



Quick Reference

Financing & Economic Incentives Quick Reference

McGuire Sponsel is a registered Municipal Financial & Swap Advisor with the SEC and MSRB. We provide independent, objective and informed advice with a fiduciary responsibility to our clients.

Debt Advisory

Most businesses are not aware of the loan options available to them in today's marketplace, and that can lead to missed opportunities in addition to making the process of acquiring financing cumbersome and stressful. Businesses often do not have the expertise to present a financial package to lenders or even to ascertain which lenders are best suited to partner with their company's vision. We have developed relationships with lending institutions across the country, but we do not represent any specific lender, so we can provide independent, objective and informed advice, drawing on a broad kaleidoscope of resources.

Interest Rate Swap Advisory

As a view-neutral advisory firm, we are independent and not associated with any bank or financial provider. We never act as a counterparty. Instead, we serve as agent in arranging our clients' derivative transactions thereby ensuring unbiased advice. We will work with your existing financial providers to ensure appropriate pricing and structure of your derivative transactions. Using our derivative expertise and infrastructure, we bring efficiencies and price transparency to your company's derivative transactions. We coordinate the entire derivative process with your existing financial partners allowing you to focus on other aspects of your company.

Incentive Negotiations & Procurement

McGuire Sponsel connects the growth plans of its clients with available incentives to reduce a company's overall costs and add dollars to a company's bottom line. McGuire Sponsel examines and evaluates the programs available and works to secure support necessary to achieve our client's expansion goals.

Site Selection

Companies who are looking to expand, relocate or consolidate their operations and workforce can benefit greatly from McGuire Sponsel's economic development experience and services. Our incentives services benefit firms seeking locations for new facilities or relocating operations, as well as those managing location decisions for competitive expansions or selective consolidations.