



IN THE BUSINESS OF YOUR SUCCESS®

Corporate Overview

Complex and costly HR administration?
Employee compliance requirements?
Health and benefits challenges?
Difficulty managing talent?

WE HELP ORGANIZATIONS ADDRESS ALL THAT AND MORE.

ADP, one of the world's largest providers of business outsourcing and human capital management solutions, serves more than 637,000 businesses of all types and sizes in more than 125 countries. We help employers increase productivity, improve employee engagement, and meet

regulatory and legislative requirements using our solutions for human resources, payroll, talent management, tax, and benefits administration. ADP is also a leading provider of integrated computing solutions to dealerships for automobiles, motorcycles, boats, recreational vehicles, and heavy equipment throughout the world.

Partnering with ADP means you get solutions with the latest technology – so you can focus your limited time and resources on your business, not back-office administration.

Wherever you do business – across the street or around the world – you can count on ADP to help you succeed.

ADP'S BUSINESS SEGMENTS

ADP serves the marketplace through two strategic groups – Employer Services and Dealer Services.

Employer Services (ES)

ADP Employer Services helps organizations in every facet of the employment cycle – from recruitment to retirement – so you can focus on what you do best. ADP ES serves nearly 600,000 organizations and provides industry-leading solutions to employers of all sizes.

Employer Services serves the marketplace through the following dedicated business units:

- **National Account Services:** For employers with more than 1,000 employees
- **Major Account Services:** For employers with 50 to 1,000 employees
- **Small Business Services:** For employers with fewer than 50 employees
- **Added Value Services:** Provides administrative services in tax, retirement, insurance and pre-employment for organizations of all sizes
- **Retirement Services:** One of the largest retirement plan providers in the country, it provides professional administrative services to defined contribution plans for companies of all sizes
- **ADP TotalSource®:** A Professional Employer Organization (PEO) for small and mid-size organizations
- **Employer Services International:** Best-of-breed solutions for international employers of all sizes

Dealer Services (DS)

ADP Dealer Services provides fully integrated technology services and solutions to over 26,000 automotive dealerships of every size throughout the world, as well as vehicle manufacturers.

ADP AT A GLANCE

- President & CEO: Carlos A. Rodriguez
- Year Established: 1949
- Listed on: NASDAQ® (symbol – ADP)
- FORTUNE 500®: Ranked 243 (2014)
- Forbes® Global 2000: Ranked 386 (2014)
- Revenues: More than \$12 billion in fiscal 2014
- Headquarters: Roseland, New Jersey
- Number of Employees: 61,000 worldwide
- Web site: www.ADP.com
- Twitter: @ADP
- Facebook: www.facebook.com/AutomaticDataProcessing
- Phone: 1-800-CALL-ADP

Did You Know that ADP...

- ...pays 24 million (1 in 6) workers in U.S., and 10 million elsewhere
- ...electronically moved \$1.5 trillion in client tax, direct deposit, and related client funds in fiscal 2014 within the U.S.
- ...processed 53 million W-2s in 2014 within the U.S.

Other Interesting Facts

- Largest provider of HR services in North America, Europe, Latin America, and the Pacific Rim
- Exceptionally strong AA credit ratings from Moody's® and Standard & Poor's®
- Employer Services group has an annual client revenue retention rate of more than 91 percent and an average client tenure of about 12 years.

BUSINESS SOLUTIONS FOR EMPLOYERS

RUN Powered by ADP® – This online payroll service is specifically designed to meet the needs of small businesses – so all you need to run payroll for your business is Web access or a mobile device – no software required. You simply enter your payroll information and we process it for you.

ADP Workforce Now® – For mid-size organizations, an integrated, cloud-based, human capital management solution supported by a team of experts across the payroll, tax, compliance, HR and benefits spectrum.

ADP Vantage HCMSM – For larger businesses, ADP Vantage HCM can give you better measurement and analysis of the way you hire, manage, and reward people across the entire spectrum of an employee's career. ADP Vantage HCM maintains all employee records in a single data warehouse.

ADP Comprehensive Outsourcing Services – A “soup to nuts” solution when you have more than 1,000 employees. We can provide a dedicated team and best-in-class technology to provide you with HR, payroll, and time and labor administration; benefits; pre-employment services such as recruiting and screening; and talent management, including compensation and performance management.

GlobalView® – For large companies with employees in multiple countries, ADP's GlobalView offers a complete, integrated suite of outsourced human capital management services, provided by a single vendor, including payroll solutions, HR services, talent management, time and labor management, and employee benefits.

ADP® Mobile Solutions – From payroll and timesheets to retirement balances, news and events and company contacts, ADP Mobile Solutions empowers your employees to securely connect with your organization right from their smartphones.

Our more individualized services include:

Benefits Solutions

- Health & Welfare
- COBRA
- Carrier Enrollment
- FSA/HSA/HRA
- Commuter Benefits
- Employee Communications
- Leave Administration
- Analytics and Reporting

Retirement Services

- Defined Contribution
- Executive Deferred Compensation
- Premium-Only Cafeteria Plans
- Recordkeeping
- Reporting

Added-Value Services

- Tax Credit & Incentive Services
- New Hire Reporting Service
- Procure-to-Pay Service
- Wage Garnishment Service
- Insurance

Medical Practice Services

- Billing & Revenue Cycle Management for Medical Practitioners

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BUSINESS SOLUTIONS FOR VEHICLE DEALERS

ADP Drive Dealer Management System is the centerpiece of our portfolio and provides easy access to dealership staff to help lower expenses, drive revenue and increase profits in every area of their business, such as Service and Parts.

Digital Marketing Service – Provides an integrated digital marketing experience to manufacturers and dealerships, from search marketing and digital advertising to websites, social media / reputation management, and analytics.

Phone Systems – Use IP Technology to integrate your back office with your front office and deliver a superior customer experience that improves your bottom line.

Deal Management – Software tools and technology to manage the consumer transaction once they walk into the dealership, from CRM tools to Digital Contracting to Electronic Vehicle Registration.

SERVICE

- Leader Category - Gartner® Magic Quadrant for Payroll BPO Services (2012-14)
- Leader Category – IDC MarketScape: Worldwide HR BPO Vendor Analysis (2011-12)
- Leader in the Human Resources Outsourcing Annual Report by Everest GroupSM (2010-13)
- Two “Driving Sales” Dealer Satisfaction awards at National Automobile Dealers Association Convention & Expo (2012)
- Black Book EMR 2012 rankings – ADP® AdvancedMD® recognized for Clinical Notes and Documentation

TECHNOLOGY/PRODUCT LEADERSHIP

- *Forbes*® magazine – 100 Most Innovative Companies – No. 65 (2013)
- *Information Week® Elite 100* – No. 45 (2014)
- Major Player – IDC MarketScape: Worldwide Integrated Talent Management Vendor Analysis (2012)
- *Workforce Management*® magazine:
 - Payroll Provider HOT List (2010-12)
 - HR Management System Providers HOT List (2010-12)
 - Background and Screening Providers HOT List (2011-12)
 - E-Recruiting Software Providers (2012)
 - Recruitment Process Outsourcing Providers (2013)
- Automotive Website Award - Peak Performer (2014)

DEVELOPMENT & DIVERSITY

- Top-ranked company in Financial Data Services in *FORTUNE*® magazine's The World's Most Admired Companies® (2014)
- *Chief Executive*® magazine included ADP in its 40 Best Companies for Leaders list (2012-14)
- ADP Named Best Places to Work for Lesbian, Gay, Bisexual and Transgender Equality by the Human Rights Campaign Foundation (2010-14)
- *Training* magazine ranked ADP as a top company in its “Training Top 125” list (2011-14)
- DiversityInc® magazine's “Top 50 Companies for Diversity” No. 27 (2012-14)
 - No. 5 “Top 10 Companies for Latinos”
 - No. 9 “Top 10 Companies for Executive Women”
 - No. 6 “Top 10 Companies for Veterans”
- *IDG® Computerworld*® magazine list of Best Places to Work in Information Technology (2010-14)
- *Working Mother*® magazine's Best Companies for Multicultural Women (2014)