



DISCOVER

the Difference of NPP

Easy and economical cooperative purchasing

In today's economic environment, National, local and regional government entities face enduring budget constraints. The challenge to provide services and maintain budgets is compounded by a public procurement process that typically requires extensive time, effort and expense amid fewer resources. Put simply, purchasing necessary goods and services has become financially and procedurally difficult.

These constraints are the reason that governments around the country have discovered the advantages of cooperative purchasing and the added value of a National Purchasing Partners (NPP) membership.

NPP is a cooperative purchasing organization that offers a portfolio of competitively bid, publicly awarded contracts to public entities. Membership is free and there are no minimum purchasing requirements.

NPP is owned by Virginia Mason, a highly recognized hospital and recipient of numerous awards. Most recently, Virginia Mason was rated as one of the safest hospitals in the nation and in 2010 was named the Top Hospital of the Decade. NPP's revenue supports auto-immune disease research and other healthcare initiatives.

There are three divisions that fall under NPP's public umbrella: Government, Fire Rescue GPO, and Public Safety GPO. Each offers a broad range of publicly awarded contracts with discounted pricing catering to member needs. In addition to the many contracts, NPP offers live customer service five days a week; the team is dedicated to assisting members through all stages of the purchasing process.

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NPP focuses on building positive relationships with both members and vendors. This results in high quality service and contracts that provide cost and time savings to our members. One of NPP's vendor partners, WESCO, recently won a commodities contract with City of San Diego, valued at over \$2 million per year through the NPP cooperative agreement.

“City of San Diego was able to streamline its supplier base from 300 to five large tier suppliers in the janitorial, electrical, safety, paint, plumbing and other

MRO categories,” reports Diana Sobol, WESCO's Regional Government Manager. “Implementing NPP maximized the city's buying power and was a win for the City of San Diego,” said Sobol.

All government entities are eligible for membership. NPP continues to offer significant procurement solutions to members, and joining enables you to experience the value of cooperative purchasing.

DISCOVER the advantages of cooperative purchasing by visiting NPP, a Platinum Partner at the vendor expo.

ACCESS competitively bid, publicly awarded contracts.

ENJOY free membership with no purchasing obligation. For assistance contact us:

customerservice@nppgovernment.com

