

Provide In-Store Care To Online Shoppers

With over a trillion dollars in eCommerce sales, retailers clearly understand the value of the online shopper. Their attention is now focused on how to reduce shopping cart abandon rates, cross-sell, upsell, and building customer loyalty.

SightCall Video Support Agent™ enables online retailers to add a video call button to any website or mobile app allowing agents to engage shoppers in real time, help them select items, and guide through to a successful purchase. Adding a human touch to online business increases customer satisfaction and creates a whole new customer experience.

Online retail shopping assistants, or concierge services, bring an in-store experience online by using video calls when a customer needs advice or help on making a purchase.



PERSONAL SERVICE

People buy from people. Face-to-face interactions bring your customers closer to your business and drive up customer loyalty.

INCREASE SALES

Your visitors need guidance on the path to purchase. Address their concerns with video assistance, build rapport and up-sell/cross sell products to maximize revenue.

IMPROVE CONVERSION

Reduce shopping cart abandonment and increase conversion rates and average order value by handling objections and offering discounts all in real time.

EXPERT CONSULTATION

It is often useful to seek out professional advice when shopping. With SightCall you can give your customers a subject matter expert at their fingertips with one touch of a button.



ONE TOUCH SUPPORT



Add a button anywhere on your website to connect a shopper with a sales agent.

- Start sessions with the customer seeing the agent and optionally let the customer share their camera.
- See the context of the customer's screen.
- Style buttons to look exactly like your website.

ESCALATE FROM CHAT TO LIVE



Let agents determine when escalating from chat to video makes most sense.

- Easily integrate SightCall with existing chat solutions.
- Use existing skills based routing to ensure the right agent handles a video session.

CO-BROWSING



Agents and customers share screens and jointly navigate to the same web pages at the same time.

- Agents can see the context of customer questions improving their comprehension.
- The screen share acts as a canvas on which the customer and agent can interact.

AGENT/CUSTOMER INTERACTION



Annotation features provide the agent tools to communicate more effectively with customers.

- Use the SightCall pointer to direct the users attention to specific items on the screen.
- Draw on the screen to illustrate a point or identify a button that needs to be selected.

ABOUT SIGHTCALL

SightCall enables rich/immersive conversations that drive greater engagement, improve understanding, and enable enterprise agility. SightCall's Platform as a Service (PaaS) offers developers the APIs and SDKs they need to integrate rich contextual conversations into any mobile or web application.