

Day 1 - Mar 18th 2014, Tuesday

- 08:00 Morning Registration & Networking Refreshment
- 09:00 Chairman's Welcome & Introduction
- 09:10 **OPENING ADDRESS**
Senior Representative
Ministry of Commerce, Trade and Industry (MCTI), Zambia
- 09:30 **KEYNOTE : DEVELOPMENT OF CEMENT MARKET IN ZAMBIA**
- Demand/supply projections
 - Expansion plans & updates
 - Sourcing of local raw materials for cement production
 - Market trends in the region and balance between local production and imports
 - Challenges & opportunities
- Emmanuel Rigaux, CEO
Lafarge Cement Zambia Plc*
- 10:00 **CASE STUDY OF INVESTING IN CEMENT PLANT ACROSS AFRICA – DANGOTE'S PERSPECTIVE**
- Update on cement projects in Zambia
 - Experience of working with the government
 - Investment plans update
- Albert Corcos, Regional CEO, Eastern & South Africa
Dangote Cement Plc*
- 10:30 Discussion followed by Networking Refreshment
- 11:00 **THE AFRICAN OPPORTUNITY - OPPORTUNITIES AND CHALLENGES FOR CEMENT SECTOR GROWTH IN SUB-SAHARAN AFRICA**
- Global cement demand outlook 2020 and 2050
 - The opportunity in Sub-Saharan Africa
 - Comparison with other regions
 - Opportunities and challenges in selected markets
 - Improving profitability
- Dr. Jochen Fabritius, Principal
MCKINSEY & CO*
- 11:30 **COMPETITIVE LANDSCAPE OF KENYA'S CEMENT MARKET**
- Ronald Ndegwa, Managing Director
Savannah Cement Ltd*
- 12:00 **CHANGING DYNAMICS IN TANZANIA'S CEMENT MARKET**
- New entrants & its impact on cement market
 - Demand/supply projections & drivers for growth
 - Cost reduction strategy to stay competitive
 - Supplying into regional markets including Southern Sudan, DRC & Rwanda

- 12:30 Discussion followed by Networking Lunch
- 13:55 Chairman's Introduction
- 14:00 **FINANCING CEMENT PROJECTS IN SUB-SAHARA AFRICA**
- Financing challenges in sub-Saharan Africa
 - Case study evaluation
 - Innovation solutions and lending criteria
- Senior Representative
African Development Bank*
- 14:30 **MOZAMBIQUE – CEMENT MARKET OUTLOOK**
- Production capacities & new projects update
 - Cement production supervision program & its impact on the market
 - Key demand drivers & opportunities for imported cement
 - Impact of new cement players on the market
 - Logistical challenges & consistent power supply issues
- Sergio Bandeira, CEO
Cimentos de Mozambique, SARL*
- 15:00 **MEETING CEMENT DEMAND BOOM IN ANGOLA**
- Pedro Viegas Galvao, Trading Manager
Secil-Companhia Geral de Cal e Cimento, SA*
- 15:30 Discussion followed by Networking Refreshment
- 16:00 **CEMENT SECTOR CAPITAL PROJECT EFFICIENT EXECUTION & MANAGEMENT STRATEGIES**
- Piet Heersche, Managing Director
Cemcon AG*
- 16:30 **THERMAL & WASTE HEAT RECOVERY SOLUTIONS FOR OPTIMIZING THE ENERGY COST TO CEMENT INDUSTRY**
- Mandar Erande, Sales Manager – Africa/Middle East,
Power Division
Thermax Limited*
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- 17:00 **ALTERNATIVE FUEL USAGE & PRACTICAL EXPERIENCE IN AFRICA**
- Wilfried Zier*
- 17:30 Discussion followed by End of Day One

17:40 - 18:40
Networking Reception for Speakers and Delegates

Day 2 - Mar 19th 2014, Wednesday

- 09:00 Chairman's Remarks & Introduction
- 09:10 **CIMAF'S INVESTMENT PLANS/DIRECTION ACROSS AFRICA**
- Major growth region and demand outlook
 - Key investment challenges and constraints
 - Project updates in Cote D'Ivoire, Guinea, Gabon & Bukina Faso
- Invite : CIMAF*
- 09:40 **NIGERIA'S CEMENT MARKET CONTINUES TO SHINE!**
- Market demand/supply projections
 - Staying competitive amid rising capacities/expansion
 - Regional expansion plans & project update
 - Storage and transportation challenges
 - Addressing energy cost & infrastructure constraints
- Vipul Agrawal
Technical Assistance & Marketing Director
United Cement Company of Nigeria Ltd (UNICEM)*
- 10:10 **NEW GRINDING SOLUTION FOR THE AFRICAN MARKET**
- Moises Rodriguez Nunez, Commercial Manager
Cemengal SA*
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- 10:40 Discussion followed by Networking Refreshment
- 11:10 **PROSPECT OF THE GLOBAL FREIGHT MARKET**
- Freight development and impact on cement/clinker trade pattern
 - Challenges of freight chartering in Africa
 - Market projection in the next 12 months
- S. Levent Karacelik, President
Marvel International Management & Transportation Co*
- 11:40 **TRANSPORT INFRASTRUCTURE DEVELOPMENT IN SUB-SAHARA AFRICA**
- Update on Road, rail and ports development plans
- Gilbert Maeti
Consultant - Transport Infrastructure and Services*

- 12:10 **CHALLENGES IN SOUTH AFRICA CEMENT MARKET WITH NEW CAPACITIES COMING ON-STREAM**
- Demand/Supply projections & update on government's infrastructure roll-out plan
 - Impact of carbon tax implementation on cement producer
- 12:40 Final discussion followed by Closing Lunch
- 13:40 End of Conference

Separately Bookable (Optional) Site Visit to Lafarge Chilanga Cement plant (19 March 2014, 14:00 - 17:00)

Chilanga Plant is a fully integrated plant and is situated 15 km south of Lusaka central business district, in an area called Chilanga District. It is a Chinese plant and was built by Sinoma. It has a clinker capacity of 2,000 tons per day. Thus its installed cement capacity is 830,000 tons per annum. The plant produces both ordinary portland cement and composite cement. The cement brands that Lafarge Zambia produces are Mphamvu, Powerplus and SupaSet.

Lafarge Zambia has another cement plant which is also fully integrated and is situated in Ndola 320km north of Lusaka. It has an installed cement capacity of over 450,000 tons per annum giving the company a total capacity of 1,300,000 tons.

- 14:00 Assemble at hotel lobby
- 14:10 Depart Hotel
- 14:40 Arrive at site, plant introduction/tour & refreshment
- 16:15 Depart for hotel
- 17:00 Arrive at hotel

<u>Per Person Fee for Conference:</u>	<u>(USD)</u>
Regular Fee for 1	1795.00
Group Fee for 3 or more	1395.00
<u>Site Visit (per person)</u>	<u>(USD)</u>
Site Visit to Lafarge Cement Plant: 19 Mar	100.00
<u>Online Payment Discount (per person)</u>	<u>(USD)</u>
Pay Online By 18 Feb with VISA / MasterCard	-75.00

3 Ways To Register

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