



TO INCREASE



To-Increase GovCon

For Microsoft Dynamics AX 2012 R3

Designed to help project-based government contractors streamline regulatory compliance and maximize performance in a single, enterprise solution



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Benefits

- **Regulatory Compliance** Enjoy the power of Microsoft Dynamics AX 2012 with the tools you need to meet the requirements of CAS, FAR, DCMA, and DCAA regulations, including detailed record tracking of direct, indirect, and overhead expenses billed to the government by contract line item.
- **Single ERP System for government and commercial projects** Reduce operational costs and improve visibility and control through a centralized system capable of running all processes and program management, including compliance efforts, contract management, and commercial business, within a unified ERP environment.
- **Simplified, Indirect Cost Allocation** Save time by significantly reducing the steps necessary to accurately allocate indirect costs across project budgets and estimations.
- **Industry Enablement** To-Increase industry solutions for Microsoft Dynamics AX are second to none in facilitating advanced project planning and management for manufacturing, construction, and professional services organizations.
- **Process Improvements** Align your connected ERP solution from the board room to the field and benefit from pre-developed business processes that foster streamlined, strategically sound operations in both commercial and government contracting organizations.
- **Secure Visibility from Any Device** Take advantage of a state-of-the-art mobile program management dashboard that allows for social, collaborative feedback and real-time access when and where you need it.

Agile Business Management Technology for Project-Based Government Contractors

To-Increase GovCon supports construction, discrete manufacturing, professional services, and other project-centric organizations that serve both commercial and government customers. The solution enables Dynamics AX 2012 to meet the requirements of even the largest government contractors with capabilities for robust regulatory compliance, proven business process management and a wide array of industry-required functionality such as advanced project planning and engineering change management.

Reliability and Resource-Efficiency for Compliance Efforts

Consulting services, project-based manufacturers, and construction firms that do business with government agencies face tracking, reporting, and auditing requirements far beyond those of companies that engage only in the commercial sector. Like their purely commercial peers, these companies must complete their projects on time, on budget, and to specification. But government contractors must also collect and retain detailed information to comply with government regulations, and they are subject to audit by agencies such as the Defense Contract Audit Agency (DCAA). Technology alone cannot bring about regulatory compliance, but it can help companies successfully achieve compliance with minimal complexity and cost. To-Increase GovCon offers a data management and business process platform that eases the way for any government contractor to maintain full compliance with regulatory frameworks, including:

- Cost Accounting Standards (CAS)
- Federal Acquisitions Regulation (FAR)
- Defense Contract Management Agency (DCMA)
- Defense Contract Auditing Agency (DCAA)
- Defense Federal Acquisition Regulation Supplement (DFARS)

From Regulatory Compliance to Comprehensive Business Enablement

Meeting regulatory requirements is business-critical, but compliance in itself is no company's prime objective. Businesses need technology solutions that help them more effectively deliver services, create and market new products, and operate more efficiently. By providing a wide range of industry, integration, and business process functionality to extend Microsoft Dynamics AX 2012, To-Increase delivers a comprehensive, versatile ERP infrastructure that will position your business to profit and grow.

Features

Business Process Model for Government Contracting	<ul style="list-style-type: none"> Simplify the setup of your ERP environment and maintain its alignment with company strategy and evolving business requirements throughout the life of the ERP solution. Collaborating with a leading auditing organization, we have captured the best practices for project-based business management and compliance in a ready-to-go business process model for government contractors.
Indirect Cost Simulation and Budgeting	<ul style="list-style-type: none"> Determine cost pools and create a transparent setup for unallowable cost accounts and categories. Cost controllers can use a powerful planning capability to simulate target rates as part of the budgeting process. The GovCon solution also supports service-center allocations of budgets for indirect accounts.
Indirect Cost Project Allocation	<ul style="list-style-type: none"> To-Increase GovCon facilitates allocation of indirect cost rates as well as targeted and provisional project quotes, contracts, and projects. The solution calculates allocated indirect costs online by direct cost lines, keeping track of what is unallowable. Actual and indirect costs are posted simultaneously for billing. After the end of a period, you can run a review of actual rates and determine contract and project adjustments.
Contract Management	<ul style="list-style-type: none"> Follow the purchase of materials and subcontracts directly to the related contract, maintain inventories by government contract, and provide real-time visibility of contract-related events throughout your organization. Manage contract lifecycles and changes through workflows that help you ensure that all relevant stakeholders are involved in effectuating or changing contracts.
Cost-Plus Billing	<ul style="list-style-type: none"> Easily incorporate job cost data such as time, material, labor equipment, and subcontractors into your billing cycles, using cost-plus billing rules provided by To-Increase GovCon.
Project Management and Planning	<ul style="list-style-type: none"> The solution's easy-to-use project accounting enhancements follow standards and practices for billing, revenue recognition, and cost tracking required by government contractors.
Subcontractor Management	<ul style="list-style-type: none"> Manage subcontractors in full transparency while being compliant with applicable regulations. Control the flow of contractual arrangements to subcontractors. Because the GovCon solution builds on Microsoft Dynamics AX, you also gain all the tools to plan, assess, and manage the performance and consistency of your subcontractors.
Engineering Change Management	<ul style="list-style-type: none"> To-Increase Product Engineering for Microsoft Dynamics AX integrates engineering with all operations. Centralized, role-based information, complete product lifecycle management, and workflow-driven change management simplify project-based manufacturing activities.

Secure, Anytime Visibility and Control of Projects with the GovCon Dashboard App

Extend secure access to your government contracting ERP environment with an easy-to-use app that provides rich visibility and business management capabilities on your preferred device, anytime and anywhere. The first of several planned apps, the GovCon Dashboard App lets you:

- Easily review and analyze revenue projections from all of your revenue streams. Because of a social feedback mechanism, it is easy to assess the satisfaction of government contracting customers per project.
- See how much you have invoiced to your various cost pools and how indirect rates within these cost pools are trending.
- Quickly take such actions as increasing billing, lowering invoicing expectations, or reviewing applicable rate ceilings.
- Get a 360 degree view of all programs and projects. Review how much funding is allocated to projects within a program, or view a summary of resource utilization. Become reacquainted with program fundamentals such as outstanding balance of work, timeline and scope, on the fly.



Next Steps

If you like what you hear about To-Increase GovCon, get in touch. We are here to help you transform your public- and private-sector business with efficient compliance, deep visibility, economical resource management, and operational agility.

- **Contact** To-Increase to request a live demonstration of To-Increase GovCon, or to speak with an expert in Microsoft Dynamics AX and government contracting.
- Read our **blog**, where we often publish practical how-to guidance and share our understanding of business and technology trends.
- Connect with us through **Twitter**, **LinkedIn**, **Facebook**, or **Google+**.



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