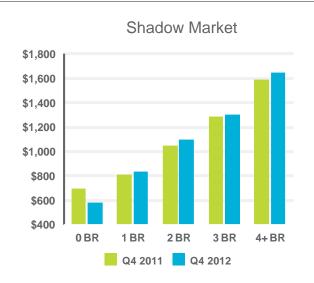


#### Twin Cities Median Rents





The fourth quarter of 2012 showed the continuation of a strong rent growth in the Twin Cities apartment and shadow markets. One bedroom units in the apartment market were up 10% from the previous year, with a median rent of \$790. Two bedrooms rose 8% to \$960, and three bedrooms climbed 5% to \$1,250. In the shadow market one bedroom units rose 3% to \$835, two bedrooms grew 5% to \$1,100, and three bedrooms nudged 1% higher to \$1,300.

In the past two quarters in this report, we have started to see an interesting development with three bedroom apartments in the suburbs. In a number of cases rents are declining year-over-year (many times by 10% or more!) when the median rent for a three bedroom apartment a year ago was higher than a three bedroom shadow market rental in the same region. Examples of this trend in this quarters report are Blaine, Edina, Inver Grove Heights/Mendota/Lilydale, New Hope, and Woodbury. Last quarter it happened in Eagan, Eden Prairie, Edina, Hopkins, Inver Grove Heights/Mendota/Lilydale, Lakeville, Maplewood, Minnetonka, Wayzata/Mound, and Woodbury. The result of the declining apartment rents are that in most cases the rents are "corrected" to the place where three bedroom apartments are less than three bedroom shadow market units.

Check our Twin Cities Rental Revue blog for further analysis on three bedroom apartment rents in the suburbs and possible opportunities for apartment owners and managers.

What trends or developments are you seeing in this rental market? Email your observations to jdye@housinglink.org. Thanks for subscribing to Twin Cities Rental Revue!



#### Twin Cities Metro

Median

\$580

\$835

\$1,100 3 BR \$1,300

Rent

Unit

Type

0 BR

1 BR

2 BR

4+ BR \$1,650

#### **Shadow Market**

**Openings** 

In Qtr

712

2,990

3,148

1,849

Median

Q4 2011

\$695

\$813

\$1,050

\$1,285

\$1,590

Rent

% Chg	Unit Type	Median Rent	Openings In Qtr	Median Rent Q4 2011	% Chg
17%	0 BR	\$550	44	\$580	-5%
3%	1 BR	\$790	2,755	\$720	10%
5%	2 BR	\$960	3,278	\$885	8%
1%	3 BR	\$1,250	785	\$1,190	5%
10/2	1+ BD	\$1.808	11/	\$1.207	46%

**Apartment Market** 

#### Avg Application Fee

Market	Cost
Shadow	\$35
Apartment	\$37

#### Searches by Market

-	
Market	Searches
Shadow	38,134
Apartment	16,557

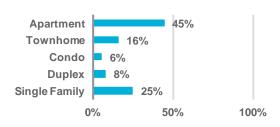
#### **Demand Index**

Unit Type	Searches	Searches Q4 2011	% Change	Searches Per Open Unit	Searches Per Open Unit Q4 2011	% Change
0 BR	3,479	3,156	10%	77.3	7.1	986%
1 BR	12,198	10,987	11%	3.5	3.4	4%
2 BR	16,037	14,976	10%	2.6	2.8	-7%
3 BR	13,160	11,508	14%	3.4	3.2	3%
4+ BR	5,886	5,718	3%	3.0	2.8	9%

## Security Deposit

Security Deposit	Apartment Market	Shadow Market
<1 x Rent	43%	9%
1 x Rent	51%	77%
1x to 2x Rent	2%	9%
2 x Rent	0%	2%
Unspecified	4%	3%

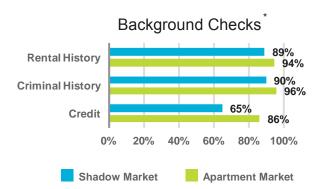
#### Openings by Building Type



## Utilities Residents Pay







<sup>\*</sup> Based on 1,307 participating listings

# Minneapolis

#### **Shadow Market**

#### **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$765	NA	0 BR	\$545	17	\$585	-6.8%
1 BR	\$1,200	124	\$1,200	0.0%	1 BR	\$895	494	\$750	19.3%
2 BR	\$1,095	361	\$1,050	4.3%	2 BR	\$1,395	404	\$975	43.1%
3 BR	\$1,200	355	\$1,200	0.0%	3 BR	\$1,423	70	\$1,200	18.6%
4+ BR	\$1,400	219	\$1,325	5.7%	4+ BR	\$1,995	12	\$1,288	54.9%

#### Openings by Building Type

#### Demand Index

#### Searches by Market

Market

Shadow

Apartment

**Searches** 

8,813 4,213

Building Type	% Total	Unit	Sear
Apartments	48%	0 BR	
Townhome	2%	1 BR	3
Condo	8%	2 BR	3
Duplex	17%	3 BR	2
Single Family	24%	4+ BR	1

Unit	Searches	Searches Q4 2011	% Change
0 BR	923	873	6%
1 BR	3,085	2,817	10%
2 BR	3,397	3,324	3%
3 BR	2,340	2,566	-9%
4+ BR	1,065	1,190	-11%

## St Paul

#### **Shadow Market**

## **Apartment Market**

	Median	Openings	Med Rent			Median	Openings	Med Rent	
Unit Type	Rent	in Qtr	Q4 2011	% Change	Unit Type	Rent	in Qtr	Q4 2011	% Change
0 BR	\$0	0	\$525	NA	0 BR	\$523	6	\$553	-5.4%
1 BR	\$749	39	\$727	3.0%	1 BR	\$713	270	\$665	7.2%
2 BR	\$900	169	\$890	1.1%	2 BR	\$850	194	\$799	6.4%
3 BR	\$1,125	222	\$1,100	2.3%	3 BR	\$1,025	34	\$990	3.5%
4+ BR	\$1,390	95	\$1,300	6.9%	4+ BR	\$1,385	14	\$1,248	11.0%

## Openings by Building Type

#### Demand Index

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change
Apartments	50%	0 BR	596	557	7%
Townhome	1%	1 BR	1,957	2,012	-3%
Condo	3%	2 BR	2,226	2,343	-6%
Duplex	22%	3 BR	1,679	1,595	5%
Single Family	23%	4+ BR	701	812	-14%

Searches
6,258
2,675

# Downtown Mpls

#### **Shadow Market**

#### **Apartment Market**

U	nit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
	0 BR	\$0	0	\$823	NA	0 BR	\$429	1	\$565	-24.1%
	1 BR	\$1,500	45	\$1,545	-2.9%	1 BR	\$1,445	145	\$1,285	12.5%
	2 BR	\$1,750	46	\$1,925	-9.1%	2 BR	\$1,790	108	\$1,715	4.4%
	3 BR	\$1,795	7	\$2,705	-33.6%	3 BR	\$2,850	21	\$2,440	16.8%
	4+ BR	\$1,850	6	\$1,295	42.9%	4+ BR	\$0	0	\$3,120	NA

## Openings by Building Type

#### Demand Index

## Searches by Market

Building Type	% Total
Apartments	73%
Townhome	1%
Condo	21%
Duplex	3%
Single Family	2%

Unit	Searches	Searches Q4 2011	% Change
0 BR	52	49	6%
1 BR	196	188	4%
2 BR	202	277	-40%
3 BR	144	167	-14%
4+ BR	105	93	13%

Shadow 569 Apartment 242	Market	Searches
Apartment 242	Shadow	569
	Apartment	242

# East Mpls

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$823	NA	0 BR	\$553	3	\$600	-7.8%
1 BR	\$725	14	\$798	-9.1%	1 BR	\$750	51	\$750	0.0%
2 BR	\$985	50	\$950	3.7%	2 BR	\$890	55	\$923	-3.6%
3 BR	\$1,250	36	\$1,185	5.5%	3 BR	\$925	9	\$950	-2.6%
4+ BR	\$2,100	62	\$1,450	44.8%	4+ BR	\$2,100	8	\$690	204.3%

#### Openings by Building Type

#### Demand Index

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change
Apartments	44%	0 BR	70	55	27%
Townhome	2%	1 BR	211	219	-4%
Condo	1%	2 BR	237	346	-50%
Duplex	30%	3 BR	179	194	-8%
Single Family	22%	4+ BR	119	110	8%

Market	Searches
Shadow	648
Apartment	261

# North Mpls

#### **Shadow Market**

#### **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$1,085	NA	0 BR	\$525	7	\$535	-1.9%
1 BR	\$750	15	\$738	1.6%	1 BR	\$698	30	\$675	3.4%
2 BR	\$900	95	\$897	0.3%	2 BR	\$819	32	\$833	-1.7%
3 BR	\$1,150	204	\$1,128	2.0%	3 BR	\$1,025	18	\$1,073	-4.5%
4+ BR	\$1,295	116	\$1,295	0.0%	4+ BR	\$1,198	2	\$1,325	-9.6%

## Openings by Building Type

#### Demand Index

## Searches by Market

Shadow

Apartment

**Searches** 

533

219

Building Type	% Total
Apartments	17%
Townhome	1%
Condo	1%
Duplex	25%
Single Family	56%

Unit	Searches	Searches Q4 2011	% Change
0 BR	61	46	33%
1 BR	183	200	-9%
2 BR	188	308	-60%
3 BR	149	201	-26%
4+ BR	74	95	-22%

2 BR	188	308	-60%	
3 BR	149	201	-26%	
4+ BR	74	95	-22%	

# South Mpls

#### **Shadow Market**

## **Apartment Market**

	Median	Openings	Med Rent			Median	Openings		
Unit Type	Rent	in Qtr	Q4 2011	% Change	Unit Type	Rent	in Qtr	Q4 2011	% Change
0 BR	\$0	0	\$555	NA	0 BR	\$550	3	\$575	-4.3%
1 BR	\$775	15	\$800	-3.1%	1 BR	\$725	69	\$692	4.8%
2 BR	\$975	60	\$990	-1.5%	2 BR	\$875	51	\$850	2.9%
3 BR	\$1,350	69	\$1,200	12.5%	3 BR	\$1,188	4	\$995	19.4%
4+ BR	\$1,500	21	\$1,373	9.2%	4+ BR	\$1,425	2	\$1,723	-17.3%

#### Openings by Building Type

#### Demand Index

#### Searches by Market

Market

Shadow

Apartment

Searches

622

263

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change
Apartments	44%	0 BR	57	58	-2%
Townhome	3%	1 BR	212	239	-11%
Condo	4%	2 BR	220	340	-50%
Duplex	21%	3 BR	163	187	-13%
Single Family	27%	4+ BR	122	110	11%

# Southwest Mpls

#### **Shadow Market**

#### **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$765	NA	0 BR	\$545	3	\$599	-9.0%
1 BR	\$1,275	35	\$1,238	3.0%	1 BR	\$830	199	\$750	10.7%
2 BR	\$1,350	110	\$1,350	0.0%	2 BR	\$1,698	158	\$1,095	55.1%
3 BR	\$2,400	39	\$1,495	60.5%	3 BR	\$2,215	18	\$1,423	55.7%
4+ BR	\$2,495	14	\$1,998	24.9%	4+ BR	\$0	0	\$2,013	NA

## Openings by Building Type

#### Demand Index

## Searches by Market

Shadow

Apartment

**Searches** 

535

227

Building Type	% Total
Apartments	66%
Townhome	4%
Condo	12%
Duplex	10%
Single Family	8%

Unit	Searches	Searches Q4 2011	% Change
0 BR	51	51	0%
1 BR	200	205	-2%
2 BR	192	317	-61%
3 BR	147	186	-21%
4+ BR	86	104	-17%

#### Downtown St Paul

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$895	NA	0 BR	\$695	2	\$700	-0.7%
1 BR	\$800	7	\$867	-7.7%	1 BR	\$900	45	\$762	18.1%
2 BR	\$1,000	20	\$963	3.8%	2 BR	\$1,031	35	\$940	9.7%
3 BR	\$1,150	25	\$1,100	4.5%	3 BR	\$782	3	\$943	-17.1%
4+ BR	\$2,475	2	\$1,313	88.5%	4+ BR	\$1,232	2	\$0	NA

## Openings by Building Type

#### Demand Index

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change
Apartments	62%	0 BR	47	51	-8%
Townhome	1%	1 BR	188	200	-6%
Condo	7%	2 BR	174	259	-43%
Duplex	16%	3 BR	145	172	-16%
Single Family	15%	4+ BR	108	62	74%

Market	Searches
Shadow	481
Apartment	218

## East St Paul

#### **Shadow Market**

#### **Apartment Market**

	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
•	0 BR	\$0	0	\$488	NA	0 BR	\$0	0	\$475	NA
	1 BR	\$675	13	\$625	8.0%	1 BR	\$650	43	\$625	4.0%
	2 BR	\$850	54	\$813	4.6%	2 BR	\$800	59	\$760	5.3%
	3 BR	\$1,095	87	\$1,098	-0.3%	3 BR	\$995	15	\$1,060	-6.1%
	4+ BR	\$1,298	39	\$1,244	4.3%	4+ BR	\$1,300	5	\$1,248	4.2%

## Openings by Building Type

#### Demand Index

## Searches by Market

Building Type	% Total
Apartments	39%
Townhome	1%
Condo	0%
Duplex	30%
Single Family	30%

Unit	Searches	Searches Q4 2011	% Change
0 BR	37	48	-23%
1 BR	182	173	5%
2 BR	178	246	-39%
3 BR	137	159	-14%
4+ BR	107	59	81%

9	Market	Searcnes
0	Shadow	459
0	Apartment	209
0		
,		

# North of I-94 (St Paul)

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$488	NA	0 BR	\$485	3	\$550	-11.8%
1 BR	\$738	12	\$683	8.1%	1 BR	\$650	71	\$635	2.4%
2 BR	\$850	56	\$831	2.3%	2 BR	\$815	47	\$790	3.2%
3 BR	\$1,125	69	\$1,075	4.7%	3 BR	\$1,091	10	\$975	11.9%
4+ BR	\$1,395	35	\$1,300	7.3%	4+ BR	\$1,385	2	\$913	51.7%

#### Openings by Building Type

#### Demand Index

#### Searches by Market

Market

Shadow

Apartment

Searches

600

269

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change
Apartments	44%	0 BR	62	57	9%
Townhome	1%	1 BR	224	229	-2%
Condo	2%	2 BR	234	304	-31%
Duplex	22%	3 BR	172	183	-6%
Single Family	31%	4+ BR	118	106	11%

# South of I-94 (St Paul)

#### **Shadow Market**

#### **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$495	1	\$575	-13.9%
1 BR	\$975	7	\$750	30.0%	1 BR	\$757	108	\$725	4.4%
2 BR	\$1,100	38	\$1,093	0.6%	2 BR	\$950	48	\$855	11.1%
3 BR	\$1,375	41	\$1,350	1.9%	3 BR	\$1,200	6	\$1,683	-28.7%
4+ BR	\$1,600	19	\$1,500	6.7%	4+ BR	\$2,500	4	\$1,738	43.8%

## Openings by Building Type

#### Demand Index

## Searches by Market

Market

Shadow

Apartment

**Searches** 

598

256

	• • •				
Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change
Apartments	61%	0 BR	59	57	4%
Townhome	2%	1 BR	213	238	-11%
Condo	7%	2 BR	214	303	-37%
Duplex	15%	3 BR	171	185	-8%
Single Family	13%	4+ BR	121	103	17%

Andover/Ramsey/East Be	thel/Ham Lake/St Francis	

#### **Shadow Market**

#### **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$550	NA
1 BR	\$850	6	\$600	41.7%	1 BR	\$699	9	\$595	17.5%
2 BR	\$1,195	39	\$997	19.9%	2 BR	\$803	17	\$750	7.1%
3 BR	\$1,095	100	\$1,295	-15.4%	3 BR	\$615	7	\$0	NA
4+ BR	\$1,500	81	\$1,495	0.3%	4+ BR	\$0	0	\$0	0.0%

#### Openings by Building Type

#### Demand Index

#### Searches by Market

Searches 1,899 659

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change	Market
Apartments	13%	0 BR	84	78	8%	Shadow
Townhome	17%	1 BR	445	337	32%	Apartment
Condo	3%	2 BR	591	512	23%	
Duplex	5%	3 BR	468	404	16%	
Single Family	61%	4+ BR	199	178	12%	

# Anoka/Champlin

#### **Shadow Market**

#### **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$580	1	\$0	NA	0 BR	\$712	4	\$520	36.9%
1 BR	\$725	8	\$650	11.5%	1 BR	\$655	39	\$625	4.8%
2 BR	\$997	52	\$983	1.4%	2 BR	\$795	73	\$750	6.0%
3 BR	\$1,100	78	\$1,275	-13.7%	3 BR	\$1,010	20	\$1,175	-14.0%
4+ BR	\$1,450	37	\$1,400	3.6%	4+ BR	\$1,350	1	\$0	NA

## Openings by Building Type

#### Demand Index

## Searches by Market

Building Type	% Total
Apartments	44%
Townhome	13%
Condo	3%
Duplex	12%
Single Family	28%

Unit	Searches	Searches Q4 2011	% Change
0 BR	124	116	7%
1 BR	658	516	28%
2 BR	1,046	836	41%
3 BR	724	670	8%
4+ BR	305	345	-12%

Shadow         2,939           Apartment         1,069	Market	Searches
Apartment 1,069	Shadow	2,939
	Apartment	1,069

# Apple Valley/Rosemount

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$704	NA
1 BR	\$800	16	\$795	0.6%	1 BR	\$830	30	\$695	19.4%
2 BR	\$1,150	101	\$1,195	-3.8%	2 BR	\$1,013	66	\$950	6.6%
3 BR	\$1,325	103	\$1,390	-4.7%	3 BR	\$1,295	33	\$1,250	3.6%
4+ BR	\$1,650	69	\$1,675	-1.5%	4+ BR	\$2,500	3	\$0	NA

#### Openings by Building Type

#### Demand Index

Searches Q4 2011

70

316

634

597

306

% Change

50%

22%

9%

13%

23%

Building Type	% Total	ı	Unit	Searches	
Apartments	31%	(	) BR	105	
Townhome	37%		1 BR	384	
Condo	4%	2	2 BR	661	
Duplex	5%	3	3 BR	673	
Single Family	22%	4-	+ BR	376	

Market	Searches
Shadow	2,432
Apartment	758

## Blaine

#### **Shadow Market**

#### **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$500	NA	0 BR	\$0	0	\$600	NA
1 BR	\$975	1	\$699	39.5%	1 BR	\$714	10	\$663	7.7%
2 BR	\$1,295	57	\$1,275	1.6%	2 BR	\$800	18	\$825	-3.0%
3 BR	\$1,350	71	\$1,300	3.8%	3 BR	\$1,000	11	\$1,313	-23.8%
4+ BR	\$1,775	33	\$1,600	10.9%	4+ BR	\$1,550	5	\$0	NA

## Openings by Building Type

#### Demand Index

## Searches by Market

Market

Shadow

Apartment

**Searches** 

2,753

915

Building Type	% Total
Apartments	21%
Townhome	41%
Condo	0%
Duplex	4%
Single Family	33%

Unit	Searches	Searches Q4 2011	% Change
0 BR	119	84	42%
1 BR	570	386	48%
2 BR	875	761	30%
3 BR	746	555	34%
4+ BR	308	253	22%

RI	ົດດ	mi	in	ot	on

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$688	NA	0 BR	\$0	0	\$615	NA
1 BR	\$865	37	\$873	-0.9%	1 BR	\$853	160	\$775	10.1%
2 BR	\$1,195	92	\$1,050	13.8%	2 BR	\$1,086	187	\$968	12.2%
3 BR	\$1,385	66	\$1,325	4.5%	3 BR	\$1,350	23	\$1,148	17.6%
4+ BR	\$1,500	49	\$1,600	-6.3%	4+ BR	\$0	0	\$0	0.0%

#### Openings by Building Type

#### Demand Index

#### Searches by Market

Market

Shadow

Apartment

Searches

4,573

1,857

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change
Apartments	60%	0 BR	262	206	27%
Townhome	12%	1 BR	1,152	935	23%
Condo	7%	2 BR	1,476	1,314	17%
Duplex	3%	3 BR	1,251	1,120	12%
Single Family	16%	4+ BR	692	720	-4%

# Brooklyn Center

#### **Shadow Market**

#### **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$0	0.0%
1 BR	\$850	3	\$725	17.2%	1 BR	\$725	17	\$675	7.4%
2 BR	\$1,063	26	\$973	9.2%	2 BR	\$840	35	\$805	4.3%
3 BR	\$1,275	34	\$1,250	2.0%	3 BR	\$1,050	3	\$0	NA
4+ BR	\$1,450	26	\$1,400	3.6%	4+ BR	\$1,595	1	\$1,450	10.0%

## Openings by Building Type

#### Demand Index

## Searches by Market

Shadow

Apartment

**Searches** 

4,912

1,842

В	uilding Type	% Total	Unit	Search
	Apartments	39%	0 BR	3
	Townhome	12%	1 BR	1,1
	Condo	3%	2 BR	1,5
	Duplex	9%	3 BR	1,3
	Single Family	37%	4+ BR	6

Unit	Searches	Searches Q4 2011	% Change
0 BR	308	233	32%
1 BR	1,160	977	19%
2 BR	1,599	1,436	17%
3 BR	1,390	1,261	10%
4+ BR	630	686	-8%

# Brooklyn Park

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$750	NA	0 BR	\$0	0	\$705	NA
1 BR	\$655	5	\$738	-11.2%	1 BR	\$701	34	\$679	3.2%
2 BR	\$950	63	\$958	-0.8%	2 BR	\$855	54	\$875	-2.3%
3 BR	\$1,350	72	\$1,250	8.0%	3 BR	\$1,200	15	\$1,175	2.1%
4+ BR	\$1,473	60	\$1,495	-1.5%	4+ BR	\$1,600	3	\$1,200	33.3%

## Openings by Building Type

#### Demand Index

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change
Apartments	35%	0 BR	276	218	27%
Townhome	18%	1 BR	1,017	933	9%
Condo	6%	2 BR	1,533	1,364	18%
Duplex	7%	3 BR	1,411	1,244	13%
Single Family	34%	4+ BR	623	736	-15%

Market	Searches
Shadow	4,914
Apartment	1,721

## Burnsville

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$749	NA	0 BR	\$0	0	\$650	NA
1 BR	\$905	33	\$799	13.3%	1 BR	\$805	76	\$785	2.5%
2 BR	\$1,050	100	\$1,095	-4.1%	2 BR	\$975	103	\$900	8.3%
3 BR	\$1,320	59	\$1,225	7.8%	3 BR	\$1,138	22	\$1,109	2.6%
4+ BR	\$1,650	43	\$1,600	3.1%	4+ BR	\$1,655	4	\$0	NA

## Openings by Building Type

#### Demand Index

## Searches by Market

Building Type	% Total
Apartments	47%
Townhome	30%
Condo	7%
Duplex	3%
Single Family	14%

Unit	Searches	Searches Q4 2011	% Change
0 BR	138	82	68%
1 BR	510	387	32%
2 BR	731	689	11%
3 BR	752	623	21%
4+ BR	386	346	12%

Market Searches Shadow 2,550		
_,	Market	Searches
A t	Shadow	2,550
Apartment 862	Apartment	862

#### Chanhassen

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$0	0.0%
1 BR	\$1,000	3	\$948	5.5%	1 BR	\$952	16	\$814	17.0%
2 BR	\$1,150	48	\$1,095	5.0%	2 BR	\$1,155	20	\$1,012	14.1%
3 BR	\$1,485	32	\$1,433	3.6%	3 BR	\$1,142	4	\$1,350	-15.4%
4+ BR	\$2,100	10	\$1,900	10.5%	4+ BR	\$2,895	3	\$0	NA

## Openings by Building Type

#### Demand Index

#### Searches by Market

Market

Shadow

Apartment

Searches

878

260

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change	
Apartments	32%	0 BR	39	44	-11%	
Townhome	36%	1 BR	158	153	3%	
Condo	5%	2 BR	225	237	-8%	
Duplex	3%	3 BR	213	188	13%	
Single Family	24%	4+ BR	111	110	1%	

## Chaska

#### **Shadow Market**

#### **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$470	1	\$625	-24.8%
1 BR	\$850	11	\$849	0.1%	1 BR	\$710	24	\$695	2.2%
2 BR	\$1,165	59	\$1,180	-1.3%	2 BR	\$910	30	\$785	15.9%
3 BR	\$1,370	50	\$1,250	9.6%	3 BR	\$1,295	7	\$1,118	15.8%
4+ BR	\$2,050	5	\$1,995	2.8%	4+ BR	\$2,695	5	\$0	NA

## Openings by Building Type

#### Demand Index

## Searches by Market

922 262

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change	Market	Se
Apartments	35%	0 BR	44	43	2%	Shadow	
Townhome	44%	1 BR	160	144	11%	Apartment	
Condo	5%	2 BR	264	241	16%		
Duplex	5%	3 BR	202	208	-3%		
Single Family	11%	4+ BR	132	110	20%		

# Coon Rapids

#### **Shadow Market**

## **Apartment Market**

–	Median	Openings	Med Rent			Median	Openings		
Unit Type	Rent	in Qtr	Q4 2011	% Change	Unit Type	Rent	in Qtr	Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$670	3	\$575	16.5%
1 BR	\$830	3	\$743	11.7%	1 BR	\$775	33	\$699	10.9%
2 BR	\$1,040	78	\$988	5.3%	2 BR	\$875	50	\$825	6.1%
3 BR	\$1,250	77	\$1,285	-2.7%	3 BR	\$1,168	22	\$1,095	6.7%
4+ BR	\$1,500	34	\$1,500	0.0%	4+ BR	\$915	1	\$0	NA

## Openings by Building Type

#### Demand Index

				0			
Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change	Market	Searches
Apartments	36%	0 BR	109	101	8%	Shadow	2,601
Townhome	31%	1 BR	585	496	18%	Apartment	890
Condo	2%	2 BR	867	803	13%		
Duplex	6%	3 BR	715	660	8%		
Single Family	25%	4+ BR	286	279	3%		

# Cottage Grove/Newport/St Paul Park

#### **Shadow Market**

#### **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$0	0.0%
1 BR	\$675	2	\$757	-10.8%	1 BR	\$945	8	\$587	61.0%
2 BR	\$1,100	7	\$995	10.6%	2 BR	\$785	19	\$738	6.4%
3 BR	\$1,250	41	\$1,200	4.2%	3 BR	\$950	14	\$910	4.4%
4+ BR	\$1,495	23	\$1,595	-6.3%	4+ BR	\$0	0	\$0	0.0%

## Openings by Building Type

#### Demand Index

## Searches by Market

Shadow

Apartment

**Searches** 

1,458

453

Building Type	% Total
Apartments	36%
Townhome	1%
Condo	0%
Duplex	0%
Single Family	62%

Unit	Searches	Searches Q4 2011	% Change
0 BR	66	83	-20%
1 BR	260	281	-7%
2 BR	424	452	-10%
3 BR	378	388	-3%
4+ BR	215	169	27%

# Crystal

#### **Shadow Market**

#### **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$570	NA
1 BR	\$825	2	\$0	NA	1 BR	\$715	17	\$750	-4.7%
2 BR	\$1,063	20	\$913	16.4%	2 BR	\$850	18	\$805	5.6%
3 BR	\$1,295	37	\$1,290	0.4%	3 BR	\$1,150	3	\$905	27.1%
4+ BR	\$1,410	18	\$1,400	0.7%	4+ BR	\$0	0	\$0	0.0%

#### Openings by Building Type

#### Demand Index

#### Searches by Market

Market

Searches

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change
Apartments	33%	0 BR	194	164	18%
Townhome	5%	1 BR	767	733	5%
Condo	4%	2 BR	1,092	1,069	3%
Duplex	5%	3 BR	890	925	-4%
Single Family	52%	4+ BR	361	458	-21%

Shadow	3,441
Apartment	1,155

# Eagan

## **Shadow Market**

#### **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$689	NA	0 BR	\$0	0	\$605	NA
1 BR	\$813	20	\$854	-4.8%	1 BR	\$876	107	\$778	12.6%
2 BR	\$1,050	69	\$1,055	-0.5%	2 BR	\$1,010	176	\$924	9.3%
3 BR	\$1,300	72	\$1,350	-3.7%	3 BR	\$1,245	55	\$1,218	2.2%
4+ BR	\$1,850	30	\$1,600	15.6%	4+ BR	\$2,273	8	\$0	NA

## Openings by Building Type

#### Demand Index

## Searches by Market

Market

Shadow

Apartment

**Searches** 

2,584

826

Building Type	% Total	Unit	:
Apartments	64%	0 BR	
Townhome	15%	1 BR	
Condo	7%	2 BR	
Duplex	4%	3 BR	
Single Family	9%	4+ BR	

Unit	Searches	Searches Q4 2011	% Change
0 BR	142	94	51%
1 BR	483	406	19%
2 BR	674	684	-2%
3 BR	693	677	2%
4+ BR	370	345	7%

#### Eden Prairie

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$775	NA	0 BR	\$0	0	\$733	NA
1 BR	\$1,000	5	\$980	2.0%	1 BR	\$895	50	\$979	-8.6%
2 BR	\$1,300	120	\$1,338	-2.8%	2 BR	\$1,080	83	\$1,420	-23.9%
3 BR	\$1,595	84	\$1,600	-0.3%	3 BR	\$1,300	21	\$1,275	2.0%
4+ BR	\$2,265	70	\$2,250	0.7%	4+ BR	\$3,773	4	\$0	NA

#### Openings by Building Type

#### Demand Index

#### Searches by Market

Market

Shadow

Apartment

**Searches** 

1,898

592

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change	
Apartments	36%	0 BR	104	71	46%	
Townhome	34%	1 BR	396	333	19%	
Condo	6%	2 BR	519	532	-4%	
Duplex	2%	3 BR	510	535	-5%	
Single Family	21%	4+ BR	301	328	-8%	

## Edina

#### **Shadow Market**

#### **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$1,300	NA
1 BR	\$990	32	\$1,345	-26.4%	1 BR	\$990	64	\$950	4.2%
2 BR	\$1,250	74	\$1,213	3.1%	2 BR	\$1,230	89	\$1,020	20.6%
3 BR	\$1,800	50	\$1,575	14.3%	3 BR	\$1,380	39	\$1,800	-23.3%
4+ BR	\$2,375	42	\$2,595	-8.5%	4+ BR	\$0	0	\$1,600	NA

## Openings by Building Type

#### Demand Index

## Searches by Market

Market

Shadow

Apartment

**Searches** 

2,753

966

	Building Type	% Total	Uni
Ī	Apartments	49%	0 BF
	Townhome	4%	1 BF
	Condo	18%	2 BI
	Duplex	5%	3 BF
	Single Family	23%	4+ BF

Unit	Searches	Searches Q4 2011	% Change
0 BR	135	125	8%
1 BR	614	518	19%
2 BR	776	838	-12%
3 BR	736	746	-1%
4+ BR	447	475	-6%

Excelsior/Spring Park	

#### **Shadow Market**

#### **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
21					21		4		
0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$0	0.0%
1 BR	\$850	2	\$800	6.3%	1 BR	\$723	28	\$787	-8.1%
2 BR	\$1,848	18	\$1,225	50.9%	2 BR	\$965	23	\$913	5.7%
3 BR	\$1,950	29	\$1,350	44.4%	3 BR	\$1,600	1	\$0	NA
4+ BR	\$3,000	14	\$2,048	46.5%	4+ BR	\$0	0	\$2,250	NA

#### Openings by Building Type

#### Demand Index

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change
Apartments	45%	0 BR	43	38	13%
Townhome	1%	1 BR	203	169	20%
Condo	6%	2 BR	259	266	-4%
Duplex	9%	3 BR	209	235	-11%
Single Family	39%	4+ BR	118	101	17%

Market	Searches
Shadow	954
Apartment	298

# Falcon Heights/Lauderdale

#### **Shadow Market**

#### **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$650	NA
1 BR	\$728	11	\$640	13.8%	1 BR	\$730	13	\$650	12.3%
2 BR	\$1,000	9	\$1,200	-16.7%	2 BR	\$930	17	\$1,109	-16.1%
3 BR	\$1,700	1	\$1,250	36.0%	3 BR	\$0	0	\$0	0.0%
4+ BR	\$2,095	4	\$0	NA	4+ BR	\$0	0	\$0	0.0%

## Openings by Building Type

#### Demand Index

## Searches by Market

Shadow

Apartment

**Searches** 

1,067

452

Building Type	% Total
Apartments	55%
Townhome	4%
Condo	7%
Duplex	0%
Single Family	29%

Unit	Searches	Searches Q4 2011	% Change
0 BR	84	89	-6%
1 BR	320	319	0%
2 BR	369	480	-35%
3 BR	275	337	-18%
4+ BR	145	169	-14%

# Fridley/Columbia Heights

#### **Shadow Market**

#### **Apartment Market**

22% 11% 9%

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$650	NA	0 BR	\$0	0	\$470	NA
1 BR	\$675	14	\$675	0.0%	1 BR	\$670	69	\$625	7.2%
2 BR	\$900	40	\$895	0.6%	2 BR	\$837	88	\$750	11.6%
3 BR	\$1,200	72	\$1,200	0.0%	3 BR	\$1,150	28	\$1,053	9.2%
4+ BR	\$1,300	34	\$1,550	-16.1%	4+ BR	\$1,350	2	\$1,200	12.5%

#### Openings by Building Type

#### Demand Index

Building Type	% Total	Unit	Searches	Searches Q4 2011	% (
Apartments	54%	0 BR	291	212	
Townhome	7%	1 BR	1,154	948	
Condo	4%	2 BR	1,614	1,514	
Duplex	14%	3 BR	1,382	1,263	
Single Family	18%	4+ BR	586	632	

Market	Searches
Shadow	5,211
Apartment	1,816

# Golden Valley

#### **Shadow Market**

#### **Apartment Market**

ι	Jnit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
	0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$0	0.0%
	1 BR	\$795	1	\$725	9.7%	1 BR	\$850	12	\$759	12.0%
	2 BR	\$1,048	10	\$995	5.3%	2 BR	\$1,043	20	\$977	6.8%
	3 BR	\$1,600	16	\$1,562	2.4%	3 BR	\$1,314	4	\$0	NA
	4+ BR	\$1,620	11	\$1,800	-10.0%	4+ BR	\$0	0	\$0	0.0%

## Openings by Building Type

#### Demand Index

## Searches by Market

Shadow

Apartment

**Searches** 

2,984

1,031

0 )	0 1				
Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change
Apartments	49%	0 BR	189	128	48%
Townhome	4%	1 BR	715	626	14%
Condo	3%	2 BR	932	996	-10%
Duplex	3%	3 BR	817	801	2%
Single Family	41%	4+ BR	395	423	-7%

# Hastings

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$0	0.0%
1 BR	\$0	0	\$675	NA	1 BR	\$651	7	\$610	6.7%
2 BR	\$1,097	20	\$925	18.6%	2 BR	\$791	15	\$720	9.9%
3 BR	\$1,250	27	\$1,085	15.2%	3 BR	\$923	8	\$930	-0.8%
4+ BR	\$1,440	9	\$1,575	-8.6%	4+ BR	\$0	0	\$0	0.0%

## Openings by Building Type

#### Demand Index

Building Ty	pe % Tota	l Unit	Searches	Searches Q4 2011	% Change	Market	Searches
Apartme	nts 35%	6 0 BF	48	21	129%	Shadow	657
Townho	me 28%	6 1 BF	133	81	64%	Apartment	233
Со	ndo 0%	6 2 BF	183	135	59%		
Du	olex 8%	6 3 BF	141	114	24%		
Single Fa	nily 29%	6 4+ BF	81	56	45%		

# Hopkins

#### **Shadow Market**

#### **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$675	NA
1 BR	\$778	34	\$750	3.7%	1 BR	\$800	89	\$815	-1.8%
2 BR	\$1,095	73	\$885	23.7%	2 BR	\$975	93	\$920	6.0%
3 BR	\$1,399	25	\$1,300	7.6%	3 BR	\$1,400	13	\$1,192	17.4%
4+ BR	\$1,873	18	\$1,823	2.7%	4+ BR	\$1,675	1	\$0	NA

## Openings by Building Type

#### Demand Index

## Searches by Market

**Market** Shadow

Apartment

**Searches** 

2,675

959

0 ,	0 ).					
Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change	
Apartments	57%	0 BR	160	132	21%	
Townhome	12%	1 BR	601	522	15%	
Condo	13%	2 BR	806	767	7%	
Duplex	8%	3 BR	752	685	10%	
Single Family	10%	4+ BR	403	359	12%	

# Inver Grove Heights/Mendota/Lilydale

#### **Shadow Market**

#### **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$588	NA
1 BR	\$850	1	\$695	22.3%	1 BR	\$700	29	\$765	-8.5%
2 BR	\$1,100	43	\$1,100	0.0%	2 BR	\$1,000	46	\$880	13.6%
3 BR	\$1,485	36	\$1,275	16.5%	3 BR	\$1,299	8	\$1,383	-6.1%
4+ BR	\$2,195	21	\$1,845	19.0%	4+ BR	\$770	2	\$0	NA

#### Openings by Building Type

#### Demand Index

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change	Market	Searches
Apartments	46%	0 BR	119	112	6%	Shadow	2,338
Townhome	24%	1 BR	507	472	7%	Apartment	781
Condo	1%	2 BR	688	732	-9%		
Duplex	5%	3 BR	546	651	-16%		
Single Family	23%	4+ BR	317	284	12%		

# Lakeville/Farmington

#### **Shadow Market**

#### **Apartment Market**

	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
•	0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$495	NA
	1 BR	\$880	8	\$675	30.4%	1 BR	\$909	11	\$613	48.3%
	2 BR	\$1,100	61	\$1,150	-4.3%	2 BR	\$1,089	19	\$849	28.3%
	3 BR	\$1,425	91	\$1,300	9.6%	3 BR	\$1,042	13	\$1,034	0.8%
	4+ BR	\$1,863	86	\$1,600	16.4%	4+ BR	\$1,795	1	\$1,400	28.2%

## Openings by Building Type

#### Demand Index

## Searches by Market

Building Type	% Total
Apartments	15%
Townhome	36%
Condo	1%
Duplex	2%
Single Family	46%

Unit	Searches	Searches Q4 2011	% Change
0 BR	55	50	10%
1 BR	223	167	34%
2 BR	335	298	22%
3 BR	321	250	28%
4+ BR	143	93	54%

Market	Searches
Shadow	1,215
Apartment	379

# Lino Lakes/Hugo/Forest Lake

#### **Shadow Market**

## **Apartment Market**

ı	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
	0 BR	\$0	0	\$0	0.0%	0 BR	\$613	3	\$525	16.8%
	1 BR	\$685	11	\$705	-2.8%	1 BR	\$695	23	\$675	3.0%
	2 BR	\$1,140	72	\$1,095	4.1%	2 BR	\$795	40	\$769	3.4%
	3 BR	\$1,300	61	\$1,295	0.4%	3 BR	\$928	17	\$965	-3.8%
	4+ BR	\$1,668	22	\$1,574	6.0%	4+ BR	\$1,245	4	\$0	NA

#### Openings by Building Type

#### Demand Index

#### Searches by Market

Market

Shadow

Apartment

Searches

1,107

366

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change
Apartments	34%	0 BR	63	42	50%
Townhome	38%	1 BR	273	216	26%
Condo	4%	2 BR	311	386	-35%
Duplex	5%	3 BR	281	317	-11%
Single Family	19%	4+ BR	130	117	11%

## Little Canada

#### **Shadow Market**

#### **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$0	0.0%
1 BR	\$695	7	\$750	-7.3%	1 BR	\$699	15	\$665	5.1%
2 BR	\$925	7	\$895	3.4%	2 BR	\$825	19	\$807	2.2%
3 BR	\$1,095	4	\$0	NA	3 BR	\$1,429	2	\$1,247	14.6%
4+ BR	\$0	0	\$0	0.0%	4+ BR	\$0	0	\$0	0.0%

## Openings by Building Type

#### Demand Index

## Searches by Market

Market

Shadow

Apartment

**Searches** 

1,649

549

Building Type	% Total	Un
Apartments	67%	0 E
Townhome	0%	1 E
Condo	28%	2 E
Duplex	4%	3 E
Single Family	2%	4+ E

Unit	Searches	Searches Q4 2011	% Change
0 BR	95	111	-14%
1 BR	381	378	1%
2 BR	483	629	-39%
3 BR	428	461	-7%
4+ BR	219	205	7%

# Maple Grove/Osseo/Rogers

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$0	0.0%
1 BR	\$500	3	\$750	-33.3%	1 BR	\$875	7	\$650	34.6%
2 BR	\$1,295	100	\$1,295	0.0%	2 BR	\$1,125	27	\$1,100	2.3%
3 BR	\$1,425	89	\$1,548	-7.9%	3 BR	\$1,320	3	\$1,395	-5.4%
4+ BR	\$1,998	58	\$2,100	-4.9%	4+ BR	\$3,225	2	\$0	NA

#### Openings by Building Type

#### Demand Index

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change
Apartments	13%	0 BR	125	91	37%
Townhome	45%	1 BR	465	506	-8%
Condo	2%	2 BR	816	826	-2%
Duplex	7%	3 BR	793	744	7%
Single Family	33%	4+ BR	304	337	-10%

Shadow	2,629
Apartment	799

# Maplewood

#### **Shadow Market**

#### **Apartment Market**

ı	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
	0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$550	NA
	1 BR	\$750	7	\$795	-5.7%	1 BR	\$655	32	\$650	0.8%
	2 BR	\$1,125	30	\$1,000	12.5%	2 BR	\$807	25	\$895	-9.8%
	3 BR	\$1,338	34	\$1,350	-0.9%	3 BR	\$1,195	9	\$973	22.8%
	4+ BR	\$1,750	25	\$1,897	-7.7%	4+ BR	\$1,850	2	\$0	NA

## Openings by Building Type

#### Demand Index

## Searches by Market

Market

Shadow

Apartment

**Searches** 

2,658

928

Building Type	% Total
Apartments	41%
Townhome	22%
Condo	5%
Duplex	4%
Single Family	28%

Unit	Searches	Searches Q4 2011	% Change
0 BR	162	147	10%
1 BR	671	601	12%
2 BR	831	983	-25%
3 BR	704	756	-7%
4+ BR	341	328	4%

1070	177	102	O DIX
12%	601	671	1 BR
-25%	983	831	2 BR
-7%	756	704	3 BR
40/	220	244	AT DD

## Minnetonka

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$730	NA	0 BR	\$0	0	\$849	NA
1 BR	\$885	30	\$1,095	-19.2%	1 BR	\$993	82	\$850	16.8%
2 BR	\$1,275	64	\$1,295	-1.5%	2 BR	\$1,197	128	\$1,160	3.2%
3 BR	\$1,535	71	\$1,670	-8.1%	3 BR	\$1,425	33	\$1,225	16.3%
4+ BR	\$1,750	24	\$2,995	-41.6%	4+ BR	\$2,395	3	\$0	NA

## Openings by Building Type

#### Demand Index

#### Searches by Market

Market

Shadow

Apartment

**Searches** 

1,974 640

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change	
Apartments	57%	0 BR	114	88	30%	
Townhome	17%	1 BR	431	412	5%	
Condo	7%	2 BR	536	639	-25%	
Duplex	1%	3 BR	538	562	-4%	
Single Family	17%	4+ BR	297	287	3%	

# Moundsview/Spring Lake Park

#### **Shadow Market**

#### **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$549	NA	0 BR	\$0	0	\$0	0.0%
1 BR	\$695	3	\$688	1.0%	1 BR	\$653	20	\$660	-1.1%
2 BR	\$995	11	\$848	17.3%	2 BR	\$795	35	\$740	7.4%
3 BR	\$1,295	19	\$1,200	7.9%	3 BR	\$980	7	\$1,098	-10.7%
4+ BR	\$1,373	2	\$1,545	-11.1%	4+ BR	\$0	0	\$0	0.0%

## Openings by Building Type

#### Demand Index

## Searches by Market

Shadow

Apartment

**Searches** 

2,503

776

% Total	Building Type
64%	Apartments
5%	Townhome
1%	Condo
6%	Duplex
21%	Single Family

Unit	Searches	Searches Q4 2011	% Change
0 BR	106	82	29%
1 BR	516	360	43%
2 BR	807	689	33%
3 BR	642	520	23%
4+ BR	263	211	25%

# New Brighton

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$525	2	\$525	0.0%
1 BR	\$750	3	\$708	5.9%	1 BR	\$725	48	\$610	18.9%
2 BR	\$1,225	14	\$925	32.4%	2 BR	\$835	55	\$720	16.0%
3 BR	\$1,400	14	\$1,250	12.0%	3 BR	\$1,378	6	\$968	42.4%
4+ BR	\$1,435	7	\$1,448	-0.9%	4+ BR	\$0	0	\$0	0.0%

#### Openings by Building Type

#### Demand Index

#### Searches by Market

Market

Searches

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change
Apartments	74%	0 BR	158	121	31%
Townhome	5%	1 BR	593	509	17%
Condo	10%	2 BR	844	853	-2%
Duplex	3%	3 BR	718	692	4%
Single Family	6%	4+ BR	316	275	15%

Shadow	2,852
Apartment	929

# New Hope

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$550	NA
1 BR	\$750	7	\$720	4.2%	1 BR	\$720	41	\$675	6.7%
2 BR	\$938	22	\$899	4.3%	2 BR	\$834	42	\$770	8.3%
3 BR	\$1,550	23	\$1,200	29.2%	3 BR	\$1,250	15	\$1,495	-16.4%
4+ BR	\$1,382	16	\$1,595	-13.4%	4+ BR	\$0	0	\$0	0.0%

## Openings by Building Type

#### Demand Index

## Searches by Market

Market

Shadow

Apartment

**Searches** 

2,753

869

Building Type	% Total	Unit
Apartments	59%	0 BR
Townhome	5%	1 BR
Condo	5%	2 BR
Duplex	10%	3 BR
Single Family	20%	4+ BR

Unit	Searches	Searches Q4 2011	% Change
0 BR	152	144	6%
1 BR	557	677	-18%
2 BR	877	972	-14%
3 BR	816	834	-2%
4+ BR	351	380	-8%

North	St	Paul	

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$550	NA
1 BR	\$679	1	\$650	4.5%	1 BR	\$679	17	\$640	6.1%
2 BR	\$1,198	4	\$950	26.1%	2 BR	\$785	19	\$735	6.8%
3 BR	\$1,200	9	\$1,275	-5.9%	3 BR	\$1,000	3	\$985	1.5%
4+ BR	\$1,750	3	\$1,350	29.6%	4+ BR	\$0	0	\$0	0.0%

## Openings by Building Type

#### Demand Index

#### Searches by Market

Market

Shadow

Apartment

Searches

1,962

727

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change
Apartments	70%	0 BR	130	118	10%
Townhome	2%	1 BR	478	425	12%
Condo	0%	2 BR	564	644	-19%
Duplex	9%	3 BR	472	527	-10%
Single Family	20%	4+ BR	248	226	10%

Twin Cities	Rental	Revue I	Quarter	4. 2	2012	

## Oakdale

#### **Shadow Market**

#### **Apartment Market**

ι	Jnit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
	0 BR	\$0	0	\$0	0.0%	0 BR	\$675	2	\$604	11.8%
	1 BR	\$699	5	\$743	-5.9%	1 BR	\$775	24	\$700	10.7%
	2 BR	\$1,100	36	\$1,090	0.9%	2 BR	\$966	30	\$872	10.8%
	3 BR	\$1,263	30	\$1,230	2.7%	3 BR	\$1,128	6	\$1,025	10.0%
	4+ BR	\$1,850	10	\$1,600	15.6%	4+ BR	\$2,500	7	\$0	NA

## Openings by Building Type

#### Demand Index

## Searches by Market

Building Type	% Total
Apartments	46%
Townhome	27%
Condo	1%
Duplex	5%
Single Family	21%

			-
Unit	Searches	Searches Q4 2011	% Change
0 BR	63	85	-26%
1 BR	349	296	18%
2 BR	529	505	8%
3 BR	435	456	-5%
4+ BR	211	210	0%

Shadow 1,632 Apartment 539	Market	Searches
Apartment 539	Shadow	1,632
	Apartment	539

# Plymouth

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$843	NA	0 BR	\$0	0	\$745	NA
1 BR	\$952	16	\$895	6.4%	1 BR	\$963	96	\$900	7.0%
2 BR	\$1,299	92	\$1,200	8.3%	2 BR	\$1,155	139	\$1,150	0.4%
3 BR	\$1,597	96	\$1,550	3.0%	3 BR	\$1,295	65	\$1,499	-13.6%
4+ BR	\$1,900	43	\$1,923	-1.2%	4+ BR	\$1,825	4	\$0	NA

## Openings by Building Type

#### Demand Index

#### Searches by Market

Market

Shadow

Apartment

**Searches** 

2,322

792

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change	
Apartments	55%	0 BR	148	108	37%	
Townhome	21%	1 BR	513	567	-10%	
Condo	5%	2 BR	702	866	-29%	
Duplex	1%	3 BR	664	782	-15%	
Single Family	17%	4+ BR	307	356	-14%	

# Richfield

#### **Shadow Market**

#### **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$0	0.0%
1 BR	\$780	16	\$985	-20.8%	1 BR	\$700	64	\$675	3.7%
2 BR	\$1,095	14	\$1,025	6.8%	2 BR	\$853	34	\$868	-1.7%
3 BR	\$1,395	45	\$1,363	2.3%	3 BR	\$1,395	7	\$1,238	12.7%
4+ BR	\$1,598	18	\$1,463	9.2%	4+ BR	\$0	0	\$0	0.0%

## Openings by Building Type

#### Demand Index

## Searches by Market

. 0	0 7.				
Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change
Apartments	53%	0 BR	238	207	15%
Townhome	6%	1 BR	991	808	23%
Condo	2%	2 BR	1,303	1,124	22%
Duplex	5%	3 BR	961	869	11%
Single Family	34%	4+ BR	483	471	3%

Market	Searches
Shadow	4,028
Apartment	1,544

## Robbinsdale

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$575	NA
1 BR	\$800	16	\$685	16.8%	1 BR	\$725	10	\$760	-4.6%
2 BR	\$1,000	37	\$940	6.4%	2 BR	\$909	19	\$945	-3.8%
3 BR	\$1,300	41	\$1,200	8.3%	3 BR	\$1,173	2	\$1,145	2.4%
4+ BR	\$1,450	15	\$1,338	8.4%	4+ BR	\$0	0	\$0	0.0%

## Openings by Building Type

#### Demand Index

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change	Market	Searches
Apartments	22%	0 BR	193	156	24%	Shadow	3,159
Townhome	12%	1 BR	728	629	16%	Apartment	1,031
Condo	0%	2 BR	966	991	-4%		
Duplex	17%	3 BR	808	825	-2%		
Single Family	48%	4+ BR	307	412	-25%		

## Roseville

#### **Shadow Market**

#### **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$510	NA	0 BR	\$549	1	\$529	3.8%
1 BR	\$800	19	\$723	10.7%	1 BR	\$775	75	\$775	0.0%
2 BR	\$1,174	22	\$1,050	11.8%	2 BR	\$900	43	\$963	-6.5%
3 BR	\$1,300	23	\$1,325	-1.9%	3 BR	\$1,488	9	\$1,250	19.0%
4+ BR	\$1,595	18	\$1,375	16.0%	4+ BR	\$0	0	\$0	0.0%

## Openings by Building Type

#### Demand Index

## Searches by Market

Building Type	% Total
Apartments	61%
Townhome	9%
Condo	7%
Duplex	3%
Single Family	20%

Unit	Searches	Searches Q4 2011	% Change
0 BR	166	153	8%
1 BR	725	618	17%
2 BR	867	971	-17%
3 BR	791	668	18%
4+ BR	334	310	8%

MarketSearchesShadow2,826Apartment1,054		
_,	Market	Searches
Apartment 1,054	Shadow	2,826
	Apartment	1,054

# Shakopee/Savage/Prior Lake

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$583	2	\$600	-2.8%
1 BR	\$850	17	\$974	-12.7%	1 BR	\$725	31	\$650	11.5%
2 BR	\$1,195	96	\$1,025	16.6%	2 BR	\$855	83	\$825	3.6%
3 BR	\$1,365	163	\$1,350	1.1%	3 BR	\$1,073	14	\$1,025	4.7%
4+ BR	\$1,738	118	\$1,900	-8.5%	4+ BR	\$1,995	7	\$1,675	19.1%

## Openings by Building Type

#### Demand Index

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change
Apartments	26%	0 BR	99	67	48%
Townhome	32%	1 BR	302	254	19%
Condo	5%	2 BR	466	451	6%
Duplex	6%	3 BR	440	386	14%
Single Family	29%	4+ BR	252	177	42%

Searches
1,661
521

## Shoreview/Arden Hills

#### **Shadow Market**

#### **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$550	NA
1 BR	\$735	12	\$695	5.8%	1 BR	\$753	17	\$712	5.8%
2 BR	\$1,100	35	\$995	10.6%	2 BR	\$975	6	\$980	-0.5%
3 BR	\$1,400	23	\$1,338	4.6%	3 BR	\$1,200	2	\$0	NA
4+ BR	\$1,450	7	\$1,595	-9.1%	4+ BR	\$1,595	1	\$0	NA

## Openings by Building Type

#### Demand Index

## Searches by Market

Shadow

Apartment

**Searches** 

1,805

571

Building Type	% Total
Apartments	25%
Townhome	23%
Condo	17%
Duplex	7%
Single Family	26%

Unit	Searches	Searches Q4 2011	% Change
0 BR	93	107	-13%
1 BR	406	404	0%
2 BR	552	655	-25%
3 BR	531	489	9%
4+ BR	281	186	51%

# St Anthony

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$0	0.0%
1 BR	\$1,275	1	\$1,072	18.9%	1 BR	\$1,330	29	\$690	92.8%
2 BR	\$1,575	9	\$1,113	41.5%	2 BR	\$1,575	52	\$810	94.4%
3 BR	\$1,791	2	\$1,800	-0.5%	3 BR	\$2,384	8	\$0	NA
4+ BR	\$0	0	\$1,695	NA	4+ BR	\$0	0	\$0	0.0%

#### Openings by Building Type

#### Demand Index

#### Searches by Market

1,680 577

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change	Marke
Apartments	88%	0 BR	125	102	23%	Shadov
Townhome	0%	1 BR	406	369	10%	Apartmen
Condo	3%	2 BR	532	528	1%	
Duplex	0%	3 BR	444	367	21%	
Single Family	9%	4+ BR	187	143	31%	

## St Louis Park

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$878	NA	0 BR	\$0	0	\$815	NA
1 BR	\$949	45	\$902	5.2%	1 BR	\$998	162	\$850	17.4%
2 BR	\$1,250	74	\$1,195	4.6%	2 BR	\$1,185	171	\$998	18.7%
3 BR	\$1,400	56	\$1,398	0.1%	3 BR	\$1,323	27	\$1,285	3.0%
4+ BR	\$1,699	21	\$1,800	-5.6%	4+ BR	\$0	0	\$0	0.0%

## Openings by Building Type

#### Demand Index

## Searches by Market

Building Type	% Total
Apartments	65%
Townhome	6%
Condo	8%
Duplex	3%
Single Family	15%

Unit	Searches	Searches Q4 2011	% Change
0 BR	222	166	34%
1 BR	842	792	6%
2 BR	994	1,094	-13%
3 BR	863	834	3%
4+ BR	500	413	21%

Shadow         3,291           Apartment         1,243	Market	Searches
Apartment 1,243	Shadow	3,291
	Apartment	1,243

# Stillwater

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$450	NA
1 BR	\$850	9	\$763	11.4%	1 BR	\$645	22	\$678	-4.9%
2 BR	\$900	39	\$840	7.1%	2 BR	\$800	13	\$782	2.3%
3 BR	\$1,400	29	\$1,545	-9.4%	3 BR	\$1,080	4	\$1,098	-1.6%
4+ BR	\$2,795	5	\$2,400	16.5%	4+ BR	\$3,250	1	\$0	NA

## Openings by Building Type

#### Demand Index

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change
Apartments	33%	0 BR	35	38	-8%
Townhome	12%	1 BR	179	157	14%
Condo	10%	2 BR	211	245	-22%
Duplex	12%	3 BR	196	189	4%
Single Family	33%	4+ BR	104	93	12%

Market	Searches
Shadow	792
Apartment	252

# Vadnais Heights

#### **Shadow Market**

#### **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$0	0.0%
1 BR	\$0	0	\$0	0.0%	1 BR	\$700	1	\$0	NA
2 BR	\$1,030	33	\$1,100	-6.4%	2 BR	\$798	6	\$797	0.1%
3 BR	\$1,450	15	\$1,673	-13.3%	3 BR	\$0	0	\$923	NA
4+ BR	\$1,475	2	\$1,850	-20.3%	4+ BR	\$0	0	\$0	0.0%

## Openings by Building Type

#### Demand Index

## Searches by Market

Shadow

Apartment

**Searches** 

1,414

443

Building Type	% Total	
Apartments	12%	
Townhome	47%	
Condo	7%	
Duplex	4%	
Single Family	30%	

Unit	Searches	Searches Q4 2011	% Change
0 BR	74	72	3%
1 BR	310	292	6%
2 BR	391	503	-38%
3 BR	363	421	-14%
4+ BR	206	155	33%

# Wayzata/Mound

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
Offic Type	Kent	III Qu	Q4 2011	% Change	Offic Type	Kent	III QU	Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$600	1	\$635	-5.5%
1 BR	\$725	14	\$685	5.8%	1 BR	\$845	37	\$869	-2.8%
2 BR	\$1,023	34	\$1,100	-7.0%	2 BR	\$923	36	\$960	-3.9%
3 BR	\$1,325	43	\$1,450	-8.6%	3 BR	\$1,423	6	\$1,350	5.4%
4+ BR	\$1,975	23	\$1,838	7.5%	4+ BR	\$1,200	1	\$0	NA

#### Openings by Building Type

#### Demand Index

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change
Apartments	42%	0 BR	65	40	63%
Townhome	8%	1 BR	296	206	44%
Condo	9%	2 BR	332	372	-19%
Duplex	10%	3 BR	273	285	-4%
Single Family	32%	4+ BR	132	129	2%

Market	Searches
Shadow	1,248
Apartment	410

## West St Paul/South St Paul

#### **Shadow Market**

#### **Apartment Market**

	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
•	0 BR	\$0	0	\$550	NA	0 BR	\$0	0	\$550	NA
	1 BR	\$690	15	\$675	2.2%	1 BR	\$685	65	\$660	3.8%
	2 BR	\$932	51	\$863	8.0%	2 BR	\$845	65	\$795	6.3%
	3 BR	\$1,225	39	\$1,150	6.5%	3 BR	\$1,060	2	\$1,078	-1.7%
	4+ BR	\$1,400	16	\$1,273	10.0%	4+ BR	\$1,500	2	\$0	NA

## Openings by Building Type

#### Demand Index

## Searches by Market

% Total	Building Type
53%	Apartments
1%	Townhome
4%	Condo
20%	Duplex
22%	Single Family

Unit	Searches	Searches Q4 2011	% Change
0 BR	228	167	37%
1 BR	791	668	18%
2 BR	924	979	-8%
3 BR	736	675	9%
4+ BR	379	356	6%

Ola I 0	
Shadow 3,	060
Apartment 1,	150

#### White Bear Lake

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$0	0.0%
1 BR	\$850	5	\$840	1.2%	1 BR	\$720	21	\$782	-7.9%
2 BR	\$1,030	31	\$950	8.4%	2 BR	\$895	50	\$775	15.5%
3 BR	\$1,500	31	\$1,300	15.4%	3 BR	\$1,240	7	\$1,245	-0.4%
4+ BR	\$1,950	21	\$1,650	18.2%	4+ BR	\$6,500	1	\$0	NA

#### Openings by Building Type

#### Demand Index

Building <sup>1</sup>	Туре	% Total	Unit	Searches	Searches Q4 2011	% Change
Apartr	nents	47%	0 BR	98	79	24%
Town	home	13%	1 BR	408	327	25%
C	Condo	0%	2 BR	451	551	-31%
D	uplex	8%	3 BR	366	440	-17%
Single F	amily	32%	4+ BR	218	176	24%

Market	Searches
Shadow	1,589
Apartment	557

# Woodbury

#### **Shadow Market**

#### **Apartment Market**

ı	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
	0 BR	\$0	0	\$0	0.0%	0 BR	\$0	0	\$0	0.0%
	1 BR	\$1,012	14	\$999	1.3%	1 BR	\$1,016	45	\$1,096	-7.3%
	2 BR	\$1,195	127	\$1,199	-0.3%	2 BR	\$1,193	92	\$1,474	-19.1%
	3 BR	\$1,450	66	\$1,623	-10.7%	3 BR	\$1,575	27	\$1,745	-9.7%
	4+ BR	\$2,200	63	\$2,100	4.8%	4+ BR	\$0	0	\$0	0.0%

## Openings by Building Type

#### Demand Index

## Searches by Market

Shadow

Apartment

**Searches** 

1,894

584

Building Type	% Total
Apartments	38%
Townhome	35%
Condo	3%
Duplex	2%
Single Family	23%

Unit	Searches	Searches Q4 2011	% Change
0 BR	86	76	13%
1 BR	371	290	28%
2 BR	534	513	7%
3 BR	488	463	5%
4+ BR	254	198	28%

# Anoka County

#### **Shadow Market**

## **Apartment Market**

	Median	Openings	Med Rent			Median	Openings		
Unit Type	Rent	in Qtr	Q4 2011	% Change	Unit Type	Rent	in Qtr	Q4 2011	% Change
0 BR	\$580	1	\$623	-6.9%	0 BR	\$700	7	\$575	21.7%
1 BR	\$699	33	\$750	-6.8%	1 BR	\$699	159	\$675	3.6%
2 BR	\$1,100	289	\$1,027	7.1%	2 BR	\$817	252	\$788	3.7%
3 BR	\$1,200	421	\$1,295	-7.3%	3 BR	\$1,100	83	\$1,105	-0.5%
4+ BR	\$1,500	231	\$1,550	-3.2%	4+ BR	\$1,500	11	\$1,200	25.0%

#### Openings by Building Type

#### Demand Index

#### Searches by Market

Searches

5,303

2,050

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change	Market
Apartments	34%	0 BR	492	408	21%	Shadow
Townhome	21%	1 BR	1,552	1,446	7%	Apartment
Condo	3%	2 BR	2,120	2,120	0%	
Duplex	9%	3 BR	1,794	1,490	20%	
Single Family	32%	4+ BR	874	741	18%	

# Carver County

#### **Shadow Market**

#### **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$608	NA	0 BR	\$470	3	\$525	-10.5%
1 BR	\$910	18	\$795	14.5%	1 BR	\$695	58	\$685	1.5%
2 BR	\$1,100	144	\$1,095	0.5%	2 BR	\$785	89	\$820	-4.3%
3 BR	\$1,295	160	\$1,200	7.9%	3 BR	\$1,014	22	\$1,295	-21.7%
4+ BR	\$1,700	53	\$1,700	0.0%	4+ BR	\$2,795	8	\$0	NA

## Openings by Building Type

#### Demand Index

## Searches by Market

Shadow

Apartment

**Searches** 

1,623

582

1 5 7	J	<i>J</i> I				
Building T	ype	% Total	Unit	Searches	Searches Q4 2011	% Change
Apartm	ents	32%	0 BR	179	130	38%
Townh	ome	30%	1 BR	434	383	13%
Co	ondo	3%	2 BR	525	581	-15%
Du	plex	5%	3 BR	493	447	10%
Single Fa	mily	29%	4+ BR	329	265	24%

# Dakota County

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$689	NA	0 BR	\$0	0	\$605	NA
1 BR	\$838	94	\$760	10.3%	1 BR	\$795	326	\$705	12.8%
2 BR	\$1,089	448	\$1,095	-0.5%	2 BR	\$975	490	\$889	9.7%
3 BR	\$1,325	433	\$1,300	1.9%	3 BR	\$1,220	141	\$1,145	6.6%
4+ BR	\$1,698	276	\$1,600	6.1%	4+ BR	\$1,973	20	\$1,400	40.9%

#### Openings by Building Type

#### Demand Index

#### Searches by Market

6,054 2,058

Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change	Market	Sea
Apartments	44%	0 BR	392	305	29%	Shadow	
Townhome	25%	1 BR	1,319	1,124	17%	Apartment	
Condo	4%	2 BR	2,189	2,116	6%		
Duplex	6%	3 BR	2,178	1,749	25%		
Single Family	21%	4+ BR	1,020	836	22%		

# Hennepin County

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$765	NA	0 BR	\$545	18	\$600	-9.2%
1 BR	\$900	396	\$925	-2.7%	1 BR	\$850	1,508	\$760	11.8%
2 BR	\$1,195	1,339	\$1,100	8.6%	2 BR	\$1,095	1,690	\$960	14.1%
3 BR	\$1,400	1,295	\$1,290	8.5%	3 BR	\$1,327	366	\$1,251	6.1%
4+ BR	\$1,650	817	\$1,550	6.5%	4+ BR	\$2,048	32	\$1,325	54.6%

## Openings by Building Type

#### Demand Index

## Searches by Market

0	0 11				
Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change
Apartments	48%	0 BR	1,421	1,313	8%
Townhome	11%	1 BR	4,647	4,290	8%
Condo	7%	2 BR	5,513	5,359	4%
Duplex	8%	3 BR	4,428	4,034	10%
Single Family	24%	4+ BR	1,928	2,088	-8%

Market	Searches
Shadow	13,939
Apartment	6,431

# Ramsey County

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$525	NA	0 BR	\$525	9	\$550	-4.5%
1 BR	\$750	107	\$727	3.2%	1 BR	\$725	548	\$675	7.4%
2 BR	\$995	363	\$900	10.6%	2 BR	\$850	495	\$800	6.3%
3 BR	\$1,225	389	\$1,200	2.1%	3 BR	\$1,150	86	\$1,000	15.0%
4+ BR	\$1,475	191	\$1,350	9.3%	4+ BR	\$1,573	20	\$1,248	26.0%

## Openings by Building Type

#### Demand Index

Building Typ	e % Total	Unit	Searches	Searches Q4 2011		Market	Searches
Apartmen	ts 52%	0 BR	1,072	902	19%	Shadow	10,375
Townhon	7%	1 BR	3,215	2,789	15%	Apartment	4,391
Cond	lo 5%	2 BR	4,072	3,694	14%		
Duple	ex 13%	3 BR	3,310	2,517	32%		
Single Fam	ly 22%	4+ BR	1,474	1,374	7%		

# **Scott County**

#### **Shadow Market**

## **Apartment Market**

Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change	Unit Type	Median Rent	Openings in Qtr	Med Rent Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$583	2	\$513	13.6%
1 BR	\$850	19	\$974	-12.7%	1 BR	\$700	41	\$645	8.5%
2 BR	\$1,100	119	\$1,000	10.0%	2 BR	\$850	96	\$795	6.9%
3 BR	\$1,350	190	\$1,350	0.0%	3 BR	\$1,050	19	\$1,025	2.4%
4+ BR	\$1,700	142	\$1,895	-10.3%	4+ BR	\$1,895	9	\$1,675	13.1%

## Openings by Building Type

#### Demand Index

## Searches by Market

Market

Shadow

Apartment

**Searches** 

2,310

731

Building Type	% Total
Apartments	26%
Townhome	31%
Condo	5%
Duplex	6%
Single Family	31%

Unit	Searches	Searches Q4 2011	% Change
0 BR	250	134	87%
1 BR	580	426	36%
2 BR	752	772	-5%
3 BR	701	604	16%
4+ BR	370	338	9%

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#### **Shadow Market**

## **Apartment Market**

	Median	Openings	Med Rent	0/ 01		Median	Openings		
Unit Type	Rent	in Qtr	Q4 2011	% Change	Unit Type	Rent	in Qtr	Q4 2011	% Change
0 BR	\$0	0	\$0	0.0%	0 BR	\$613	5	\$560	9.5%
1 BR	\$825	45	\$790	4.4%	1 BR	\$750	137	\$700	7.1%
2 BR	\$1,132	289	\$1,100	2.9%	2 BR	\$935	203	\$805	16.1%
3 BR	\$1,345	260	\$1,495	-10.0%	3 BR	\$1,080	74	\$1,113	-3.0%
4+ BR	\$2,000	139	\$1,813	10.3%	4+ BR	\$2,500	14	\$0	NA

## Openings by Building Type

#### Demand Index

#### Searches by Market

Market

Shadow

Apartment

**Searches** 

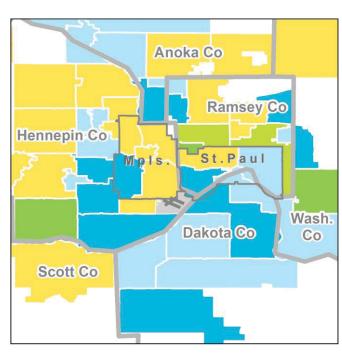
3,082 933

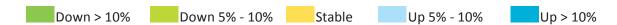
Building Type	% Total	Unit	Searches	Searches Q4 2011	% Change	
Apartments	37%	0 BR	192	212	-9%	
Townhome	25%	1 BR	674	673	0%	
Condo	3%	2 BR	1,075	1,112	-5%	
Duplex	5%	3 BR	939	925	2%	
Single Family	30%	4+ BR	492	426	15%	

#### **Shadow Market**

# Anoka Co Ramsey Co Hennepin Co M p I's . St . P a u I WashGo Scott Co

#### Apartment Market







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Email: jdye@housinglink.org

## Want More Analysis?

Visit the Twin Cities Rental Revue blog for deeper analysis on this quarter's report and the Twin Cities rental market.

## List Your Openings

Make sure your company is listing its openings for free on the HousingLink website. Not only is it great ROI (last year a management company got 25 leases from our leads), it strengthens Twin Cities Rental Revue! Get started here.

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#### Notes

#### Openings/Rents

Data on median rents in the Twin Cities are based on actual market rate listings on HousingLink.org, in addition to listings from other private market sources.

For metro-, county-, and city-level data, a listing is required to have a city identifier, a bedroom size, and a housing market type (e.g. apartment, duplex, townhome, etc.). For neighborhood-level data, a listing is required to have address-level detail that allows us to properly identify its neighborhood. For that reason, the sum total of Minneapolis and St. Paul neighborhood openings do not match the sum total of their respective parent cities.

#### **Demand Index**

Searches are based upon two methods of searching for rental vacancies on HousingLink.org:

- 1) Name search: Renters may choose to see all listings in a specific city or county (or multiple cities and/or counties) from a list of all metro area cities and counties containing current openings.
- 2) Map search: Renters may choose to search for openings via a map application. A region is considered to have a search if a user has zoomed into a rectangular area of approximately 14 miles by 10 miles and any portion of that region intersects the map.

#### Application Fee/Security Deposit/Utilities Residents Pay/Pet Policy

Because detail on the above metrics are not provided for all listings, this data is based upon a subset of the actual median rent database of listings.

#### **Minneapolis Neighborhoods**

East Minneapolis: North of 94 to Columbia Heights. East of the River to St. Paul and St. Anthony. Includes U of M.

North Minneapolis: West of the River to Golden Valley and Robbinsdale. North of 394 to Brooklyn Center.

South Minneapolis: East of 35W to the River. South of 94 to Richfield.

Southwest Minneapolis: South of 94 to Richfield. West of 35 to Edina and St. Louis Park. Includes Uptown and Lakes area.

#### St. Paul Neighborhoods

Downtown St. Paul: Nestled south of 35E, 94 and Hwy 52 confluence to Lilydale and West St Paul.

East Side: East of 35E to Maplewood on North and East. South to the River.

North of I-94: North of I-94 to Falcon Heights, Roseville, and Maplewood. West of 35E to Minneapolis.

South of I-94: South of I-94 to the Mississippi River. West of 35E to Minneapolis.



#### Notes

#### Where to Find Cities in the Report

Andover Maple Grove Anoka Maplewood

Apple Valley Mendota (grouped with Inver Grove Heights)

Arden Hills (grouped with Shoreview) Minnetonka

Blaine Mound (grouped with Wayzata)

Bloomington Moundsview
Brooklyn Center New Brighton
Brooklyn Park New Hope

Burnsville Newport (grouped with Cottage Grove)

Champlin (grouped with Anoka)

Chanhassen

North St Paul
Oakdale

Chaska Osseo (grouped with Maple Grove)

Columbia Heights (grouped with Fridley) Plymouth

Coon Rapids Prior Lake (grouped with Shakopee)
Cottage Grove Ramsey (grouped with Andover)
Crystal Richfield

Eagan Robbinsdale
East Bethel (grouped with Andover) Rogers (Grouped with Maple Grove)
Eden Prairie Rosemount (grouped with Apple Valley)

Edina Roseville

Excelsior Savage (grouped with Shakopee)

Falcon Heights Shakopee Farmington (grouped with Lakeville) Shoreview

Farmington (grouped with Lakeville)

Forest Lake (grouped with Lino Lakes)

South St Paul (grouped with West St Paul)

Fridley Spring Lake Park (grouped with Moundsview)

Golden Valley Spring Park (grouped with Excelsior)

Ham Lake (grouped with Andover)

St Anthony
Hastings

St Louis Park

Hopkins St Francis (grouped with Andover)

Hugo (grouped with Lino Lakes)

St Paul Park (grouped with Cottage Grove)

Inver Grove Heights

St Paul Park (grouped with Cottage Grove)

Stillwater

Lakeville Vadnais Heights
Lauderdale (grouped with Falcon Heights) Wayzata
Lilydate (grouped with Inver Grove Heights) West St Paul

Lilydate (grouped with Inver Grove Heights)

Lino Lakes

West St Paul

White Bear Lake

Woodbury

For more information, view our Frequently Asked Questions.

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