

OPERATIONAL EXCELLENCE:

A Continuous Journey of Improvement

DuPont Sustainable Solutions



OPERATIONAL EXCELLENCE

One of the top 3 most important issues for CEOs globally



EXTERNAL DRIVERS

Pressuring Companies to Improve their Operational Performance

- Global Competition
- Public Policy & Accountability
- Investors Expectations
- Rising Plant Demands

WHY COMPANIES

Undertake Operational Improvement

IMPROVE CUSTOMER SATISFACTION

Increase Production Efficiency & Capacity

Value Creation

Compliance Cost Reductions

INNOVATION
EHS, OPERATIONAL RISK REDUCTION

HIGH ADOPTION RATES

LOW SUCCESS RATES

OPERATIONAL EXCELLENCE PROGRAMS:

IDENTIFIED GAPS

- Workforce engagement, collaboration and communication
- Management of competing priorities & business interrelations (silos)
- Narrow approach on single initiatives (6 Sigma, Lean, TQM etc.)
- Lack of sustainability of results
- Effective knowledge management
- Data availability & integrity
- ROI justifications



Brian Rains

Global Practice Leader Operations Excellence

"The DuPont Sustainable Solutions team understands how to address the missing ingredients in transformational efforts: Leadership Behaviors, Employee Engagement and Knowledge Management."



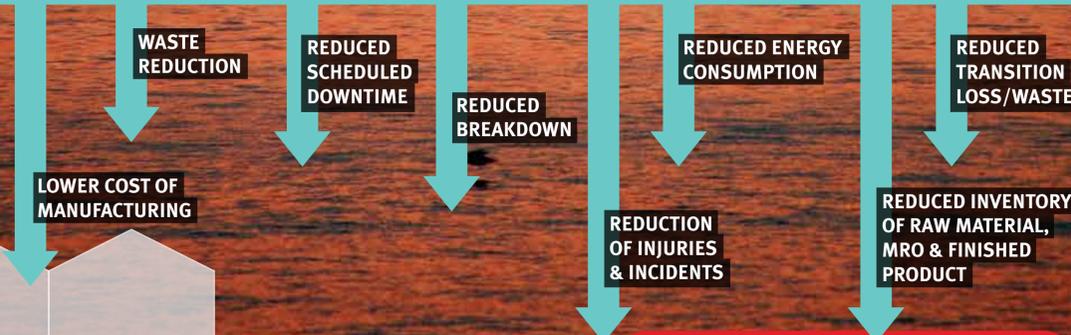
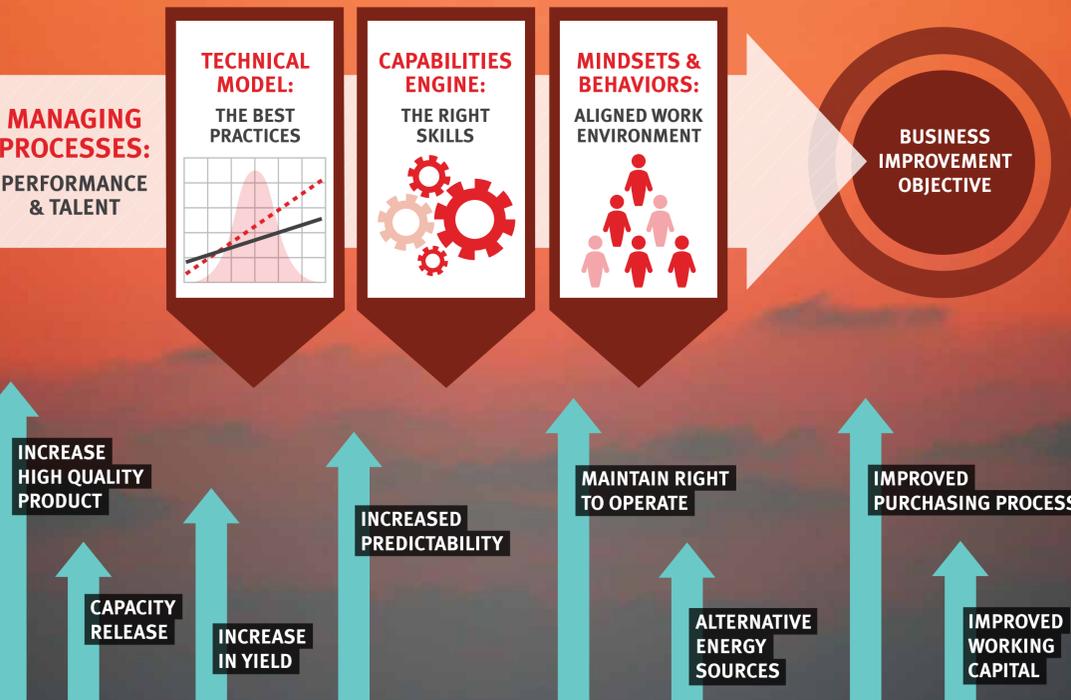
Alexandra Ortiz

Energy Efficiency Solutions Architect

"Success requires balancing the people, process and technical parts with emphasis on operationalizing the strategy. We develop capability and build on existing processes."

THE DUPONT SUSTAINABLE SOLUTIONS MODEL:

SUCCESSFUL IMPLEMENTATION AND PRACTICAL RESULTS



Bill Mooney

VP Operational Excellence

"DuPont has decades of in-house global expertise in Engineering and Operations Management across a wide range of industrial processes. This provides us with insights accumulated from applying best practices to over 250 of our own plants."

OUR DIFFERENTIATION

EMPHASIS ON AN ALIGNED AND PRODUCTIVE CULTURE



BALANCED PRACTICAL APPROACH



DEEP SUBJECT MATTER EXPERTISE



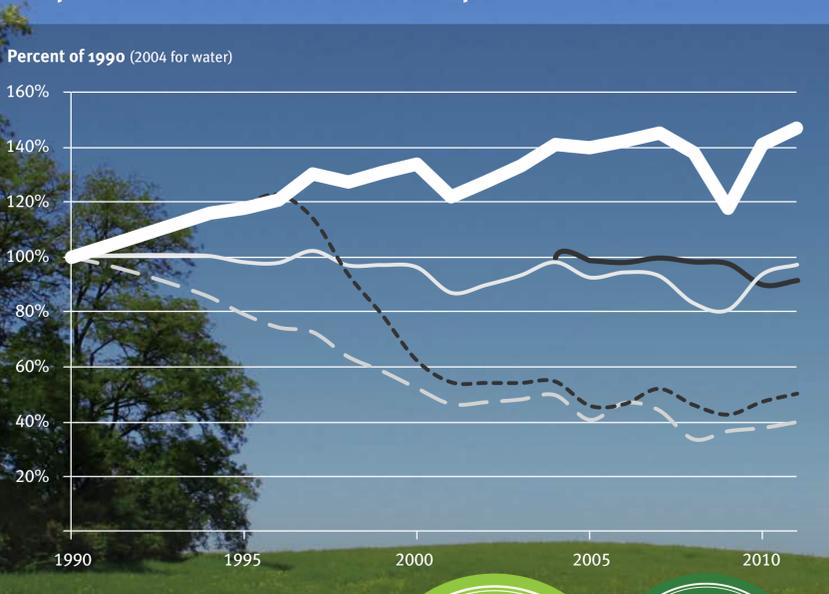
200+ YEARS OF OWNER / OPERATOR EXPERIENCE

Proven Results at DuPont:

CONTINUOUS IMPROVEMENTS

in Operational Performance and Footprint Reduction

- 47% PRODUCTION GROWTH
- 3% REDUCTION IN ENERGY CONSUMPTION
- \$6 BILLION IN FINANCIAL IMPROVEMENTS
- HIGHLY ENGAGED WORKFORCE



VISIT the Operational Excellence home page

CASE STUDIES