	37	14
Wood, cork, paper	12	15	11
Post and telecommunications	5	5	6
Textiles, wearing apparel, leather	13	29	3
Public administration and defence	1	3	0

## Target sectors by value

Target sector	Aug-12 (mil EUR)	Jul-13 (mil EUR)	Aug-13 (mil EUR)
Other services	6,648	33,684	6,971
Wholesale & retail trade	796	1,461	2,532
Machinery, equipment, furniture, recycling	3,218	8,720	2,252
Insurance companies	670	2,416	1,850
Transport	1,551	734	1,751
Banks	1,507	12,469	1,273
Gas, water, electricity	308	1,356	1,271
Chemicals, rubber, plastics	1,789	9,033	1,034
Construction	2,251	1,849	979
Food, beverages, tobacco	1,047	4,214	439
Education, health	395	576	322
Hotels & restaurants	517	339	270
Publishing, printing	466	5,139	250
Primary sector	144	730	90
Post and telecommunications	69	116	83
Wood, cork, paper	320	678	74
Metals & metal products	947	117	51
Textiles, wearing apparel, leather	233	2,053	11
Public administration and defence	0	0	0

## Top countries by volume

Target country	Aug-12	Jul-13	Aug-13
UK	493	613	422
Finland	101	96	103
Germany	125	171	92
Spain	68	317	90
Netherlands	92	192	75
France	70	144	56
Sweden	95	87	46
Italy	102	119	44
Turkey	49	80	41
Belgium	20	37	23
Denmark	38	43	20
Norway	51	55	20
Austria	6	25	19
Switzerland	17	49	18
Ireland	19	19	8
Portugal	12	15	5
Cyprus	11	7	5
Luxembourg	8	12	3
Iceland	3	0	2
Greece	7	12	1

## Top countries by value

Target country	Aug-12 (mil EUR)	Jul-13 (mil EUR)	Aug-13 (mil EUR)
UK	5,529	23,104	6,250
Germany	1,992	16,062	3,656
Spain	2,012	2,514	3,578
Netherlands	2,364	18,855	2,508
France	3,178	4,035	1,532
Luxembourg	1,055	482	805
Italy	2,093	6,365	726
Switzerland	151	115	506
Greece	48	744	400
Portugal	617	139	299
Sweden	343	517	279
Norway	1,366	1,930	252
Turkey	265	820	215
Denmark	86	375	184
Austria	300	1,452	159
Ireland	235	5,183	148
Cyprus	287	63	89
Belgium	128	912	68
Finland	912	2,206	53
Iceland	17	0	3

## Notes to editors

Activity is based on the activity of the target company

Deal status is announced within the time period

The sector breakdown uses targets' activities as defined to be 'Major Sectors' by Zephyr

The Western Europe region covers target companies in Andorra, Austria, Belgium, Cyprus, Denmark, Finland, France, Germany, Gibraltar, Greece, Iceland, Ireland, Italy, Liechtenstein, Luxembourg, Malta, Monaco, Netherlands, Norway, Portugal, San Marino, Spain, Sweden, Switzerland, Turkey and the United Kingdom

Data refers to target companies based in Western Europe except where specified as expanded EU of 27 countries on page 3

The date range is 01/08/2013 - 28/08/2013 inclusive