



Infor SyteLine SytePlan

Plan for success

If you could make and execute perfect plans, running a world-class supply chain would be child's play. But in real life, the task of balancing supply against demand in the face of endless uncertainty and an infinite range of variables can quickly overwhelm you. However, that task is essential to the success of your business. When you have a system that helps you perform better supply chain planning faster, you'll get more done with less effort more profitably.

Delete your spreadsheets

If you do your planning on spreadsheets, you're not controlling your business efficiently. You need an integrated, automated process that aligns company activities to help balance supply and demand if you want to reach a level of sales and operations planning and monitoring that brings your business to peak performance.

Infor® SyteLine SytePlan helps you develop a realistic operations plan and manage performance against that plan with tools that help synchronize your sales plan with your production plan. SytePlan provides a powerful set of planning tools within the context of the SyteLine solution you already use every day. SytePlan gives you a formal process that helps managers work together to maximize customer fill rates, optimize inventory, and improve your supply chain management. It also shows you how to correct any problems that arise and make better plans in the future.

Just as Infor SyteLine tells you what jobs you need to finish to meet demand, SytePlan tells you whether you'll hit your revenue and inventory targets by completing those jobs. If not, it shows you how to correct the problem and make more accurate plans in the future.

Manage your sales and operations planning process with Infor SyteLine SytePlan, so your team can work together to create and manage operation plans.

With SytePlan, you'll improve your ability to:

- Develop a top-down plan for sales and margin in dollars and units, by product group, customer type, and salesperson for single or multiple locations
- Integrate your multi-dimensional sales plan with your material planning and demand forecasting process
- Compare plans to forecasts, shipments, backlog, or WIP, and identify supply issues
- Project sales and inventory through month-end
- Analyze rough-cut capacity needs, on-time performance, and inventory turns
- Track changes in your forecast over time and compare that to actual sales
- Analyze margin by customer, salesperson, product, or territory
- Organize and assign the tasks required to implement your S&OP process

SytePlan's collection of workbenches, queries, graphs, and reports can streamline and simplify your sales and operations planning process. It also makes planning an integral part of the SyteLine solution you already know, which turns your sales and operations planning process into a reliable, well-oiled machine.

You'll end up with more accurate forecasts, better production plans, lower inventory, increased order fill rates, and an improved sense of how you can serve your customers better with the resources you already have.

Grow from experience

When you choose Infor SyteLine SytePlan, you gain the benefits of decades of expert development by our global team of consultants and business specialists. You get industry-specific experience in every aspect of sales and operations planning. So you can become more competitive and successful even in the toughest market conditions. You get the training, support, and professional services you need to succeed in a rapidly changing business environment and reach your business goals.

Know and profit

You can make sales and operations planning a powerful competitive advantage in a volatile business climate when you add SytePlan to your SyteLine solution. You'll understand how any plan impacts your profitability, and you'll position your business to respond to customers better and faster. You'll also protect yourself from the risks you take by leaving crucial planning information locked up in the heads of a few key employees who might not stay with your company. Above all, you'll gain the confidence of knowing that you're ready to adapt to any new challenges or opportunities that might arise.

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Gold
Channel Partner

641 Avenue of the Americas
New York, NY 10011
800-260-2640
infor.com



Godlan, Inc.
15399 Canal Road
Clinton Township, MI 48038
586-464-4400
info@godlan.com
www.Godlan.com

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