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**PROVADE AND MBO PARTNERS ANNOUNCE STRATEGIC PARTNERSHIP**

*Industry-Leading VMS Provider and Independent Contractor Engagement Specialist Offer Full-Service Support for Growing Segment of Statement of Work (SOW) Spend.*

**MILWAUKEE, July 31, 2014** – [Provade, Inc.](#), an industry leader in enterprise Vendor Management System (VMS) development for global contingent and SOW workforce management, is pleased to announce a strategic partnership with [MBO Partners](#), the leading provider of management services for independent professionals and the clients that engage them. Provade's VMS technology, combined with contractor engagement solutions from MBO Partners, helps customers control, centralize, and safely manage their growing Statement of Work (SOW) spend, especially as SOW talent is increasingly comprised of independent contractors and small consulting teams.

"MBO Partners focuses on engaging the fastest growing segment of our workforce – the independent contractor. Their mission aligns with Provade's SOW management capabilities, filling a critical gap in the contingent workforce programs of large enterprises. This solution combines the benefits of fixed price engagements with the risk mitigation necessary to safely and efficiently engage directly with individuals or groups of independent contractors," said Edward Jackson, president of Provade. "For the first time, clients will have the peace of mind that comes with compliant work arrangements as well as the cost savings that come with visibility right down to the contractor level."

Provade and MBO Partners will offer a spectrum of services, from organizing existing SOW spend into cost effective and safe engagement arrangements to supporting direct sourcing that benefits both the enterprise client and the independent contractor. MBO will provide a business operating system designed specifically for independent contractors, while Provade provides the proven SOW engagement capabilities to act as the system of record for the enterprise.

“MBO Partners, when paired with Provade’s VMS technology, delivers enterprise-grade solutions to address the fast-growing project economy in a compliant and cost-effective manner,” said Gene Zaino, CEO of MBO Partners. “This is the next big opportunity for disintermediation of contingent workforce spend. Our partnership will quickly redefine industry leading best practices for enterprise SOW engagements.”

For more information about Provade VMS, visit [www.provade.com/vendor-management-system](http://www.provade.com/vendor-management-system). To learn more about MBO Partners, visit [www.mbopartners.com](http://www.mbopartners.com).

### **About Provade**

As part of the Pinnacle Group family of companies, Provade, Inc., a Certified Women’s Business Enterprise (WBE) and Minority Business Enterprise (MBE) based in Milwaukee, delivers the only enterprise Vendor Management System (VMS) for global contingent workforce spend management. Provade's leadership and applications have been named to the Staffing Industry Analysts' Staffing 100 and Best Vendor Management Solution by *HRO Today* magazine. Provade’s Software as a Service (SaaS) solution helps businesses achieve efficiency and measurable savings in their staffing, statement of work (SOW) and services spend. Leveraging best in class technology, Provade VMS delivers business process flexibility, robust analytics and complete integration with ERP systems, and is built upon Oracle-based technology and applications. For more information, visit [www.provade.com](http://www.provade.com).

Provade provides Business Process Outsourcing services for VMS “Powered by Oracle.”

### **About MBO Partners**

MBO Partners is the leading provider of management services for independent professionals and the clients that engage them. We deliver a complete business operating system that makes it easy for those self-employed professionals and their clients to work together in a convenient, tax-efficient and legally compliant manner. For self-employed professionals, MBO Partners manages their entire business infrastructure. Our technology platform includes a proprietary process to handle billing and revenue cycle management, contract administration, business insurances, expense management, tax withholding, health and retirement benefits and more.

We couple this with the benefits of direct vendor access into enterprises and the "white glove" attention of a dedicated business manager. For organizations that use contract talent, MBO Partners provides a complete independent contractor aggregation and engagement offering, including compliance and payment solutions for 1099s, sole proprietors and micro-businesses. To learn more, visit [www.mbopartners.com](http://www.mbopartners.com).

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