# Learn 8 Proven Keys to Increasing Your Revenue Today

**Skyline Club** 

2000 Town Center, Southfield, MI 48075

Registration &

Full Breakfast 7:30-8 am

Seminar

8-10 am

You're invited to attend a seminar on **Wednesday, April 30,** hosted by Warren Strategies and Premier Executive Forums.

30 APRIL 2014

#### **Target audience:**

- Event is for CEOs, Presidents & VPs of B2B companies ONLY
- Companies with an annual revenue of \$5 million to \$100 million

### What you'll learn:

- Does your sales team have what it takes to grow your company?
- Why your hiring practices aren't producing "A" players
- The true role of sales management
- 4 crucial elements for sales success
- 5 major weaknesses on EVERY sales team
- Guidelines of successful marketing
- Why the value proposition is the most important aspect of marketing
- 7 steps to discovering your value proposition and stop competing on price

## The speakers:



John Lankford 4-Time Business Advisor of the Year Premier Executive Forums



Vince Kostelnik Senior Marketing Advisor Warren Strategies



Rick Warren Chairman Warren Strategies

#### \* Our guarantee

Executives will leave with solutions to improving revenue today or we will refund your registration fee

#### **Sponsored by:**











To register:

www.DetroitCEOSummit.com

or call 248.358.1818



