



We're AISG. Your World is Secure.

Ranked #1 on the 2014 *Security Dealer & Integrator* Fast50 list, AISG is the fastest-growing national Systems Integration company that delivers innovative security and IT technologies to a variety of markets.

AISG specializes in the design and deployment of open platform IP video surveillance systems, thermal imaging, access control, intrusion alarms, CCTV, 24/7 remote video and alarm monitoring services, and wireless technologies.



American Integrated Security Group HQ
15-01 132nd Street | College Point NY 11356
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The AISG Mission

AISG delivers innovative integrated security systems with full-service expertise and resources to design, deploy, service, and monitor in vertical markets. Our strong partnerships help us to achieve sustainable results across industries for the continued success of our clients.

AISG Prides Itself On

- Exceeding customer expectations.
- A high-level of customer support in executing timely solutions for today's security challenges.
- Building long-term relationships with clients.
- Providing outstanding customer service and support from initial contact through design, implementation, and monitoring.
- Giving employees, partners, and customers technology solutions to reach new levels of efficiencies and enhanced safety.
- Providing comprehensive and advanced security systems to the world.
- Being privately owned and driven by family values – since 2007.



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AISG Management—*Visionary, Technical, Trendsetting*

Abraham Jacobi—Chief Executive Officer & Co-Founder

Abraham Jacobi is a skilled business executive with 30 years experience in developing and managing successful companies worldwide. Jacobi also serves as Chairman/CEO of Harley Davidson of New York City; Chairman/CEO of PTJ-Bioenergy; President of Desert Medical Carriers, Inc.; and oversees real estate firms with multiple properties in New York. Jacobi builds companies on experienced human capital and a commitment to provide the best service for every customer.

Levente “Levy” Acs—President & Chief Technical Officer

Levy Acs' keen knowledge of integrated video surveillance, access control solutions, and video analytics allows AISG to drive the development of customized solutions. Acs has 15 years of security industry experience having served as Regional Technical Manager and Applications Engineer at Honeywell Video Systems, where he leveraged his technical/engineering expertise to stay in front of industry trends and user requirements. Acs holds a Telecommunications Management Degree from the New York Technical Institute.

Thomas (Mike) Womack—Vice President

Mike Womack leads the engineering team in designing/developing new security integration technology. Womack restructured AISG through root cause analysis and implemented a project-planning system based on teamwork, quality, and customer satisfaction. He created an AISG Consulting Division to support East Coast college and national casino contracts. Womack was Senior Project Manager at North American Video and oversaw the installation of high-profile casino systems.

Michael Bennett—Director of Sales

Michael Bennett handles national and international business development including customers in the *Fortune 1000*, energy, retail, and insurance markets. Bennett's success at AISG builds upon 20 years of exceeding sales objectives, delivering new clients, and maintaining strong relationships. He works well with technical and non-technical personnel to overcome client challenges. Bennett has served as National Account Executive at Asurint where was new sales leader for four consecutive years. He holds a bachelor's in international marketing at Eastern Kentucky University.

Eldy Guzman—Vice President of Administration

Eldy Guzman oversees daily Human Resources operations and in-house marketing. Guzman applies the broad experience she gained in her work in the medical field at the Long Island Jewish Medical Center, New York University Medical Center, and Metropolitan Diagnostic Management in leading administrative tasks.

Guzman was also Franchise Collections Manager of Tender Loving Care/Staffbuilders and Billing Manager at the Institute for Urban Family Health. She holds a bachelor's from Hofstra University and will soon earn an MBA from Walden University.

Arnold Koble—Vice President of Engineering

Having served many leadership roles throughout his career, Arnold Koble has also led a large software engineering team at Sony-Ericsson (Sweden). His expertise includes Microsoft Visual Suite, IBM Rational and Android OS development, and he has excelled in managing projects, teams, and resources. Koble has also led design and engineering solutions at Klausenburg Security. He holds a bachelor's in Software Engineering with a specialization in management from the University of Blekinge-Sweden.

Paul Lindsey—Director of Large Systems Sales

Paul Lindsey focuses on expanding relationships in the casino security vertical. For 25 years, Lindsey has been an integral part of several of the nation's largest systems integrators specializing in: retail, transportation, and education. As Central Regional Sales Director at Pivot3, Lindsey oversaw the casino vertical - specializing in Indian Gaming - for a 12-state region. He has also served as National Account Manager for RMG Security Solutions, Checkpoint Systems, and Scarsdale Security Systems. Lindsey has a proven track record in quality relationship building, B2B sales, sales management, development, and project management.

Rocco Lipari—National Operations Director

Rocco Lipari manages and monitors application team projects and workflow. He assigns specific jobs and new proposal requests, and provides support and customer services to ensure job sites have the needed equipment and resources. Lipari also handles processing and approval of change orders and reviews invoices for accurate billing of products, service, and labor. For more than 15 years, Lipari was an Online Trading Manager at Muriel Siebert & Co., providing service to demanding high-net-worth customers and facilitating trades between customers and the trading desk.

Mario Popu—Director of Southeast Operations

Mario Popu focuses on AISG business development in the Southeast region. Mario has been the General Manager for Wavestore USA since its inception in September 2012. He has been instrumental in building Wavestore USA from securing office space to building a strong infrastructure that supports sales, technical support, manufacturing, and shipping. His ability to put together a talented team of individuals is exceptional.

James Toy—Director of West Coast Operations

James Toy manages the AISG Los Angeles office and focuses on business development on the West Coast. With 21 years of experience in the security industry, Toy was the owner of North Star Security Systems where he specialized in access control and customer service—particularly in hospitals, universities, server farms, and entertainment.





AISG Services & Verticals

Access Control—The selective restriction of access to a place, door, or other resource. The act of accessing may mean consuming, entering, or using.

Perimeter Security—Outdoors mechanical and/or electronic systems conceived to protect the external perimeter of a facility.

IP Video Surveillance—A type of digital video camera commonly employed for surveillance, which—unlike analog (CCTV) cameras—can send and receive data via a computer network and the Internet.

Interactive Video Monitoring—A command and control center prepared for 24/7 interactive remote monitoring of security surveillance as a service to customers.

Intrusion Detection System—A device or software application that monitors networks or systems for malicious activities or policy violations and produces reports to a management station.

Integrated Services—Strategy aimed to unify the different integration methods used. The objective is to compliment and reinforce the tools used to make a safe and secure surveillance system.

Retail Loss Prevention—A set of practices employed by retail companies to reduce and deter losses from theft and fraud, known colloquially as “shrink reduction.”

Energy—A term for an association between national security and the availability of natural resources for energy consumption.

Healthcare—Devoted to professionals involved in directing and managing security and surveillance in healthcare facilities.

Airport & Seaport Surveillance—Surveillance to provide safety and security to those people, vehicles, carriers, and vessels that pass through airports and ports daily.

Corrections Surveillance—Created for juvenile detention centers, prisons, and jails to manage and secure facility operations.

Government Surveillance—For the surveillance and safety of federal, state, and local government facilities.

Commercial Surveillance—Provides security for shopping centers, malls, shopping plazas, etc.

Gaming Surveillance—Surveillance designed for casinos and gaming properties and procedures.

Transportation Security—Surveillance that is designed to provide safety and security for the millions of people utilizing public transportation—trains, subways, ferries, etc.





Customers—*The Most Trusted Names Trust AISG*

Bed Bath and Beyond—The nationally renowned chain of domestic retail stores across the United States came to AISG to develop a solution for their 48,000-square foot data processing center. AISG provided integrated access control, CCTV with PTZ cameras, and perimeter protection. The access control upgrade had to be delivered seamlessly for over 3,000 employees with scheduling/restrictions for each employee access card.



Burlington Coat Factory—Management of the national retail chain Burlington Coat Factory wanted to ensure it had the latest security solutions in place that were reliable, scalable, and leveraged existing infrastructure. BCF needed to replace and standardize what had become a mixed bag of analog security equipment from several manufacturers that had accumulated over two decades. AISG installed a uniform IP-based video surveillance solution (including 360° cameras) at several hundred BCF stores nationwide.



New York City Department of Transportation (NYC DOT)—AISG was awarded this contract for maintenance, upgrading, recovery of data, and access control solutions damaged by Hurricane Sandy. AISG provided NYC DOT with a minimal-cost solution to recover data and exchange servers ruined by water. With over 3,000 NYDOT employees, access control is used to provide and restrict admittance to the floors of buildings. AISG obtained this with seamless updating and scheduling access to these high security areas.



New York Racing Association (NYRA)—AISG has been selected to fulfill all of NYRA's technology maintenance needs at all locations—Belmont Park, Aqueduct, and Saratoga—in every aspect, from troubleshooting, UPS replacement, installing cameras, and the migration of existing analog cameras to an all IP video platform.



Education—AISG provides a total security solution for large customers—like the New York Board of Education—that uses integrated and high tech video surveillance and access control solutions to protect students, faculty, staff, and assets including buildings, equipment, athletic venues, and transportation facilities and vehicles.

Casino Gaming—AISG provides surveillance design for many casino and gaming properties. The AISG consulting, engineering, and design team is educated on all regions of gaming compliance. Whether a casino property is state- or Native American-regulated, our designs are guaranteed to comply with the Gaming Commission's requirements and regulations. Our integrated solutions provide valuable tools to prevent collusion and theft. Our analytic software solutions can help track card counting, player activity, patron traffic and open platform integration. AISG researches and tests all of the latest camera technology to provide best

possible solution for challenging lighting conditions. We test all of our new technology in an operating casino to ensure challenges such as the ability to read a moving roulette wheel, view dice on a craps table, or the pips on a card game with direct lighting that might cause wash out.





Technology Partners—*Working Together, For You*

AXIS COMMUNICATIONS—Axis is the global market leader in network video solutions for professional installations and is driving the ongoing shift from analog to digital video surveillance. Axis products and solutions focus on security surveillance and remote monitoring, and are based on innovative, open technology platforms.



PANASONIC—Panasonic has been one of the world's most prolific electronics manufacturers since 1919. Panasonic operates worldwide through 600 companies under the brands Panasonic, Quasar, Technics, and others.



S2 Security—S2 Security pioneered the use of network appliances with 100 percent browser-delivered content to build flexible security and video management systems that meet the demands of both the security and IT departments.



WAVESTOREUSA—WavestoreUSA designs IP Video Management Software (VMS) and manufactures DVR, NVR, and Hybrid solutions that are uncomplicated to install and easy to operate. The WavestoreUSA open platform VMS is able to record images captured from combinations of analog, IP, megapixel, HD, HDCCTV, thermal, and 360°/fisheye cameras simultaneously.



KANTECH—Founded in 1986, Kantech (of Tyco Security Products) designs, markets, and supports integrated access control technologies that are ready-to-use right out of the box. Kantech's solutions provide a compact, entry-level solution for smaller businesses while the EntraPass access control software combines with the powerful KT-300 or KT-400 door controllers to provide enhanced capabilities for enterprise-scale applications.



BOSCH SECURITY SYSTEMS—Bosch Security Systems, Inc., works closely with an extensive network of certified dealers and integrators to design dependable communications, security, and life-safety solutions for the market.



INTERLOGIX—As a convenient one-source provider for channel partners, the Interlogix goal is to provide reliable and intuitive products that meet existing and future security needs.



OPTEX—Optex continues to set itself apart from the competition by introducing products and services that save installation time and labor cost, while allowing integrators and security consultants the ability to offer their customers the best possible solution to meet security needs.



PELCO—Pelco by Schneider Electric is committed to the development and manufacture of open IP video security systems coupled with an unparalleled level of customer service and support. From an expanded selection of IP security cameras and video management systems to full HD displays, traditional surveillance technologies, accessories, and more, Pelco is a trusted video security partner.



AMAG Technology—AMAG Technology is one of the foremost innovators and suppliers within the Security Industry providing fully integrated security solutions throughout the world, protecting everything from small offices and schools to large multi-national organizations and high security Government facilities. AMAG Technology has been serving and protecting customers for over 40 years, delivering 30,000 systems.



VIVOTEK—VIVOTEK has quickly grown into a prestigious leading manufacturer in the network video surveillance industry with products including video surveillance cameras, video servers, NVRs, software and accessories.



FLIR Systems—FLIR Systems is the world leader in the design, manufacture and marketing of thermal imaging infrared cameras.



Fiber SenSys—Fiber SenSys, an Optex Group Company based in Hillsboro, is the market leading manufacturer of fiber-optic intrusion detection solutions for a variety of vertical markets. As the only fiber optic sensor solution that is U. S. Military PL-1 Nuclear approved, FSI products offer superior operations in the harshest environments. With simple low-voltage installation and designed for a 20 year lifespan, FSI offers the lowest total cost of ownership in the industry.

