



# Cloud Adoption Services to AWS

**"We knew that Apps Associates were Oracle experts but they also proved to be cloud experts too, enabling a complete infrastructure and application migration to the AWS cloud"**

Alex Olshan  
CFO and Vice President -  
RISO, Inc.

## Typical Challenges Faced by Organizations

Leading organizations need IT to be a business enabler, focused more on core business goals and less on maintaining infrastructure. Meanwhile, industry analysts continue to report that IT organizations spend more than 70% of their time just keeping the lights on. Cloud computing solutions enable IT to address these challenges and significantly reduce costs and maintenance resources.

Amazon Web Services (AWS™) is a recognized leader in Gartner's cloud solutions magic quadrant<sup>1</sup> and Apps Associates understands the opportunities and the challenges associated with the cloud. Working closely with our clients we address concerns around cloud security, cost and performance, and deliver a solution tailored to each organization's requirements and unique complement of application workloads.

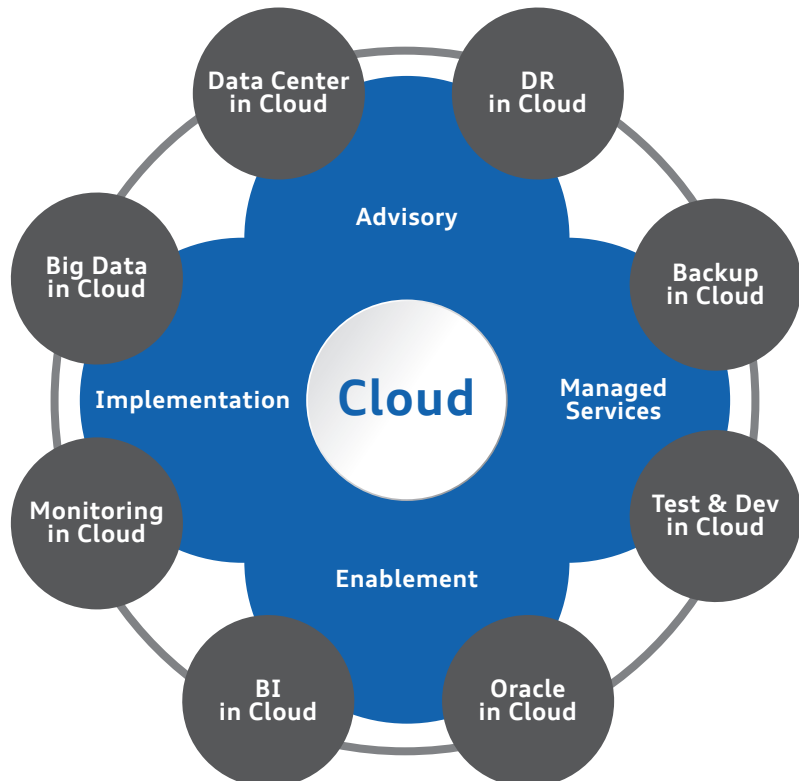


Fig 1: Cloud Adoption Services provided by Apps Associates

<sup>1</sup> Source: Gartner August 2013 Magic Quadrant for Cloud Infrastructure as a Service

## Cloud Advisory Services

Through surveys, workshops and custom score cards we identify and classify workloads that are suitable for migration to the cloud. We recommend the right AWS solution for your organization and develop a roadmap including detailed ROI. Initial workloads for cloud migration include:

- ▶ Test and Development using AWS EC2™ (Elastic Compute Cloud)
- ▶ Backup and Recovery using AWS S3™ (Simple Storage Service)
- ▶ Data Archival using Amazon Glacier

## Cloud Enablement Services

To ensure the suitability of cloud for your organization we will implement a proof of concept (PoC) running on AWS to demonstrate functionality and overall return on investment (ROI). In particular we examine:

- ▶ Security with solutions such as Amazon Virtual Private Cloud (VPC)
- ▶ Price/Performance - helping customers select the right AWS solution for the right workload. For example AWS EC2 configuration for developers and high performance workloads alike, leveraging Provisioned IOPS and instance types.

## Cloud Implementation Services

For selected workloads we will install, migrate, configure, integrate & enable IT to run the applications in the AWS Cloud.

## Cloud Managed Services

We provide ongoing support, administration and optimization of your AWS Cloud deployment with defined SLAs, to maximize application performance and minimize operational costs.

### Customer Benefits of Working with Apps Associates and AWS

- 'Go to' partner for Oracle on Amazon Web Services
- AWS Advanced Consulting Partner and Managed Services Partner
- Exclusive Oracle test drive labs for a hands-on experience of Oracle applications running on Amazon Web Services
- Proof of Concept allows you to experience the benefits of Cloud using a low cost pilot with minimal risk
- Decade plus experience in handling complex Business Intelligence and Oracle E-Business Suite Implementations
- Detailed knowledge in deploying disaster recovery solutions for Oracle
- Extensive domain knowledge across database and middleware technologies
- Proficiency in infrastructure managed services and application managed services

Your Free Passport to the Cloud at [www.appsassociates.com/awslabs](http://www.appsassociates.com/awslabs)



## ABOUT APPS ASSOCIATES

Founded in 2002, Apps Associates is a global provider of business and technology consulting services that partners with companies to help them maximize the value from their IT investments. Services range from new technology deployments to 24x7 global support services with practices in BI, ERP, CRM, Integration, Cloud Services, Infrastructure, Testing Services and Custom Development.

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