



## **KPA Announces Its Acquisition by CIVC Partners**

*Transaction provides opportunity for increased growth with a proven business that has high retention and client satisfaction*

**LAFAYETTE, Colorado (Sept. 30, 2014)** – KPA, LLC (“KPA”), a business services provider, has been acquired by CIVC Partners, L.P., a Chicago-based private equity firm. Completed in partnership with KPA’s shareholders and management team, the acquisition offers KPA increased resources to expand its product offerings of Environmental Health and Safety (EHS) and Human Resource (HR) Management services for automotive, truck and equipment retail companies into adjacent markets through organic and acquisition opportunities.

KPA will remain at its current headquarters in Lafayette, Colorado, with Vane Clayton remaining as CEO and a member of the board of directors. The company’s EHS and HR Management product lines include Business Process as a Service (BPaaS) offerings that help its clients navigate regulatory compliance laws and facilitate safe, efficient work environments.

“With more than 28 years in the automotive industry, we understand how to help our clients comply with workplace regulations on both a national and local scale,” said Vane Clayton, president and CEO of KPA. “With CIVC’s support and deep knowledge of the automotive and compliance sectors, they are truly a value-added partner that will assist with the execution of our growth strategy. With a similar longevity to KPA, and a proven track record as a high integrity investment partner for other auto industry companies, CIVC is a great fit for our culture and team.”

Since 1989, CIVC Partners has invested \$1.4 billion of equity capital in 56 platform transactions and dozens of add-on acquisitions. KPA is the eighth platform investment within CIVC Partners Fund IV.

“KPA has a proven commitment to driving efficient and sustainable business practices for its automotive clients,” said Scott Schwartz, a partner at CIVC. “We’re very excited to partner with Vane Clayton and his management team. Together, we will work to expand KPA’s service offerings, accelerate growth and pursue complementary strategic acquisitions.”

The Presidio Group, LLC served as financial advisor to KPA throughout the acquisition. William Lamm, managing director of The Presidio Group, was the principal on the engagement. “Bill and The Presidio Group did an exceptional job in maximizing the

value of KPA. From the initial drafting of the offering materials through the final closing, Bill and his team were true partners” Clayton said.

To learn more about KPA and its complete portfolio of service offerings, visit [www.kpaonline.com](http://www.kpaonline.com) or call 866.365.1735.

### **About KPA**

KPA is a business services provider for more than 5,100 automotive, truck and equipment dealerships, and service companies. KPA provides Environmental Health and Safety (EHS) and Human Resource (HR) Management software and consulting services. KPA’s solutions have been embraced by leading auto dealers, including eight of the 10 largest dealer groups in the United States, and endorsed by 26 dealer associations from around the country. KPA joined the Inc. 500/5000 list of fastest growing companies in 2012. To learn more, visit [www.kpaonline.com](http://www.kpaonline.com) or call 866.356.1735.

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