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## OnRamp Announces New Partner Portal High Security Hosting Provider Launches Online Portal for Channel Partners

AUSTIN, TX – OnRamp, a leading <a href="https://partners.onr.com">high security hosting</a> provider with data center facilities in Texas and North Carolina, announced today the launch of the company's online partner portal. The online tool (<a href="https://partners.onr.com">https://partners.onr.com</a>) will facilitate the ability for IT consultants, systems integrators, managed service providers, value added resellers (VARs) and independent software vendors (ISVs) to register as an official OnRamp partner and take advantage of OnRamp's partner program benefits.

"OnRamp's Partner Program was designed to reward our partners with aggressive incentives and generous volume discounts on our enterprise data center services," said OnRamp <u>Partner Program</u> Manager Ryan Scott. "Our program enables businesses across all industry verticals to incorporate data center services into their current product and service offerings to build a more robust solution for their end-users."

Prospective partners have the ability to submit an online application through OnRamp's partner portal. Once accepted, official partners are able to log in to OnRamp's member-only partner portal, an online resource designed to provide partners with the information and resources needed to manage their partner account, register opportunities and access a library of tools to facilitate sales and capitalize on the fast-growing data center marketplace by rewarding partners for bringing new customers to OnRamp.

"OnRamp provides its partners with the tools necessary to build a lucrative referral and/or reseller stream that incents the partners and their customers for doing business with OnRamp," said VP of Sales Bobby Boughton. Our new partner portal is just one example of how we're committed to providing our partners with the tools for success."

## About OnRamp

OnRamp provides computing infrastructure for companies that require high levels of security and availability. OnRamp operates multiple enterprise class data centers to deploy hybrid solutions built on cloud-delivered computing capacity, managed hosting and colocation services. OnRamp specializes in working with companies to ensure compliance in the healthcare, financial services and other industries with high security needs. OnRamp's high security hosting solutions help companies meet the rigorous compliance requirements associated with HIPAA, PCI, SOX, FISMA and FERPA..

As an SSAE 16 SOC II Type II certified, PCI Level 1 and HIPAA audited company, OnRamp's state-of-the-art facilities feature the highest levels of security, redundancy, reliability and technical expertise with round-the-clock security and maintenance from a team of on-site network engineers.

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