

Align4Profit's Learning Methodology

Contact us at info@align4profit.com 972-608-0400

align4profit

How we Develop Leaders

The Align4Profit Learning Methodology

Our methodology provides experienced and emerging leaders with the skills, knowledge, and mind shifts to unlock their potential and achieve sustained transformational change focused on High Commitment and High Performance. It incorporates all the pieces of the developmental puzzle by addressing six adult-learning needs and the role each plays in delivering these results.

Learner Focused Our methodology is anything but a one-size-fits-all training process. We address the unique degree of competence each leader brings to the development initiative in terms of self-awareness, leadership style preference, and learning inclination.

Behavior Based We intimately address each leader's emotional intelligence, because the way leaders feel influences the way they think, which affects the way they act and communicate, which either attracts or repels commitment and performance.

Phased Learning Our training incorporates rigorous pre- and post-workshop activities, which ensure that participants implement and sustain their newly gained skills on the job. This phased approach to training sustains learning, maintains newly learned skills, and avoids lost opportunity costs due to learning decay.

Multi Mode Most learners benefit mainly from experiential activities and group interactions. For that reason, our curriculum consists of 10 percent formal instruction, 20 percent informal learning and coaching, and 70 percent experiential activity.

Team Oriented We provide an environment where your leaders can learn from and support others through the power of positive peer pressure. We build and groom leaders in a lively team environment, which offers them the opportunity to learn, take action, and achieve results together within the context of their organization.

Balanced Approach We help leaders adjust and apply their unique inventory of competencies to the critical leadership practices of talent management, performance feedback, promotions, placement, accountabilities, productivity, and rewards in order to consistently strike the right balance and produce the results they intend to achieve.

