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MARC COLLINS JOINS CONTINUUM AS CHIEF SALES OFFICER
***Managed print services provider expands leadership team with hire of
business development expert***

Stamford, Sept. 11, 2013 – [Continuum](#), a leading provider of managed print services, announced today that Marc Collins joined the company as Chief Sales Officer.

Collins, a print management industry pioneer, joins Continuum with more than 25 years of business development experience. Building on Continuum’s proven approach to strategic, cost-effective solutions, Collins and the team will deliver customized programs that help Fortune 2000 businesses achieve their strategic objectives of generating significant cost savings and accelerating time to market while freeing up internal resources to focus on their core business.

“I am excited to join the outstanding team at Continuum,” said Collins. “Their nimble and client-centric business model differentiates them from all other companies in the market. I look forward to contributing to Continuum’s impressive advancement as we make a meaningful impact on the print management industry.”

Continuum President Jonathan Shean says Collins’ experience in creating customized print management solutions that generate meaningful benefits for customers will accelerate Continuum’s growth.

“Marc’s deep expertise is a significant asset to Continuum and we look forward to his contributions and unique perspective as part of our leadership team,” Shean said. “With our collective industry knowledge, Continuum will continue to create customized



solutions for its clients that help achieve their strategic goals and deliver meaningful savings.”

Previously, Collins served as Senior Vice President of Business Development Enterprise Solutions at InnerWorkings. Before that, he was a leader in the digital rights management space, where he leveraged new technologies to create customized rights management solutions for clients across multiple verticals.

About Continuum

Continuum, a leader in the managed print services industry, acts as a seamless extension of its clients' organizations. Continuum sources, procures and manages the production of print products and print-related services as part of a comprehensive, customer-centric solution. Using a transparent business model featuring aligned economic incentives, Continuum's solutions require no capital investment and contractually guarantee savings of 12-20% for its clients.

Continuum is a sister company to [A.T. Clayton](#), a paper services company, and [J.S. Eliezer & Associates](#), a print consultancy business. The three companies are wholly-owned subsidiaries of the Maurbeni Corporation, a \$55 billion global organization. For more information on Continuum, please visit www.continuum-mps.com.

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