FacilityONE® Solutions

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EXECUTIVE SUMMARY

Company Overview

The FacilityONE® solution was created to transform any facility's fragmented information into one organized, easily accessible solution for Facility Owners and Management.

FacilityONE provides CMMS, CAFM, and EAM solutions for many industries including Hospitals, Schools & Universities, Manufacturing, and Data Centers, to name a few. The CMMS system offers a flexible preventive and corrective maintenance solution that easily integrates into client's processes. Using cloud technology our web based facility management software solution makes information available anywhere and anytime to those who need it. FaciltyONE's web based CMMS increases communication between requester, management, and the technician further enhancing efficiency and compliance reporting. The key to the simplicity of the solution is in the SMARTPRINT interface. The SMARTPRINT interface is a graphical floor-plan representation of the facility that enables point and click facility information gathering and sharing.

Vision Statement

"We transform Facility Management Worldwide."

Mission

FacilityONE® endeavors to deliver a unique and indispensable facility management solution that is regarded as the industry benchmark in delivering unparalled value to its customers. Our solution and delivery model promotes ROI (return on investment) and incorporates a collaborative process that recognizes and integrates the ideas and needs of our customers. Knowledge of our industry and commitment to the satisfaction of our customers is the cornerstone of our culture.

Customer Value Proposition

FacilityONE® allows users to leverage this centrally-hosted, multi-use software tool for significant benefits:

- **Save** money by optimizing budgets through enhanced visibility to critical information.
- **Deliver** a common platform for sharing critical information
- **Drive** efficiencies in asset operations and maintenance and eliminate duplication of efforts
- **Protect** people and assets through proactive planning, real-time monitoring and preparedness for informed emergency response

Data and the effective management of data is core to the value of FacilityONE®. Data is gathered from multiple sources and is stored in the SMARTPRINT unit. This information is made readily available to users 24/7 in easy-to-understand format that allows for customized reports and real time decision-making capability.

HEALTHCARE
The hospital and healthcare market is substantial and represents the vertical where FacilityONE® has enjoyed its' greatest success. Factors supporting focus on this market:

- Market has substantial size
  - 5,724 hospitals**
  - 924,333 beds**
  - Spending more than $770B annually
- Numerous mandated regulatory requirements
  - Absolute non-negotiable requirement for up-to-date and current facility and work order information
  - *Note: FONE tools assisted hospitals such as Norton with a successful Joint Commission review
  - **Information obtained from the American Hospital Association (AHA)
- Cost Pressure. Healthcare facility teams are under great pressure to lower costs without impacting quality patient comfort and care

The Healthcare sector views facility management in one of three ways:
- **As a business expense**
  Facility operating expenses for hospitals account for up to 20% of total costs. Salaries and benefits, supply expenses and bad debt comprise the balance. The 20% operating expense is largely from contract services and fees, with repairs, rent and utilities comprising only about 5% of the total.
- **As impacting operational effectiveness**
  Operational effectiveness is a function of the usability and comfort of space within the facility. Contributing factors include indoor air quality, comfortable lighting levels, overall aesthetics and the building occupant's general perception of the facility.
- **As a strategic investment**
  Facility management (and facility design and construction) may be seen as enabling the advancement of new business lines or as a way to enhance competitiveness with peer hospitals. The health care sector may make decisions based on "F.A.C.E.S.," or Function, Aesthetics, Cost, Efficiency and Sustainability. The extent to which each decision factor is used will vary by organization and sector; but, health care facilities are increasingly using each of these criteria in decision making, especially for facility management.

Professional Services

The FacilityONE® Solution is more than a CMMS Program: it provides a platform for total facility care and turn-key implementation. Complete drawings, asset, and systems connection data are available to all authorized users with web access. Unified compliance record keeping is achieved through centralized storage of all information, customized to the customer's needs. Efficient assessment reports are available, from single asset review to multi-property management. Cost effective maintenance of FTE and purchased services management is made possible through push work order notifications, planned PM, and notifications back to the requester. Reliable cloud based hosting and Software-as-a-Service (SaaS) model provides 24x7 availability and automatic upgrades with no need for additional IT support. Additional facility management consulting services are available to FacilityONE clients throughout the life of the solution.

The unique partnership offers an opportunity whereby the relationship sellable and scalable across most markets/industries. Such partnership would benefit customers as well as the community by providing an information technology-based professional service capable of improving day-to-day facility management. The dynamic partnership establishes a platform for various discounted services, including but not limited to professional services such as: Risk Mitigation, Change Management Services, Better Practice, Lean Practices, Compliance (Joint Commission, Fire & Life Safety), Facility Information/Asset Management, Energy Assessments, and Construction Mgmt.

Extraordinary Vision and Product

The concept and development of the SMARTPRINT has no competitive peer to date. The solution provides an attractive talking point and opens doors to both large and small entities with a myriad of facility types and needs. Our current product, integrating the core facility management functions with SMARTPRINT technology, ensures a significant return on investment for the customer. The addition of the complimentary suite of tools we envision will ensure our long-term success.

Strategic Partners

We are developing strategic partnerships with some of the largest global systems. To fully realize the opportunity the converging markets represent we recognize the value of aligning with Market Leaders who can represent our solution to a wider vertical and global footprint.
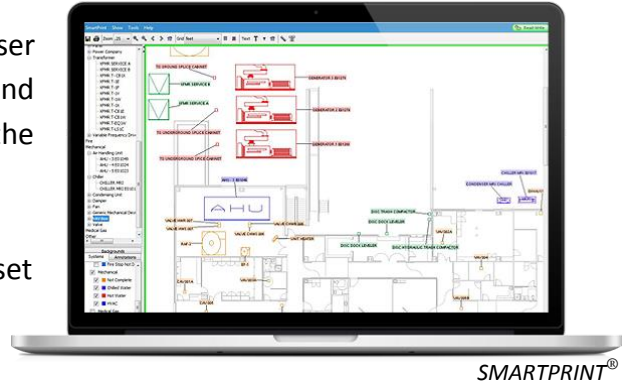
FacilityONE® SMARTPRINT®

Overview

The FacilityONE® SMARTPRINT® interface allows the user to display and annotate floor plans, capture critical and historical information of system assets, and even see the connectivity of individual system assets.

When the SMARTRINT is integrated with the Asset Manager and Work Order features of the FacilityONE Computer-Aided Facility Management (CAFM) Suite,

SMARTPRINT®

daily facility management is easier, more cost effective, and more efficient. And in a disaster, the FacilityONE Enterprise Asset Management Solution can save millions of dollars in emergency management and disaster recovery.

The SMARTPRINT interactive floor plans are customized to each client's facility and can be as detailed or as simple as required.

Creating the Interactive SMARTPRINT®

Clients provide FacilityONE their most recent facility blueprints as CAD drawings or paper files that can be converted into digital files. FacilityONE converts client's digital CAD files into SMARTPRINT floor plans with background images and reviews the SMARTPRINT with the clients before the start of documentation.

Bench and Field Documentation

After FacilityONE reviews the clients' facility drawings and determines system information, the bench and field documentation process begins. During this process, FacilityONE verifies information for all systems' assets included in-the-scope through both visual survey of each asset and consultation with the facility staff for their direct input regarding internal processes concerning all systems' assets.

Training/Support Documentation

FacilityONE provides training for dedicated facility staff in addition to onsite support during the documentation process to ensure that key staff members understand the SMARTPRINT technology, establishing best practices and ensuring implementation throughout the client's facility.
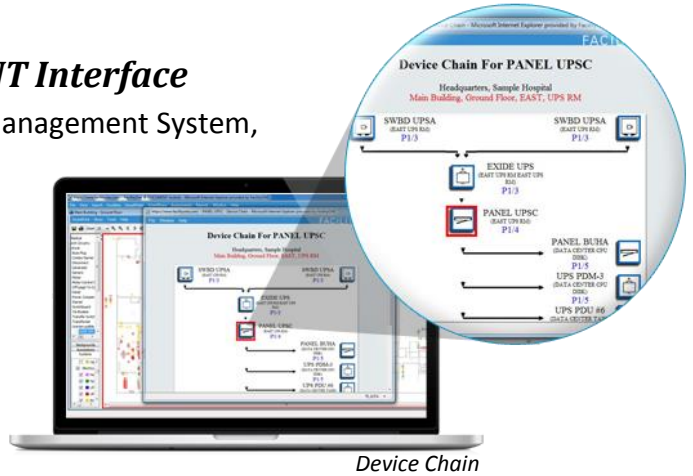
Benefits of the FacilityONE SMARTPTINT Interface

Direct Integration with FacilityONE Work Order Management System, and EAM Software

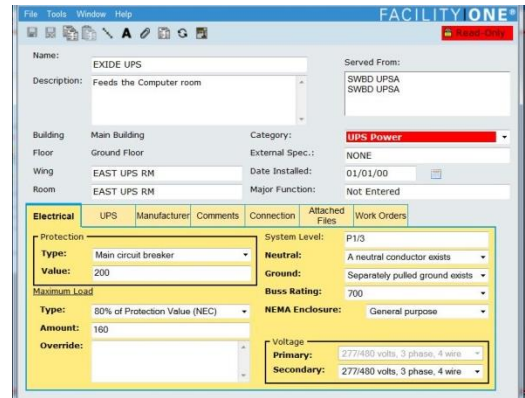Asset and Systems Connectivity Documentation:
- Electrical
- Mechanical
- Plumbing
- Security
- Fire Alarm and Suppression
- Audio/Visual
- Medical Gas

Device Chain

Device Chains can be used in simple maintenance diagnosis, or in emergency and security response situations. The client is able to quickly identify device locations from the Work Order Management System through the SMARTPRINT interface for faster diagnosis of system problems.

The Device Notebook as a Digital Filing Cabinet:
- Securely stored operations documentation
- Operating and maintenance manuals
- MSDS sheets for on-site hazardous materials
- Photographs of spaces and equipment
- View all work orders for the specific device
- Enables capture of historical information
- Other critical information documentation

Device Notebook

Annotation Layers to Store Facility Information:
- Emergency routes and storm shelter area designations
- HVAC zones & hazardous material storage areas
- Fire and smoke barriers & fire alarm and suppression
- Personal protective equipment usage areas
- Handicap access
- Life safety inspection zones with dates of last inspection performed
- Square footage measurements

The SMARTPRINT system is fast, supports multiple users, and can link to devices such as web-enabled security cameras, FTP sites, and other systems information, all easily accessible from the SMARTPRINT interactive blueprint.

FacilityONE® Work Order Management Systems (WOMS)

Overview

The integration of the FacilityONE Work Order Management System (WOMS) and SMARTPRINT® Interface allows our clients to make faster and more accurate diagnoses of facility issues, increasing the efficacy of facility assets and the efficiency of internal or contracted staff.

With a planned maintenance approach through our easy to use system, FacilityONE clients enjoy more streamlined operations, increased optimization of maintenance resources, fewer unexpected asset breakdowns, and a reduction of overtime.

Employees
Detailed Work Order History by Employee

Equipment
Graphical and Detailed Corrective Maintenance and Preventive Maintenance Work Order History

Work Orders
Keeping your facility compliant with internal and external protocols across many industries

Remote Management Capabilities

The FacilityONE Work Order Management System is a powerful tool to schedule, analyze, and report on Preventive and Corrective maintenance tasks across the entire facility network – regardless of the number or location of facilities. The web-based system allows access from any Internet-connected PC, giving leadership easy access to facility information to manage employees, work orders, and equipment assets from anywhere in the world. Combined with the SMARTPRINT Interface, a facility's equipment and maintenance information in our Work Order System is graphically displayed and easily accessed like no other Computerized Maintenance Management System (CMMS) Provider.
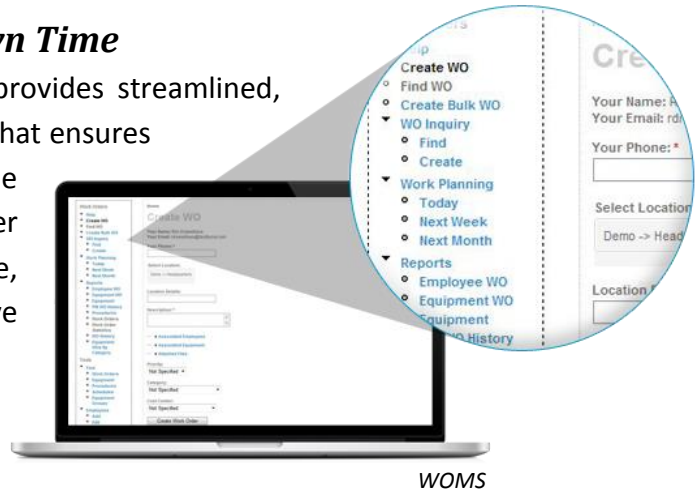
Streamline Work Orders to Reduce Down Time

FacilityONE's Work Order Management System provides streamlined, efficient, and accountable work order processing that ensures your facility's maintenance operations stay on time and within their operating budget. Our Work Order Management System provides an invaluable, intuitive, and easy-to-use web-based Corrective Maintenance Asset Manager that allows you to:

WOMS

- Create work orders quickly and easily
- Track Safety and Risk Issues
- Efficiently manage maintenance workflows
- Automatically prioritize by user designated and assigned asset class (criticality)
- Browse and search work orders quickly and efficiently
- Create bulk work orders that can document time spent on additional work outside of a specific work order service call
- Easily comment and communicate with employees and maintenance staff on each work order

Preventive Maintenance System

The Preventive Maintenance (PM) System enables facility management staff to create, assign and manage recurring maintenance tasks with the click of a mouse, reducing response time. The PM Work Order ties directly to the SMARTPRINT, providing easy instant identification of equipment location and access to critical equipment information, like operations and maintenance manuals.

Corrective Maintenance System

The Corrective Maintenance (CM) System enables all staff, regardless of technical sophistication, to submit work orders for immediate response from any computer world-wide. Employees can create a CM work order and have it sent immediately to a facility personnel's pager as a text message or as an e-mail to mobile devises. This streamlined communication increases response time, is recorded, and can be used for reporting, evaluation and scheduling purposes.

Transform the Facility into a Model of Efficiency

When a facility's maintenance is scheduled and tracked by the FacilityONE Work Order Management System, the operation will experience a dramatic reduction in unexpected equipment failure. This translates into more effective day-to-day operation, increasing uptime, improving customer service and satisfaction, and reducing costs. The FacilityONE Work Order Management System enables the facility management staff to:

- Coordinate management, technicians, staff, and vendors to perform maintenance tasks efficiently & accurately
- Automate email and other communications to remind relevant staff of deadlines and ensure quality control of maintenance processes.
- Track and create reports on critical data.
- Give all employees the ability to generate service requests, reducing the steps necessary to alert maintenance of broken devices.
- Properly maintain staffing levels through better scheduling, tracking, and time management.

Benefits of FacilityONE WOMS

The WOMS integration with the SMARTPRINT enables the user to interface for easy identification of the equipment asset's physical location and system chain. Work Order status updates are automatically sent out to help optimize maintenance resources for streamlined and efficient Work Order Management. All assignment and status changes are pushed to the authorized receiver through the notification system. This efficient method of immediate communication enables better preventive maintenance, increasing uptime of equipment and supporting best practices.

FacilityONE WOMS Mobile Site

The WOMS Mobile Site facilitates a more streamlined process between all the members of the organization. It enables maintenance technicians to immediately access Work Order requests throughout the facility from a mobile devise, increasing response time, and promoting more efficient maintenance and management. This Mobile Site can be utilized to create, view, and edit Work Orders from the Android 4.0 (and newer) and iOS6 (and newer) mobile devices.